

# **BUILD\_ME Training:** *Basics of climate-friendly buildings and the BEP Tool*



August 11, 2021

Supported by:



based on a decision of the German Bundestag



# Agenda

## Setting the scene



Welcome



Introduction to BUILD\_ME Project



Introduction to climate-friendly buildings and the corresponding policy instruments



Climate-friendly buildings from a technology perspective



Climate-friendly buildings from a financing perspective



Introducing the BEP tool



BEP Tool next steps



Wrap-up/closing

# Welcome words

Dr. Sorina Mortada, LCEC



# Objectives of the training session

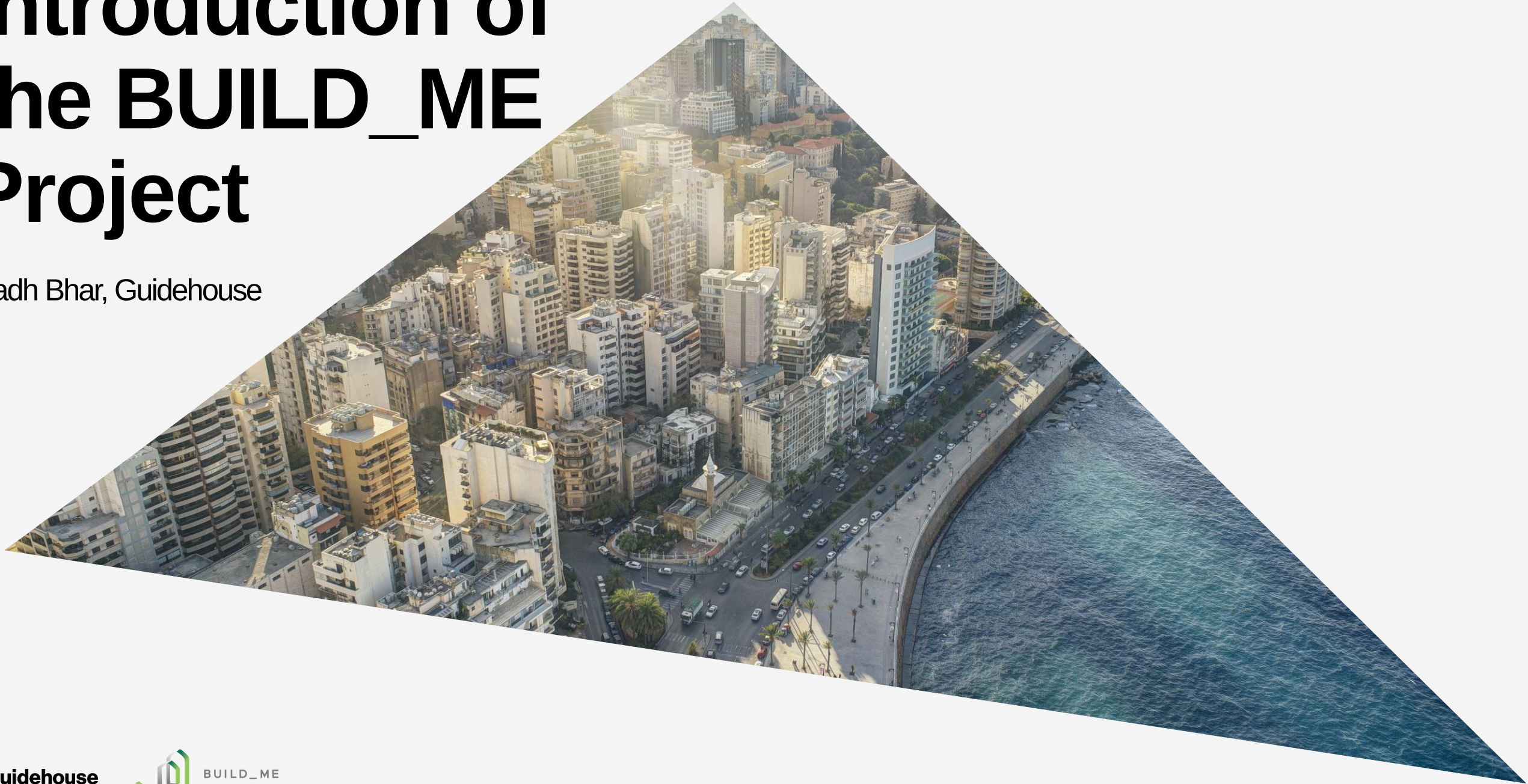
For financial institutions



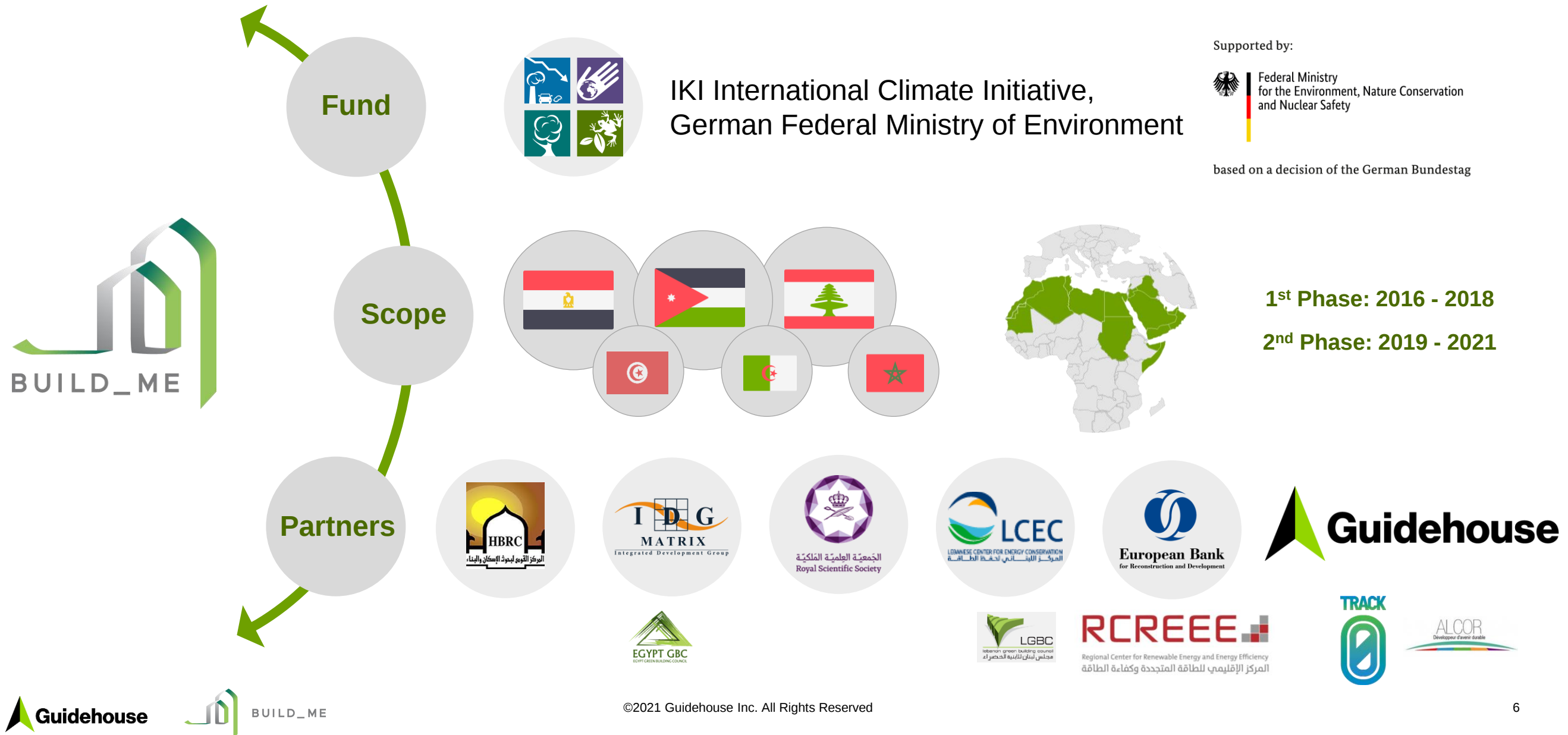
- 1 Understand the logic and functionalities of the BEP tool
- 2 Raise the interest in adaptation of BEP tool by integrating it into their loan operations
- 3 Increase awareness of the importance and financial attractiveness of investing in EE measures
- 4 Understand why certification of EE projects using the right scheme and tool matters for financing EE
- 5 Increase interest in collaborating with existing on-lending facilities to EE projects

# Introduction of the BUILD\_ME Project

Riadh Bhar, Guidehouse



# Overview about the project



# BUILD\_ME scope

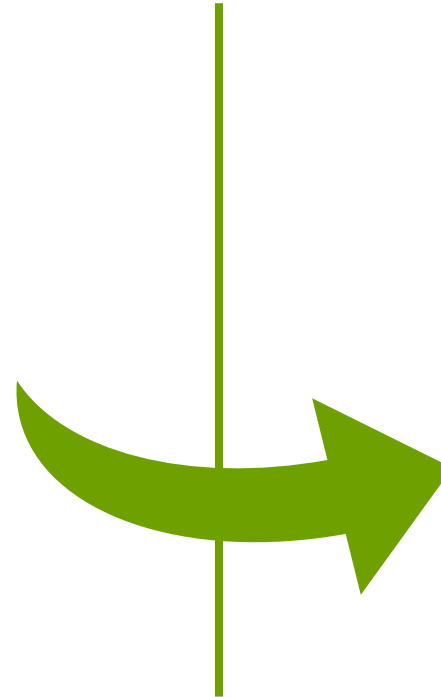
## Approach



### Original project

**2016 - 2018**

- Extensive analysis and research
- Identification of barriers
- Recommendations



### Project extension

**2019 – 2021**

- Implementation of recommendations
- Dissemination of results
- Upscaling

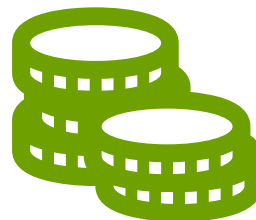
# Key insights from Phase I

## Approach



### Project developers

- **Low cost packages** in average can already **save 30%** of energy costs.
- Investments of „nZEB variants“ **only 10-15% higher** than baseline
- **End users** are often responsible for **purchasing HVAC technologies**, separately from apartment



### Financial institutes (FI)

- Funds are available but instruments are missing to prove eligibility. Process too complex for rather small building projects
- 
- **Capacity building FI** staff: Improve the knowledge on energy efficiency
  - Facilitate process to check **fulfilment of eligibility criteria**
  - Merchandise **financing option for building EE** measures and incorporate in your portfolio



### Policy and decision makers

- Update/develop **building codes** and improve their enforcement
- Formulate **benchmarks** and develop a **classification scheme**
- Lack of **quantified (GHG) saving potentials** for the building sector in policy strategies

# Structure and objectives of Phase II

## Approach

### Objectives and Goals

- Facilitate & increase **access to financing** & funding opportunities for EE building projects.
- Support the reform & transitions of **political frameworks** towards improving energy efficiency in the building sector.
- Focus on supporting the implementation of energy efficiency measures in **pilot projects**

#### WP1 Preparatory Steps

- Software tool: energy performance & cost-effectiveness
- Building Typology
- Buildings specifications & reference values

#### WP2 Support Pilot Projects

- Technical support
- Collect insights on the ground as input for WP3
- Testing EE classification scheme
- Support financing applications

#### WP3 Framework Conditions

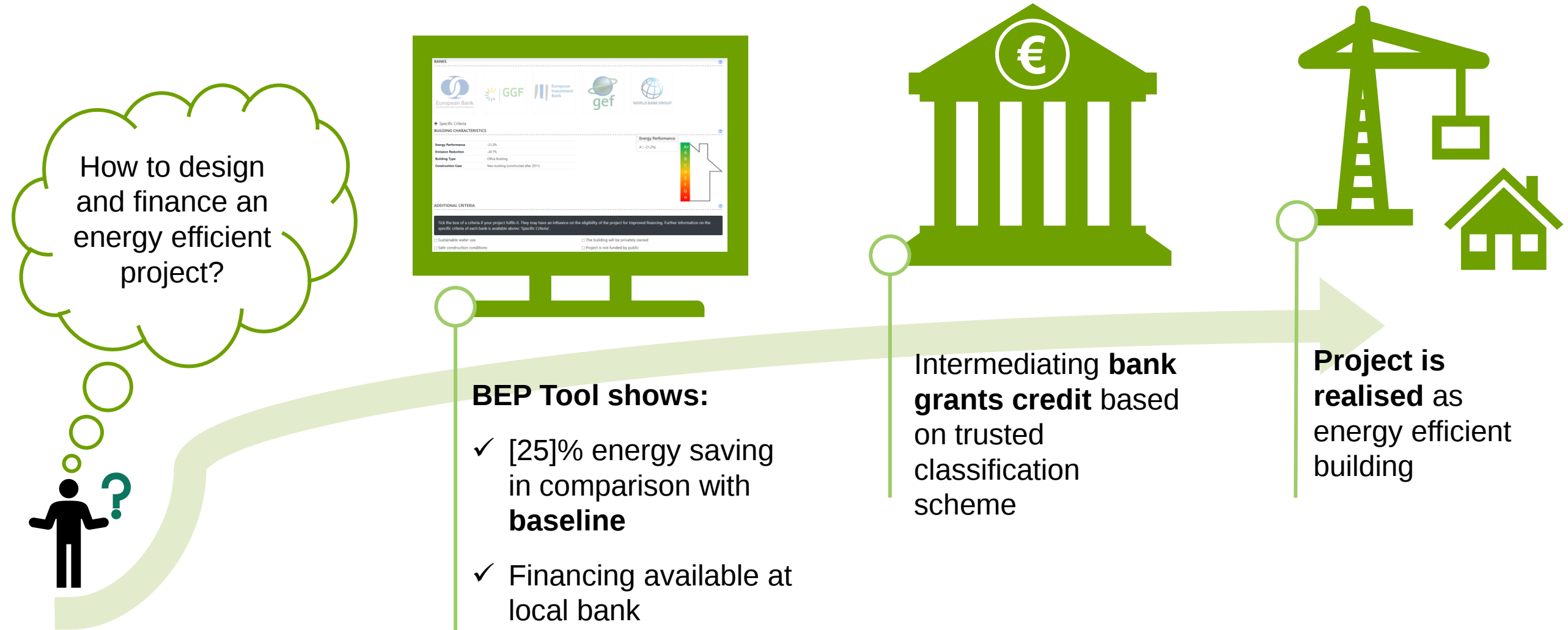
- Voluntary EE classification scheme
- Facilitate & increase access to financing
- Building codes
- Support national strategies (NEEAPs & NDCs)

#### WP4 Capacity Building and Dissemination

- Website, workshops, trainings, database for best practice buildings, webinars, newsletters, brochures, etc.

# Easier access to financing for energy efficient buildings

## Approach



# Support the reform & transitions of political frameworks



National strategies  
NDC  
NEEAPs



Regulations:  
EEBC  
Standards



Voluntary Classification  
Scheme



**EE**

towards improving  
energy efficiency in the  
building sector

# Focus on supporting the implementation of energy efficiency measures in pilot projects

## Technical support for pilot projects



### Policy work

To connect the challenges and lessons learnt with the policy frameworks activities



### Test the tool

To test and improve the BEP tool with real-life examples



### Test the classification scheme

The national classification scheme will allow for better access to the available green finance programs



### Facilitating finance

Support the PP in their application (if any).



### Capacity building

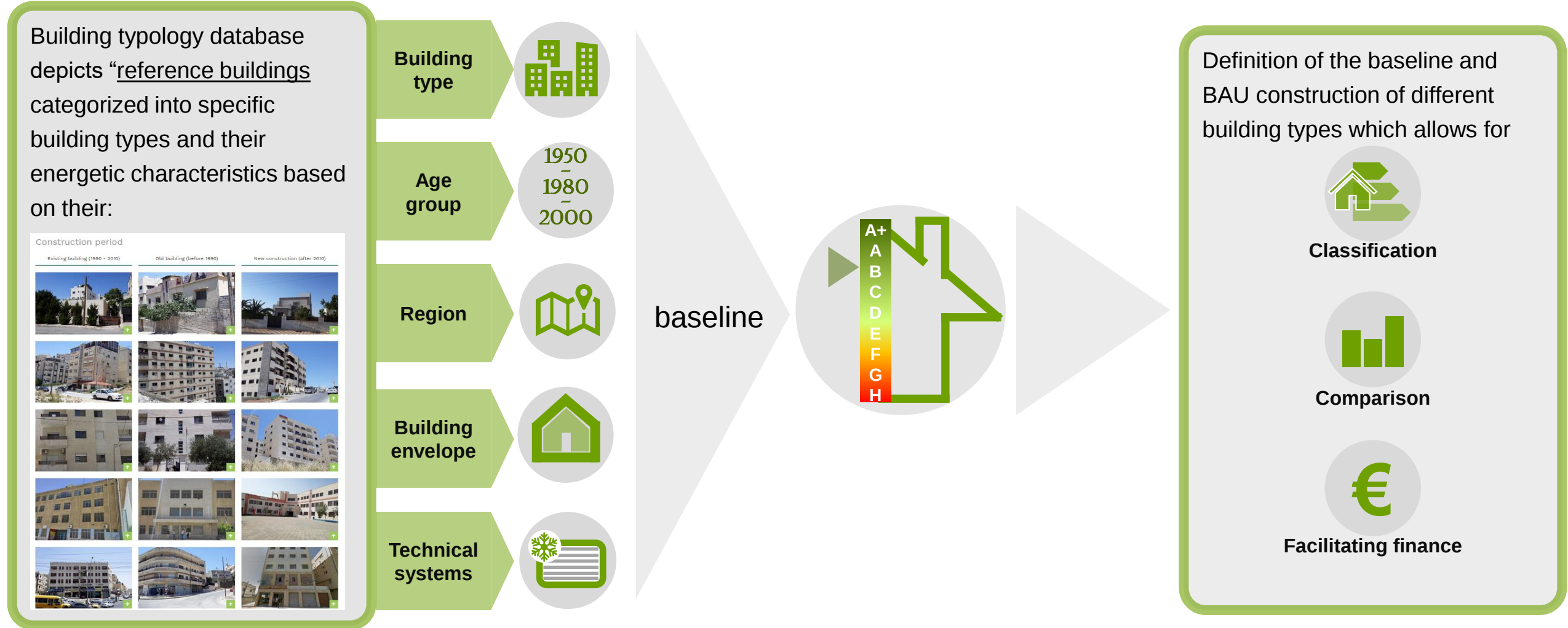
Provide training on EE and RE



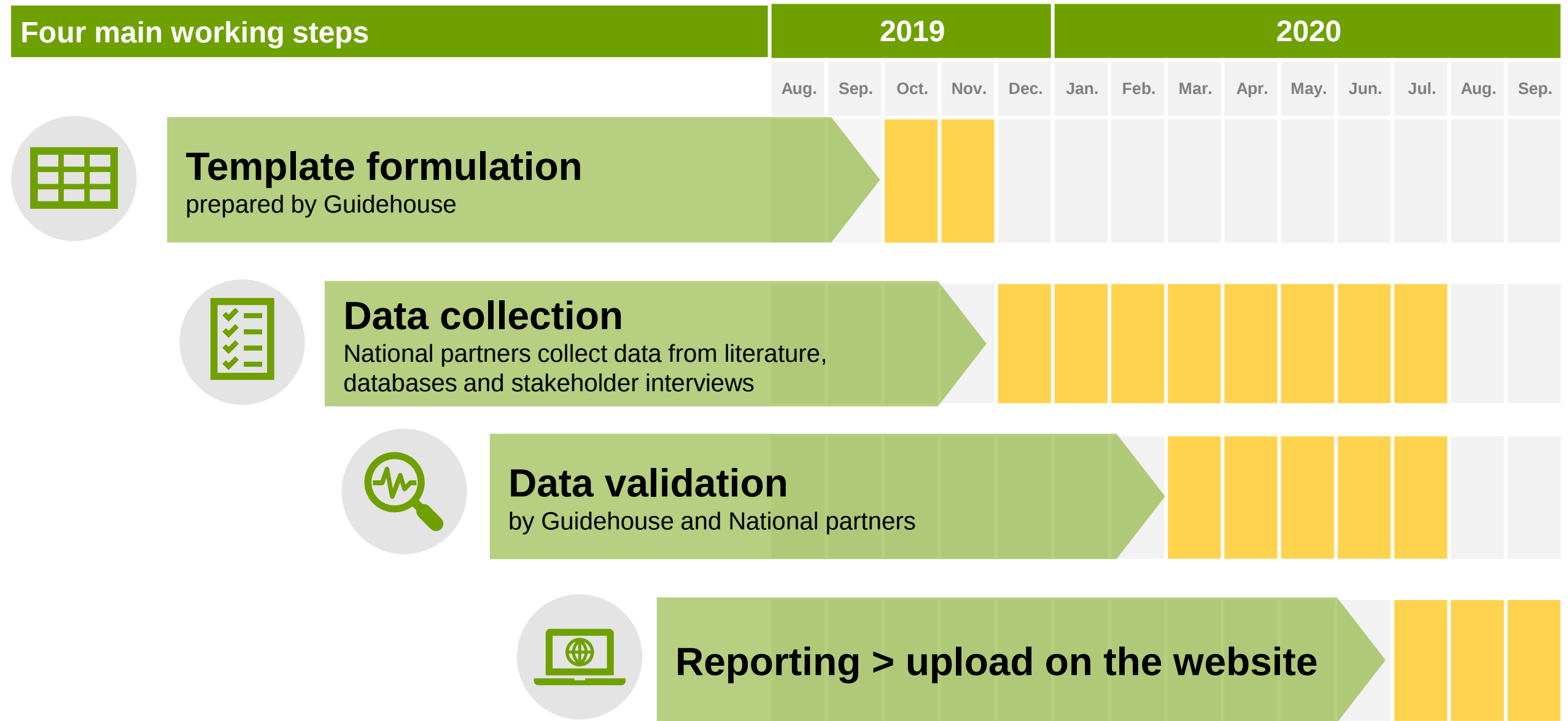
# Zoom into Building Typology

# Building Typology

## What is meant with building typology and why it is needed?



# Approach of development of building typology



# Results, template main sections

## A : General information

| Country | Project Name | Building type | Region (specify) | Construction Period | ID | Reference ID |
|---------|--------------|---------------|------------------|---------------------|----|--------------|
|---------|--------------|---------------|------------------|---------------------|----|--------------|

## B: Geometries

| Number of stories | Number of dwellings | Typical number of occupants / users | Net floor area | Clear room height | Volume | Roof type | Area floor slab (ground plate) | Roof area opaque | Façade area opaque | Share of façade oriented north | Share of façade oriented east | Share of façade oriented south | Share of façade oriented west | Window area | Share of windows oriented north | Share of windows oriented east | Share of windows oriented south | Share of windows oriented west | Share of windows oriented horizontal | Opaque doors | Ratio Floor / Ground | Ratio Floor / Roof | Ratio Floor / Façade (excluding windows) | Ratio Floor / Façade (including windows) | A/V |
|-------------------|---------------------|-------------------------------------|----------------|-------------------|--------|-----------|--------------------------------|------------------|--------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|-------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--------------------------------------|--------------|----------------------|--------------------|------------------------------------------|------------------------------------------|-----|
|-------------------|---------------------|-------------------------------------|----------------|-------------------|--------|-----------|--------------------------------|------------------|--------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|-------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--------------------------------------|--------------|----------------------|--------------------|------------------------------------------|------------------------------------------|-----|

## C: Technical specifications building envelope

| Thermal heat bridge - Slab | U-value - Roof | Thermal heat bridge - Roof | U-value - Wall | Thermal heat bridge - Wall | Type of window | U-value - Window | Thermal heat bridge - Window | G-value Windows | Average shading factor of windows (0-1) |
|----------------------------|----------------|----------------------------|----------------|----------------------------|----------------|------------------|------------------------------|-----------------|-----------------------------------------|
|----------------------------|----------------|----------------------------|----------------|----------------------------|----------------|------------------|------------------------------|-----------------|-----------------------------------------|

## D: Specifications of technical building systems

| Primary space heating system | Secondary space heating system | Primary hot water generator | Secondary hot water generator | Primary space cooling system | Secondary space cooling system | Ventilation | Photovoltaics | Lighting | Temperature set-points |
|------------------------------|--------------------------------|-----------------------------|-------------------------------|------------------------------|--------------------------------|-------------|---------------|----------|------------------------|
|------------------------------|--------------------------------|-----------------------------|-------------------------------|------------------------------|--------------------------------|-------------|---------------|----------|------------------------|

[illegible]

# Building Typology | Lebanon

## Results



### Building type

- Multi-family house (MFH) - Small ( $\leq 1000\text{m}^2$ ) – detached
- Single-family house (SFH) - detached
- Education
- Retail/Trade
- Office
- Hospital
- Multi-family house / Apartment block - Large ( $> 1000\text{m}^2$ ) - detached

1950  
–  
1980  
–  
2000

### Age group

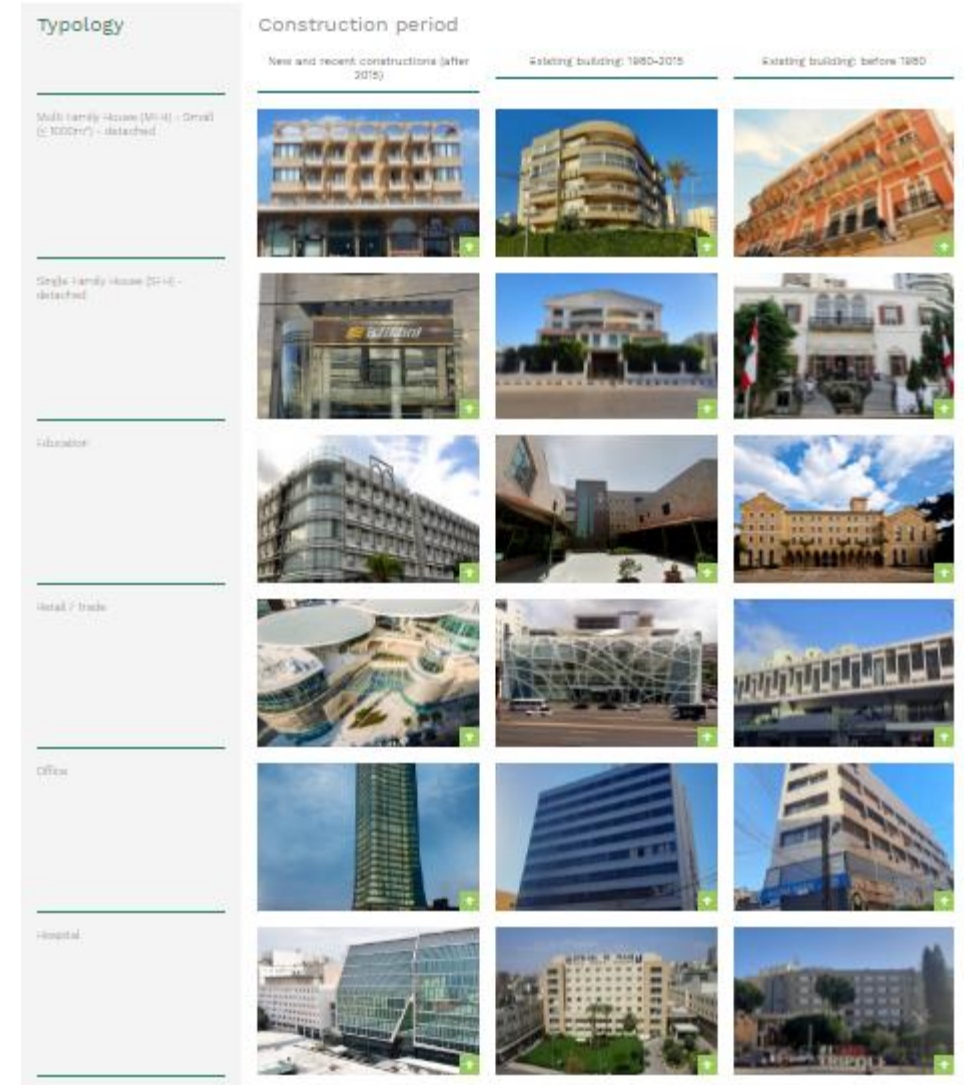
- New and recent constructions (after 2015)
- Existing building: 1980-2015
- Existing building: before 1980



### Regions

- City
- Town
- Village

[Link to the typology on BUILD ME website](#)





# Zoom into Baseline

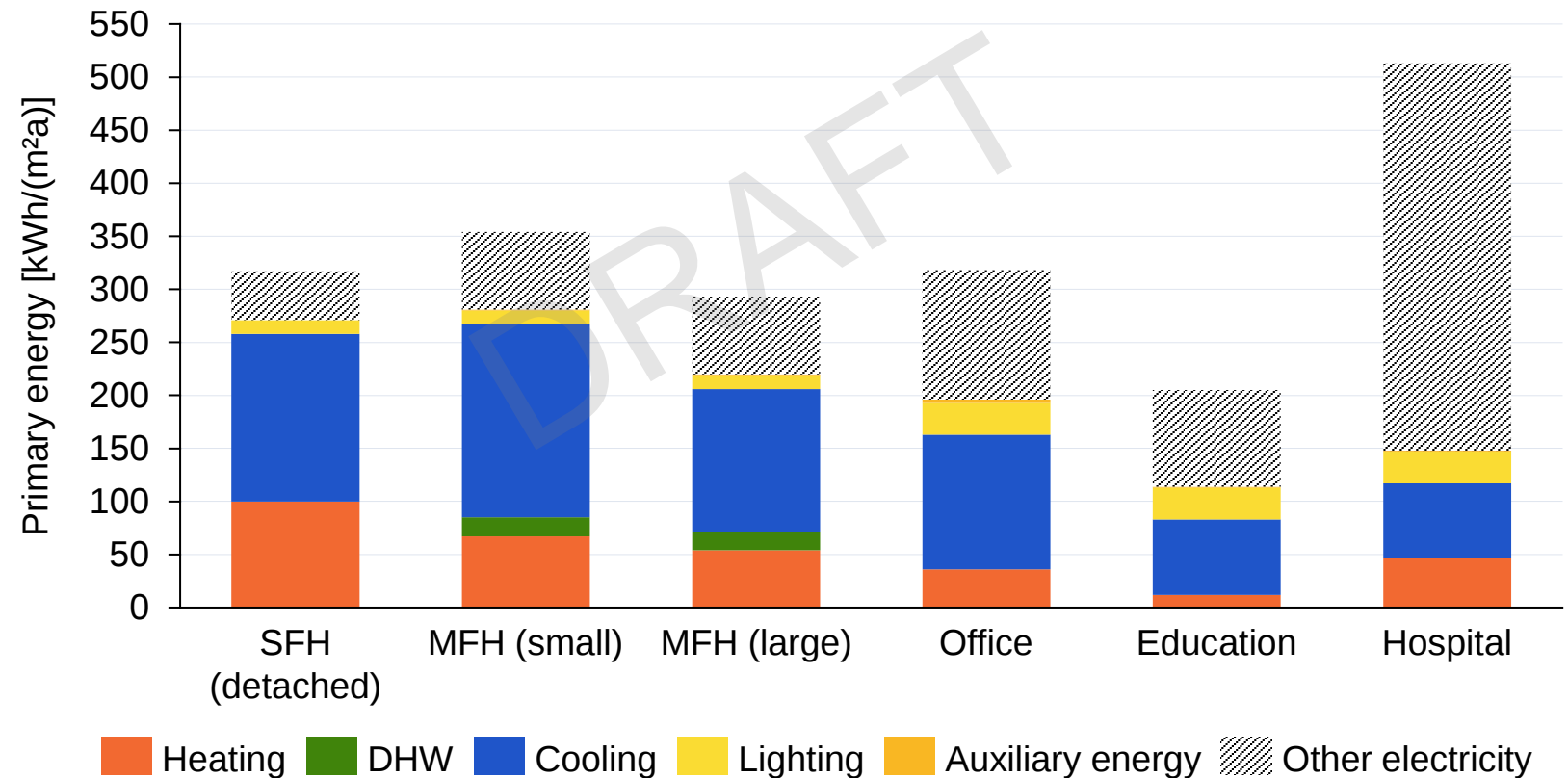
# Baseline | Lebanon

## Illustrating energy intensity of select Lebanese building types

### Key takeaways

- Specific **primary energy** demand ranges between **200 – 500 kWh/(m<sup>2</sup>a)** for buildings constructed over the past years
- **Space cooling** accounts for largest primary energy demand (due to electricity as energy carrier)
- Note: Other electricity stands for plug-loads (e.g. fridge, TV, etc.) and is informational.

### “City” baseline (new buildings, after 2015)



# Baseline | Lebanon

## Illustrating energy intensity: Multi-family house (large)

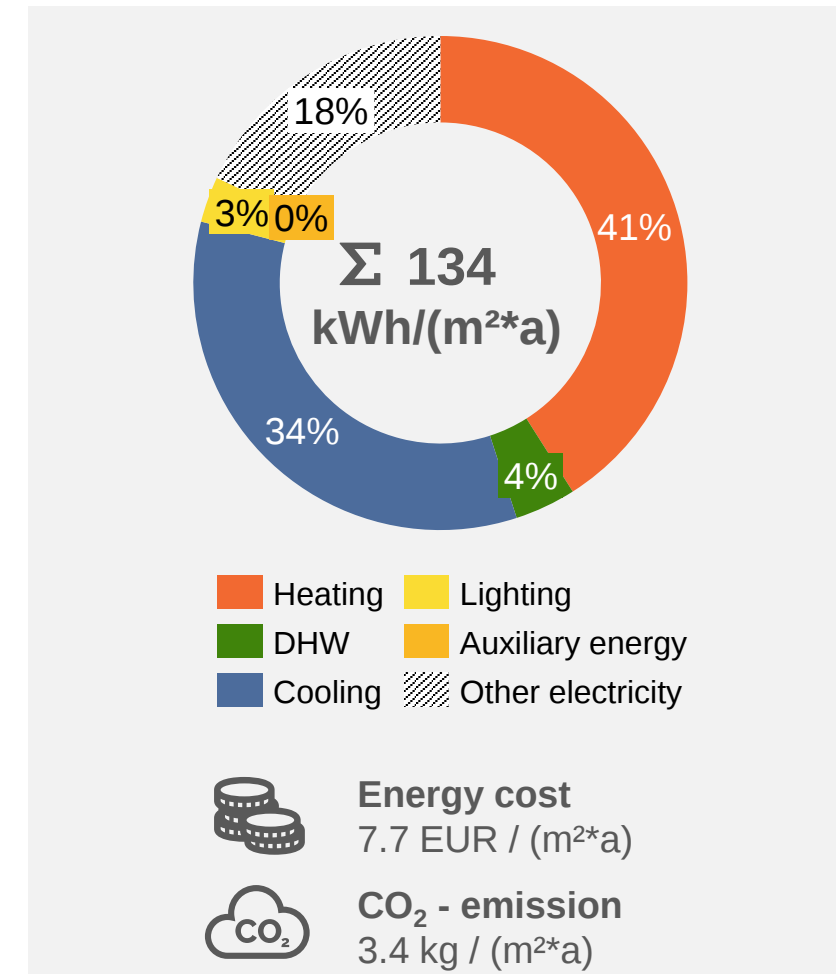
### Building standard

- New building in city (constructed after 2015)
- Thermal insulation is used in roof and wall

### Final energy demand

- 134 kWh/m<sup>2</sup>/a (110 kWh/m<sup>2</sup>a for HVAC and lighting)
- Energy consumption for heating largest share

| Parameters                      | Baseline                     |
|---------------------------------|------------------------------|
| Roof insulation (U-Value)       | 0.4 W/m <sup>2</sup> K       |
| Wall insulation (U-Value)       | 0.6 W/m <sup>2</sup> K       |
| Floor insulation (U-Value)      | 2.2 W/m <sup>2</sup> K       |
| Windows (U-Value; G-Value)      | 5.7 W/m <sup>2</sup> K; 0.85 |
| Window fraction                 | Ø 45%                        |
| Shading                         | Fixed shading                |
| Air tightness                   | 0.25 1/h                     |
| Heat supply                     | Oil (non-condensing)         |
| Cold supply                     | Single split (EER: 2.9)      |
| Hot water                       | Direct electric              |
| Ventilation systems             | Free ventilation             |
| Lighting systems                | LED                          |
| Renewable energy                | No                           |
| Set temperature cooling/heating | 22°C / 21°C                  |



# Country Report LEBANON

Mohammad Hammad, LCEC

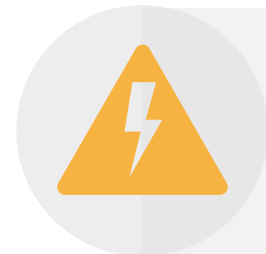


# Market insights

## Lebanon



- Yearly construction permits for residential: ~22,000 units



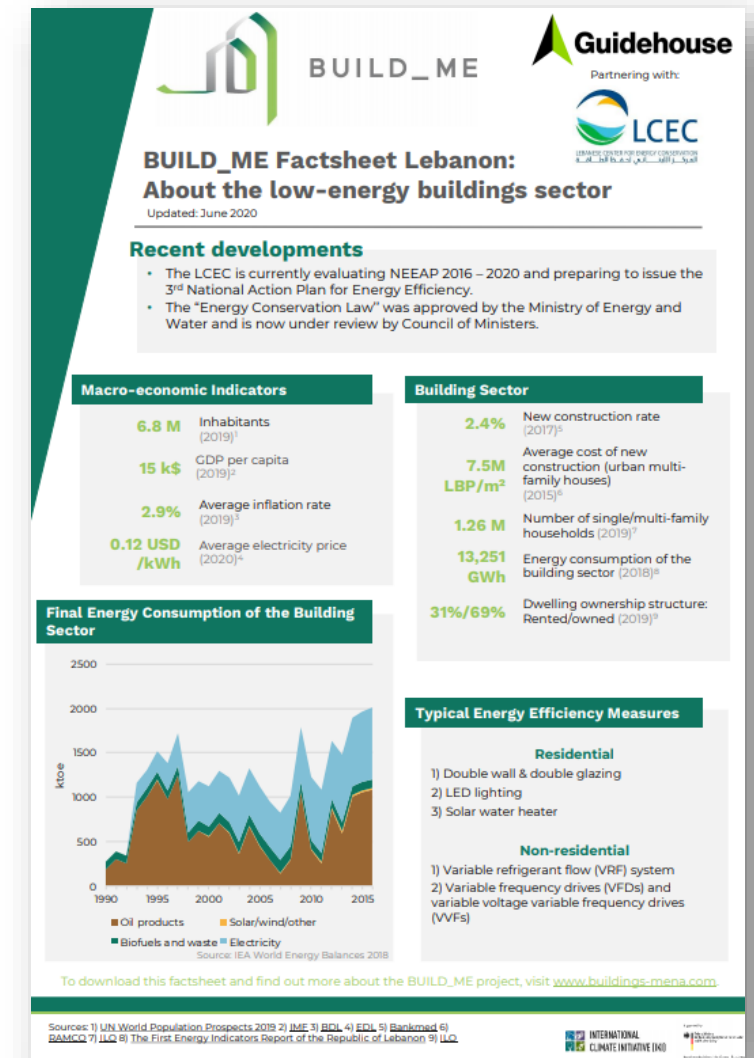
- One electricity utility (EDL)=> financial deficit due to subsidies and losses
- Shortage in supply => Private Generators



- Sustainable Building code under preparation
- General Budget law 2019 (↑investment factors up to 25%)
- Available voluntary standards (TSBL 2005) and criteria



- Ministry of Energy and Water, LCEC, Ministry of Public Works, Urban Planning Directorate, Municipalities.....

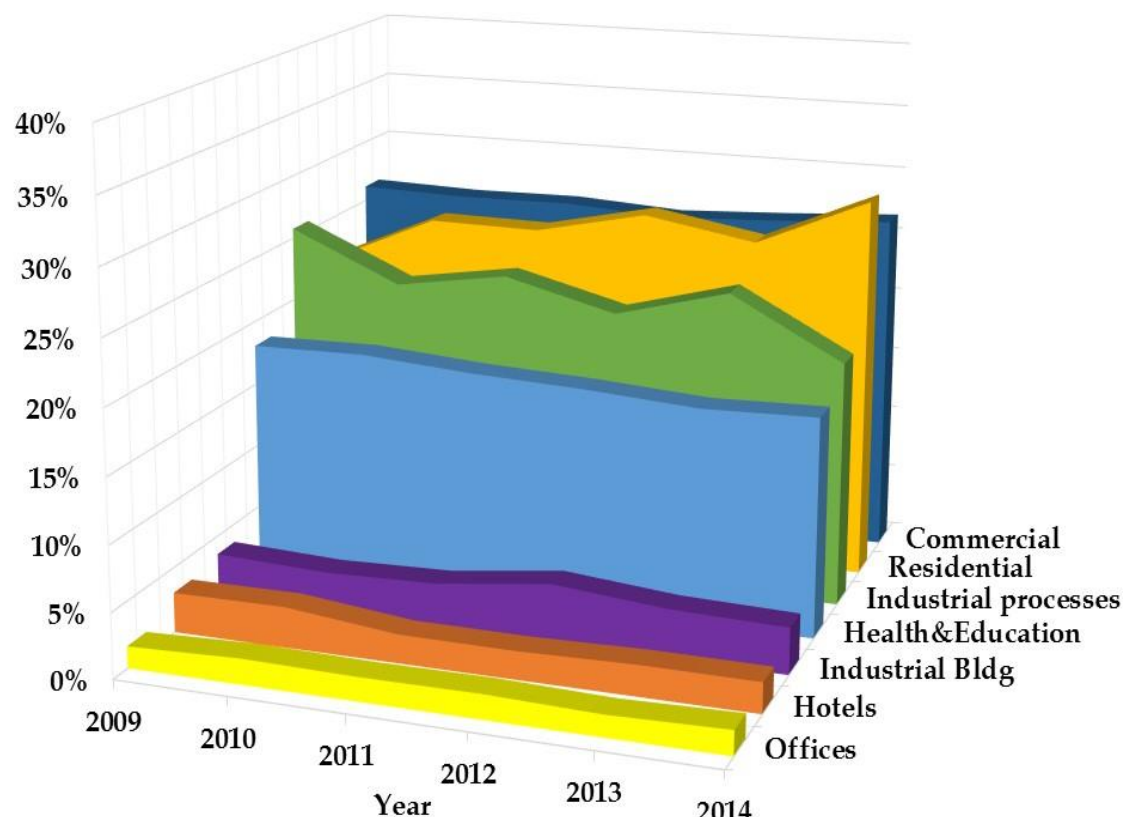


# Lebanon: Energy Demand

- In 2015, Residential Sector ~70% of the total built area
- In 2015, Health and Education ~11% of the total built area
- In 2015, Commercial ~8% of the total built area

## Main Usages

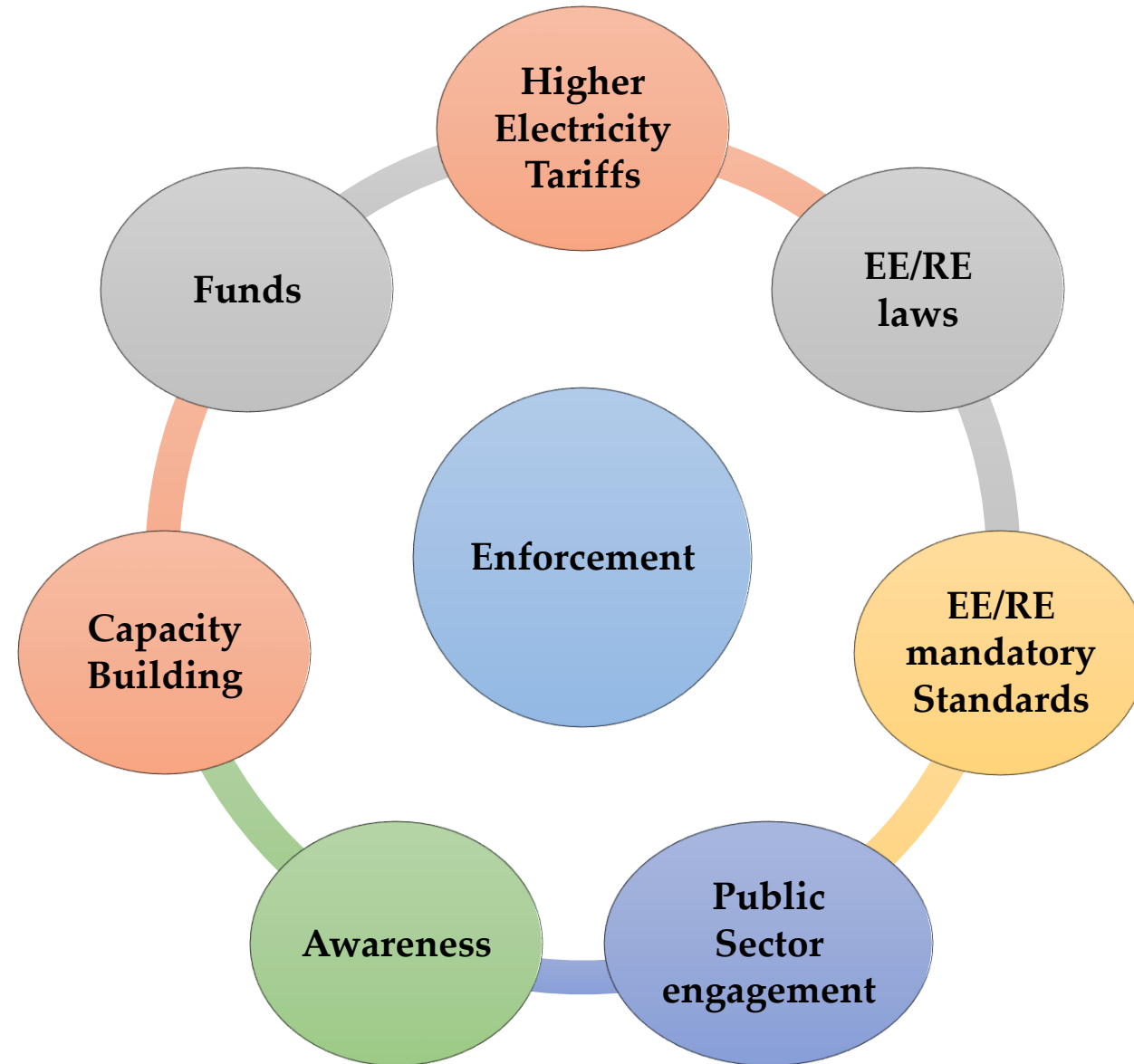
- Cooling and dehumidification constituted 29% of the total electricity demand in 2009, and reached 40% in 2014. The cooling share:
  - residential sector 19%
  - commercial sector 11%,
  - health and education sector 8%
- Lighting, the second highest-consuming usage in the building sector ~31% of total Lebanese electricity demand in 2013.
  - commercial sector share of 16%,
  - residential sector share of 5%



© LCEC, 2017

Share in overall electricity demand 2009-2014

# Lebanon: Challenges and Must-Haves



# Lessons learned

## Key recommendations to accelerate EE in the building sector



### Facilitating Finance

- NEEREA, LEEREFF, GEFF
- Home appliances programme (Italian products)
- Incentives (Grant) for heat pumps
- Decrease taxes on EE equipment
- The cost effectiveness is the key driver for clients to invest in EE
- Increase electricity tariffs

### Update Regulation

- Create a labelling scheme for existing building
- MEPS and labels for equipment
- Energy Conservation law
- Sustainable/Green Building code
- Develop proper implementation monitoring and inspection scheme of energy efficiency measures

### Technical Solutions

- EE solutions already available in the market
- Capacity building: Train inspectors to verify the different measures installation at different construction phases;
- Create a checklist with minimum requirement for permits, and for implementation and verification;
- Support the local energy efficiency industry.

### Raising awareness

- Include standards and energy efficiency courses in the universities program;
- Tackle all the persons involved in the building sector: architects, engineers, owners, technicians, etc.;
- Educate the end-user through campaigns
- Tackle municipalities as part of the awareness raising process
- Home appliances programme in the way

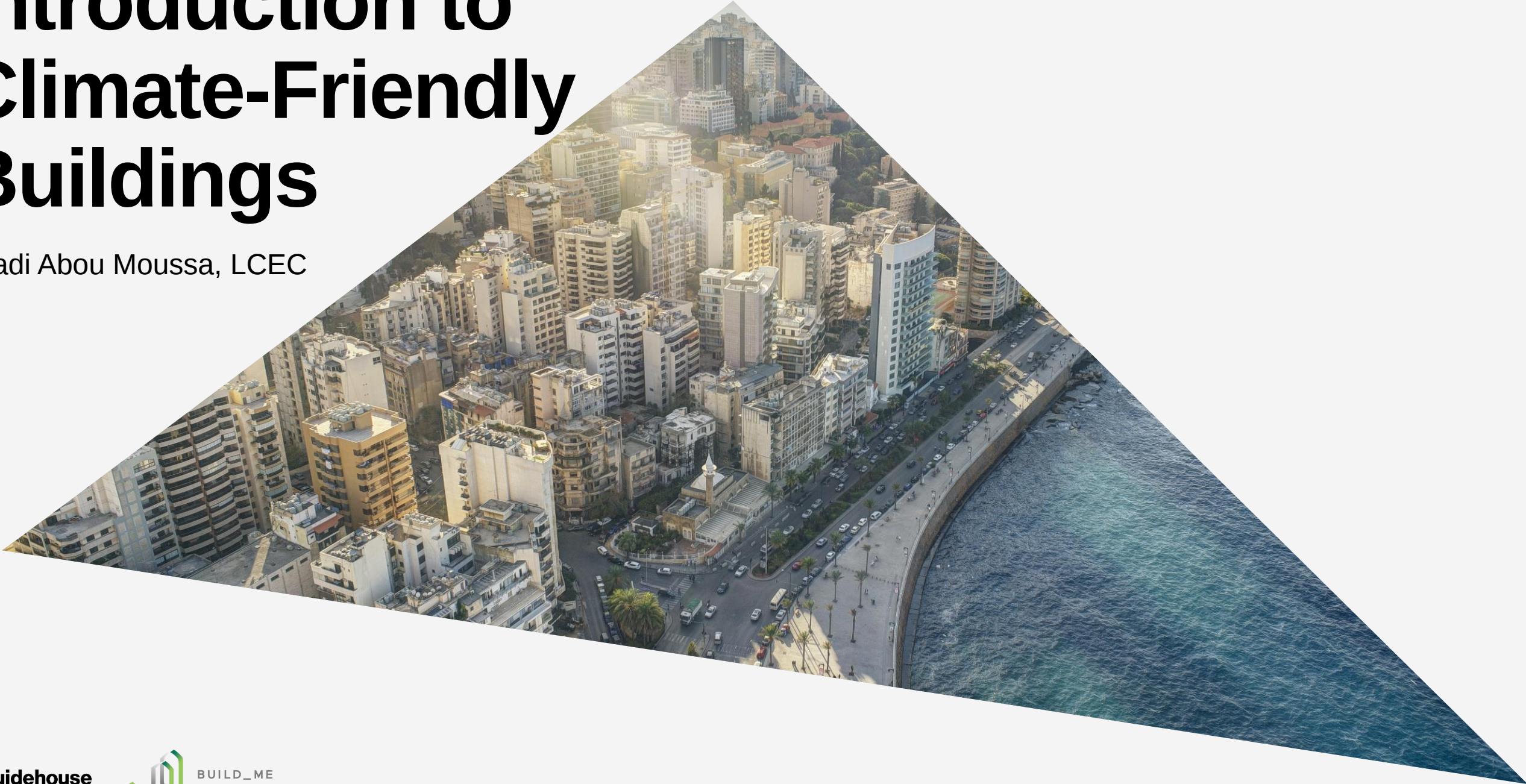
# Coffee break



Photo by [Fahmi Fakhrudin](#) on [Unsplash](#)

# Introduction to Climate-Friendly Buildings

Hadi Abou Moussa, LCEC



# Key learnings

1 Understand the big picture



2 Improve familiarity with common definitions and terminology

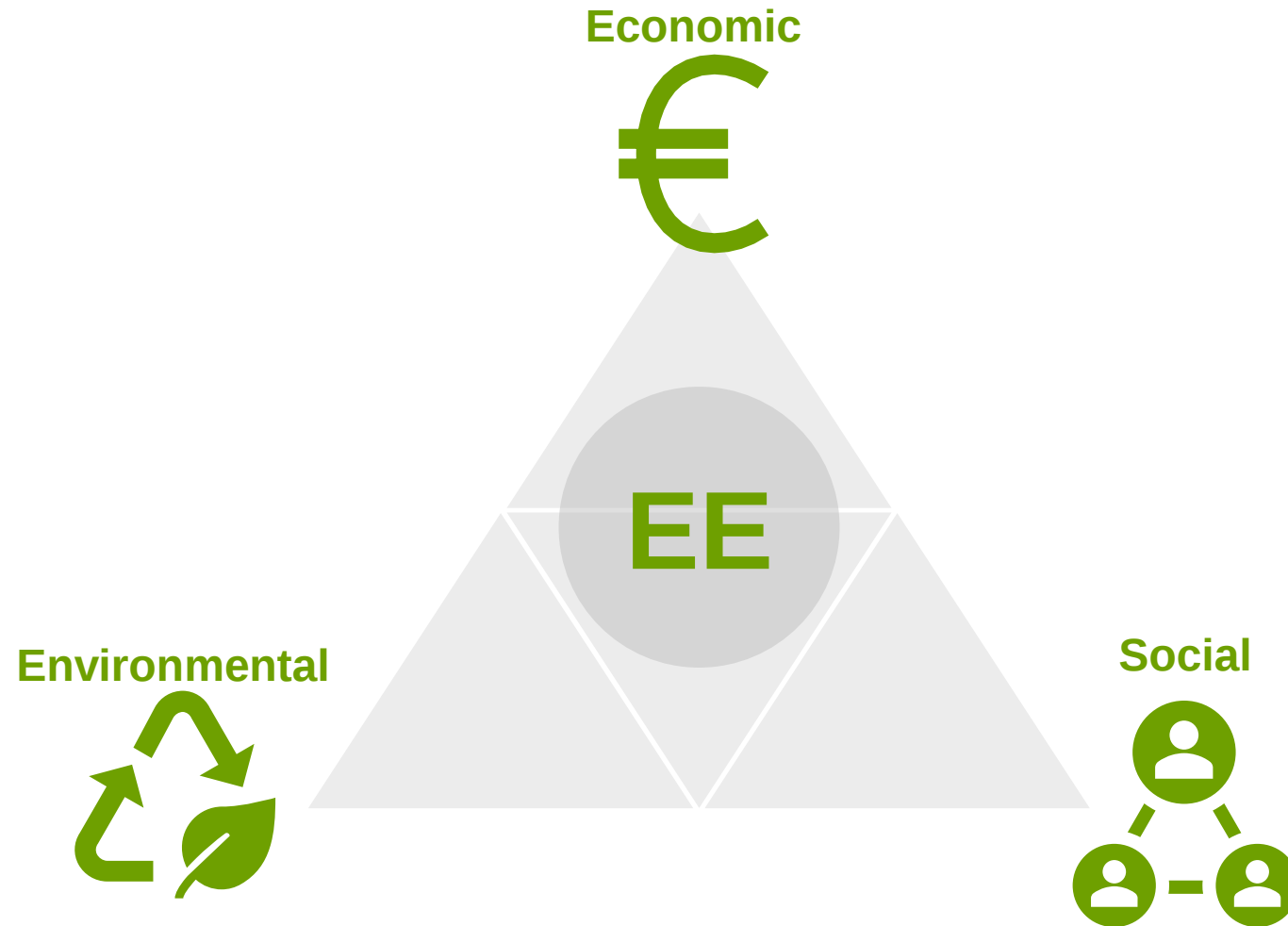
3 Introduce Building Energy Levels and Sustainable Certifications



# The big picture

# Setting the scene – the relevance of low energy buildings

The Sustainability Triangle or three Pillars of Sustainability



# Economic reasons

Some selected examples



Cost-efficient  
abatement



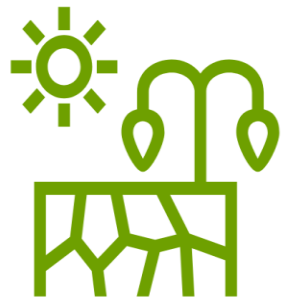
Energy  
security



Energy price  
development

# Environmental reasons

Some selected examples



Droughts



Rising  
temperatures



Sea level  
rise



Extreme weather  
events

# Social reasons

Some selected examples



Job  
creation



Removal of  
subsidies



Public health and  
productivity



# Definitions, terminology, boundary conditions

# Definitions, standards and technical terms

Knowledge of standard terminology required to understand EE projects

A couple of concepts and definitions are essential in order to embark on energy efficiency projects:



- 1 Climate parameters
- 2 Energy units/levels
- 3 Building energy standards

# Climate parameters



## Cooling Degree Days (CDD)

- $CDD = (T_m - 21^{\circ}\text{C})$  if  $T_m$  is higher than or equal to  $21^{\circ}\text{C}$
- $CDD = 0$  if is lower than  $21^{\circ}\text{C}$   $T_m$
- $T_m$  is the mean  $((T_{min} + T_{max}) / 2)$  outdoor temperature over a period of 1 day



## Heating Degree Days (HDD)

- $HDD = (18^{\circ}\text{C} - T_m)$  if  $T_m$  is lower than or equal to  $18^{\circ}\text{C}$  (heating threshold)
- $HDD = 0$  if  $T_m$  is higher than  $18^{\circ}\text{C}$
- $T_m$  is the mean  $((T_{min} + T_{max}) / 2)$  outdoor temperature over a period of 1 day



## Solar Irradiation in $\text{W/m}^2$

- Irradiance may be measured in space or at the Earth's surface after atmospheric absorption and scattering.
- Solar irradiance is often integrated over a given time period in order to report the radiant energy emitted into the surrounding environment (kWh per square metre) during that time period.

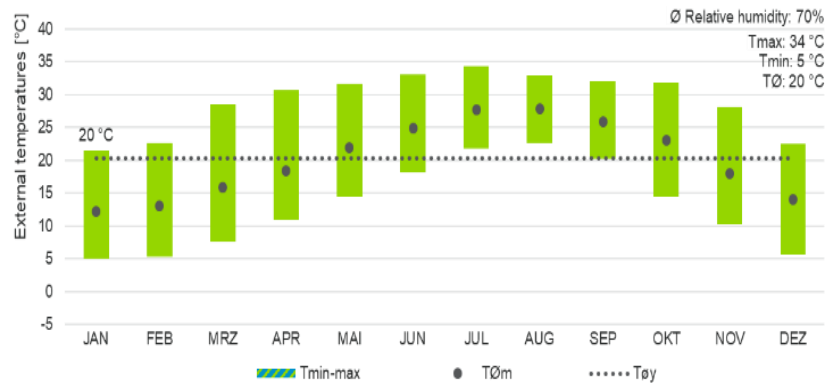


## Humidity in %

- An air conditioner consumes energy at a rate that is determined by both the outdoor temperature and relative humidity.
- The higher the relative humidity in the air, the more energy is needed to cool down the air (latent energy).

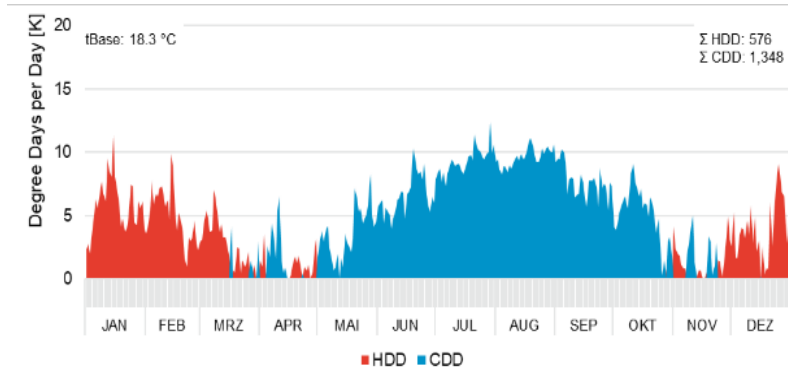
# Climate analysis | Beirut

## Outdoor temperature



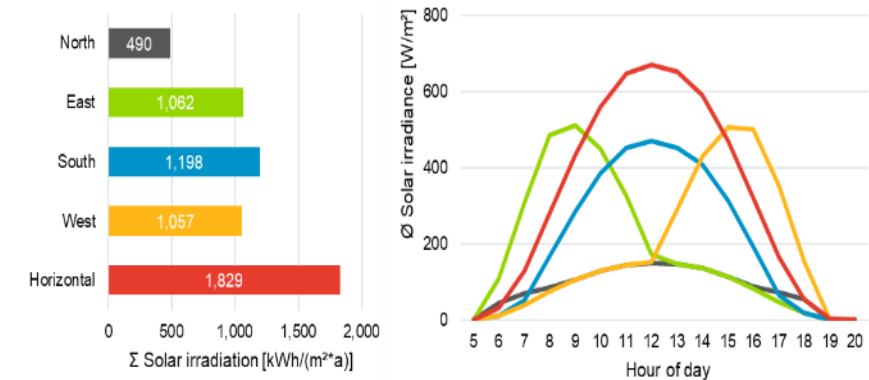
The climate at the project site primarily warm and humid. External temperatures range from 5°C above 0°C to 34°C, with average temperatures around 20°C

## Heating and Cooling Degree Days



The demand for cooling prevails against heating demand as the high number of >1,300 CDDs. The cooling degree days are 2 times higher than the HDDs. The monthly average relative humidity is above 65% but may also reach >70% in the summer months.

## Solar Irradiation



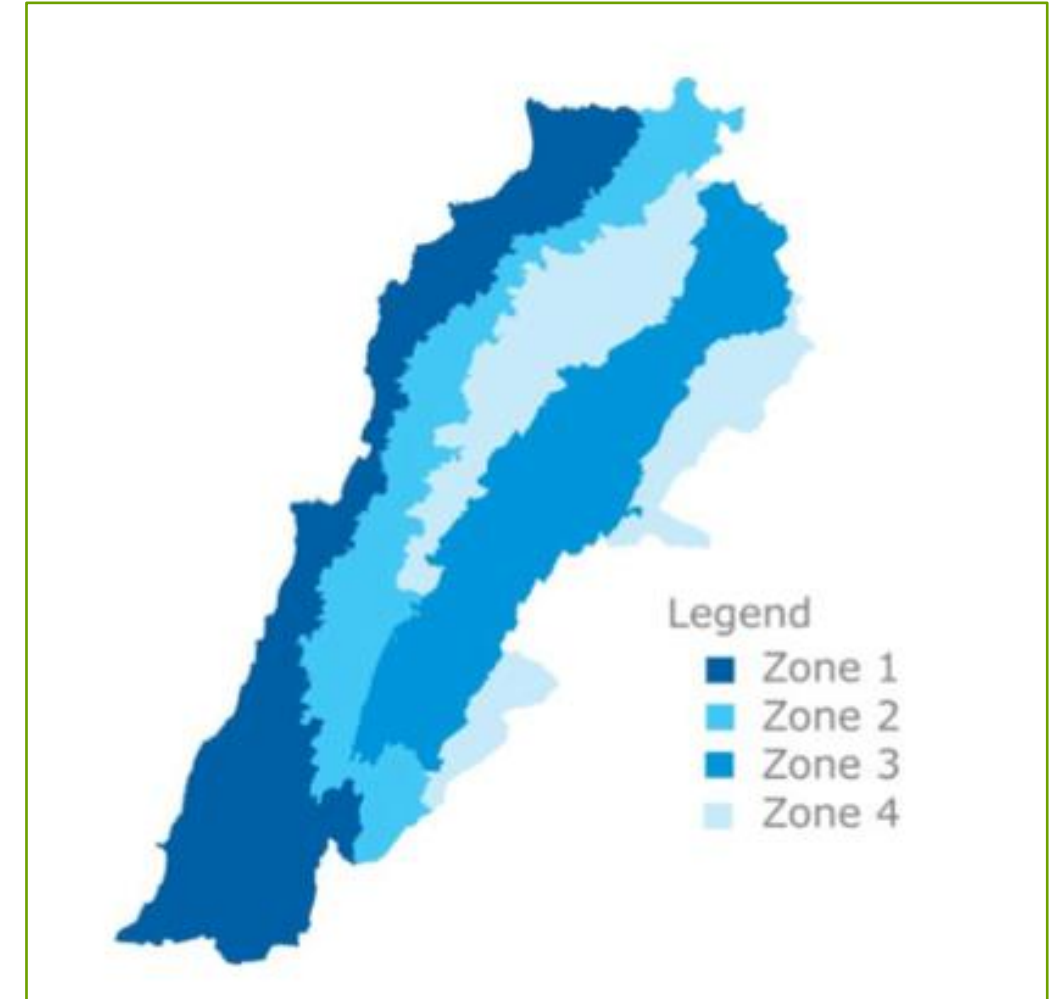
The site experiences a horizontal irradiation of >1,800 kWh/(m²\*a) and >1,000 kWh/(m²\*a) for each East, South, and West orientations. The horizontal solar radiation promises a high potential for the utilization of solar energy.

\* Calculated according to ASHRAE 2001 methodology

# Climate zones

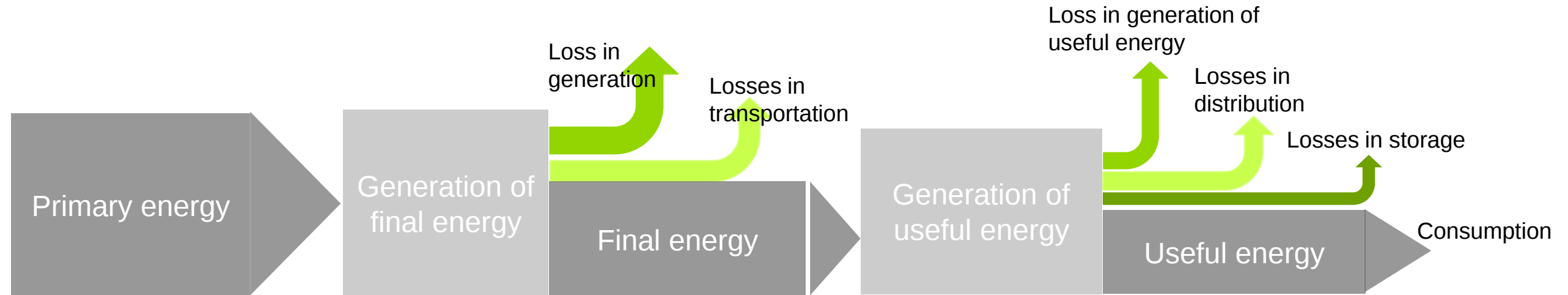
## Lebanon

| Instrument                              | Approximate Altitude Range                 | Approximate HDD(18) Inland<br>CDD(21) Thresholds   |
|-----------------------------------------|--------------------------------------------|----------------------------------------------------|
| <b>Zone 1: Coastal</b>                  | 0 – 700m                                   | 300 < HDD < 1200<br>120 < CDD < 1050               |
| <b>Zone 2: Western<br/>Mid-Mountain</b> | 700-1400m                                  | 1200 < HDD < 2000<br>0 < CDD < 120                 |
| <b>Zone 3: Inland<br/>Plateau</b>       | 700-1150                                   | 1200 < HDD < 1800<br>120 < CDD < 600               |
| <b>Zone 4: High<br/>Mountain</b>        | Littoral Side +1400m<br>Inland Side +1150m | HDD > 2000   CDD = 0<br>HDD > 1800   0 < CDD < 120 |



Source: [https://www.researchgate.net/figure/Climatic-Zones-of-Lebanon\\_fig28\\_268408852](https://www.researchgate.net/figure/Climatic-Zones-of-Lebanon_fig28_268408852)  
[https://nanopdf.com/download/climatic-zonic-for-buildings-in-lebanon\\_pdf](https://nanopdf.com/download/climatic-zonic-for-buildings-in-lebanon_pdf)

# Energy unit/level definitions



- **Primary Energy** refers to energy sources as found in their natural state.
- Refers to the quantity of fuels which are extracted or produced, calculated after any operation for removal of inert matter.

- **Final Energy** refers to energy consumption based on the calculation of heating, ventilation, cooling, lighting, domestic hot water, and auxiliary energy consumption (e.g. pumps).
- Considers all on-site systems including local energy generation and renewable energy systems with all their on-site losses and efficiencies.

- **Useful Energy** is comparable with thermal energy demand.
- Based on the calculation of cooling and heating demand (including transmission and ventilation losses plus solar and internal gains).

# Primary energy and CO<sub>2</sub> factor

|                       | Primary Energy Factor [kWh <sub>PE</sub> /kWh <sub>ele</sub> ] | CO <sub>2</sub> Factor [gCO <sub>2</sub> /kWh] |
|-----------------------|----------------------------------------------------------------|------------------------------------------------|
| Electricity (Egypt)   | 2.6                                                            | 444                                            |
| Electricity (Jordan)  | 2.4                                                            | 635                                            |
| Electricity (Lebanon) | 2.39                                                           | 664                                            |
| Diesel (Lebanon)      | 1.1 kWh <sub>PE</sub> /kWh <sub>diesel</sub>                   | 689                                            |

# Efficiency Definitions

## EER

- Efficiency Ratio (EER) is a term generally used to define cooling efficiencies
- The efficiency is determined at a single rated condition specified by an appropriate equipment standard and is defined as the ratio of net cooling capacity - or heat removed in Btu/h - to the total input rate of electric power applied - in Watts. The units of EER are Btu/Wh.
- Higher EER = more efficient system

## SEER

- Seasonal Energy Efficiency Ratio (SEER) is used to define the average annual cooling efficiency of an air-conditioning or heat pump system.
- The term SEER is similar to the term EER but is related to a typical (hypothetical) season rather than for a single rated condition.

## COP

- Coefficient of Performance (COP) is the ratio of cooling or heating to electricity consumption.
- A refrigerator with a COP of 2 transforms 2 Watts of heat using one Watt of electricity.
- An air conditioner with a COP of 4 transforms 4 Watts of heat using one Watt of electricity.



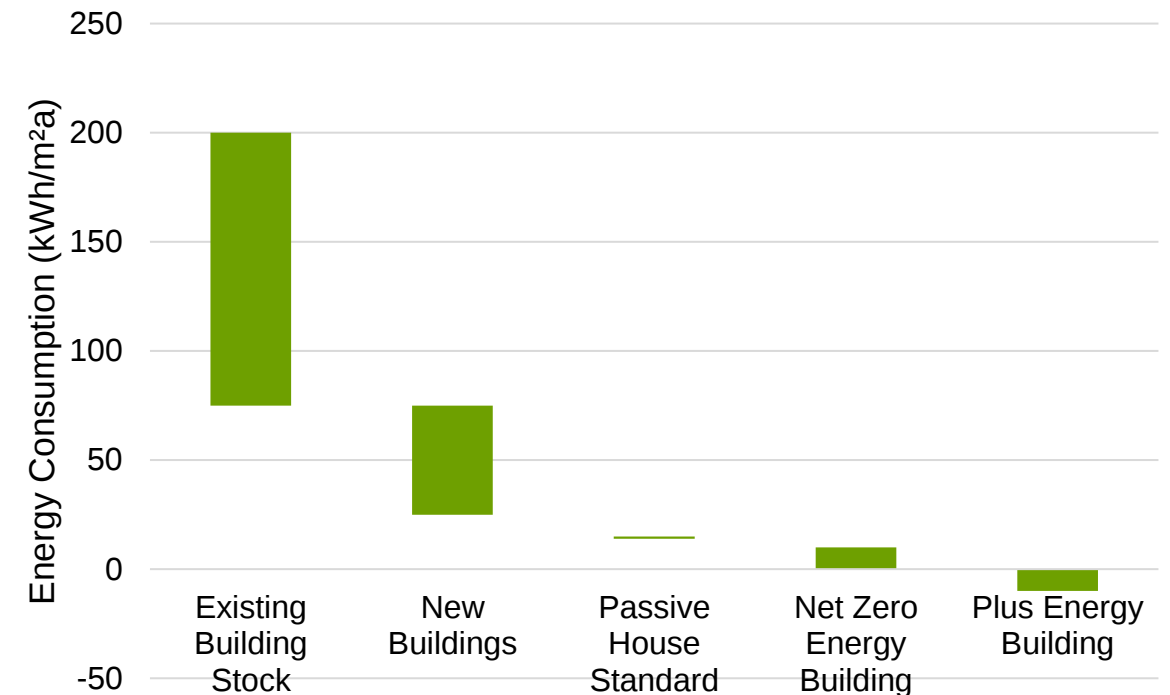
# Building energy levels and sustainable certification schemes

# Buildings energy levels

## Net Zero Energy Buildings (NZEB)

- Total amount of energy used by the building on an annual basis is equal to the amount of renewable energy created on-site
- Need to consider country-specific climate conditions, primary energy factors, ambition levels, calculation methodologies and building traditions
- Existing NZEB definitions can **differ significantly** (e.g. regarding the definition of energy, which can be either final or primary energy)

Comparison of Building Types by Energy Consumption



# Green building certificates

## Definition

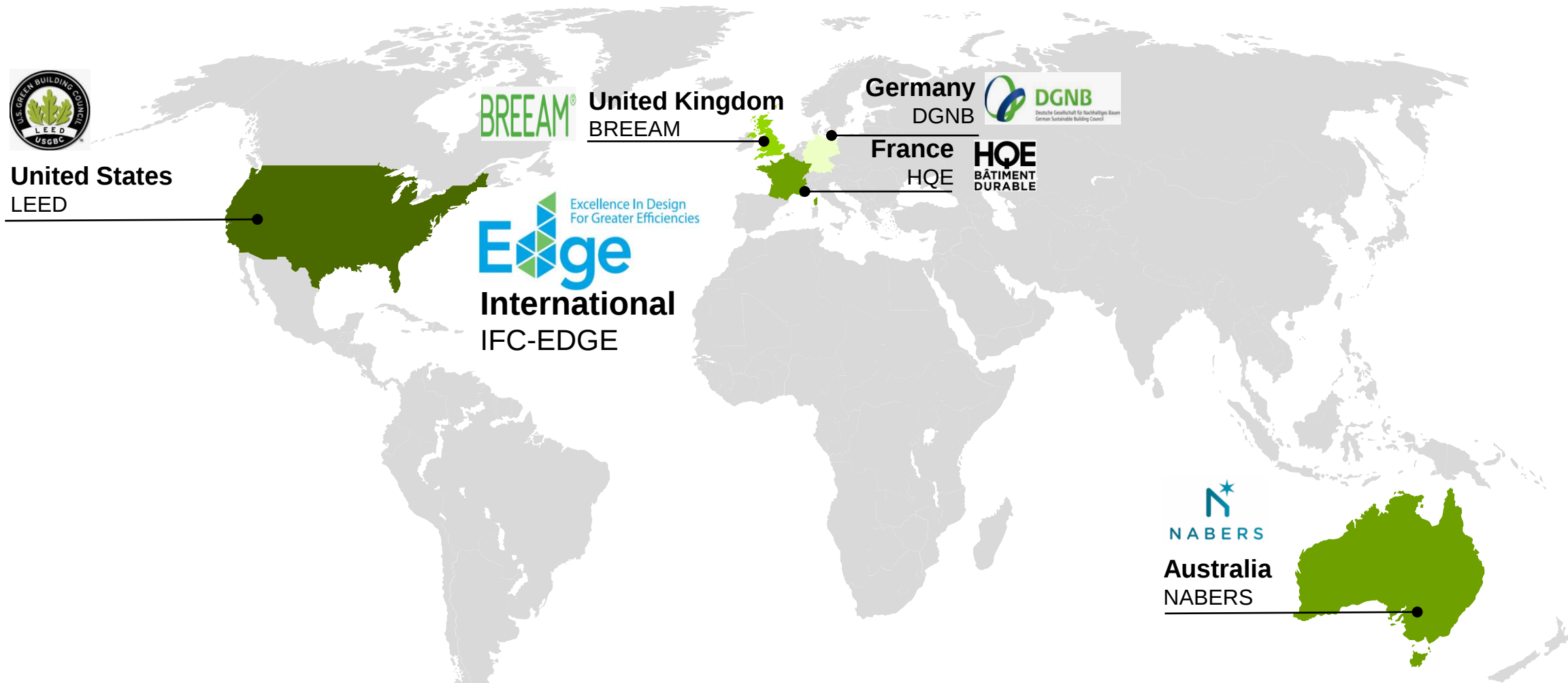
- Used to **assess** and **recognise** buildings that meet certain **green building requirements** or standards
- **Recognise** and **reward** companies and organisations who build and operate greener buildings
- **Encourage** and **incentivise** companies to push the boundaries on sustainability
- World Green Building Council sets **Quality Standards** for rating tools around the world



Source: <https://www.worldgbc.org/rating-tools>

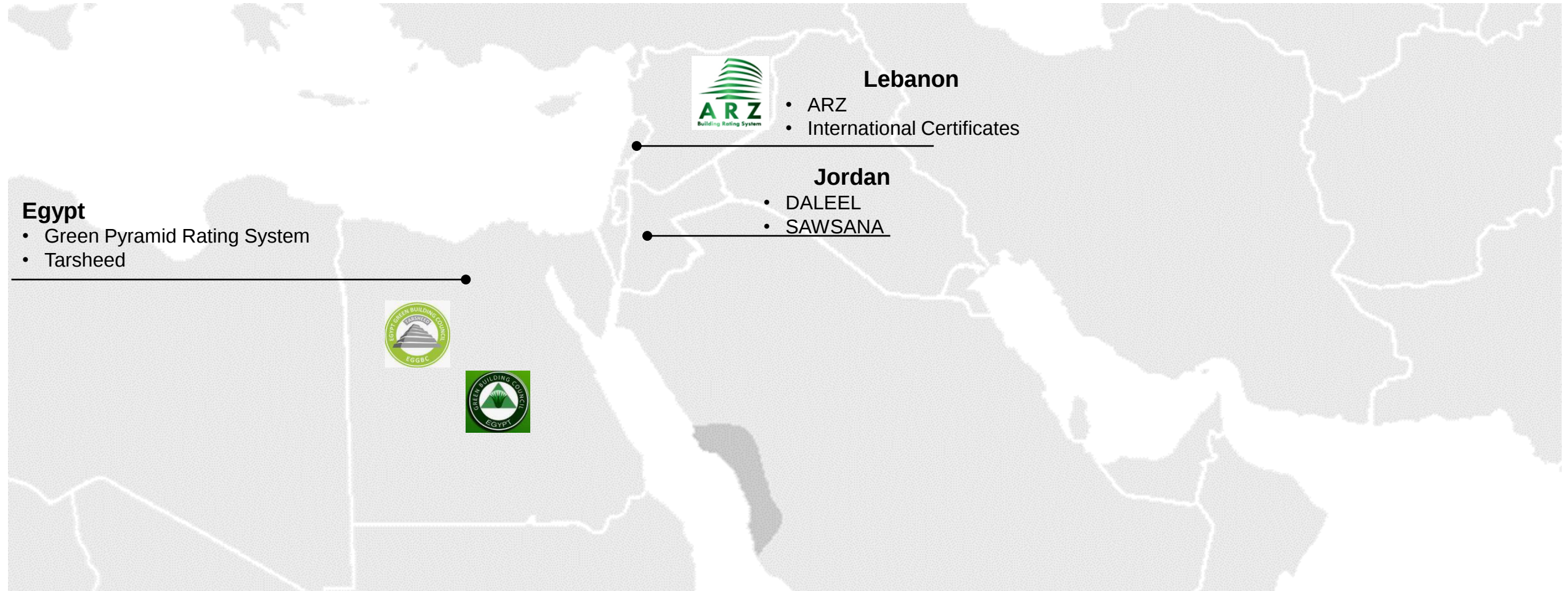
# Green building certificates

## International most relevant schemes



# Green building certificates

## Regional schemes



# Conclusion



## Understand the big picture

- Global Warming is causing tremendous environmental stress
- EE/RE huge economic and social potential



## Familiarity with common definitions and terminology

- Boundary conditions like climate and economic parameters (energy costs, CAPEX) influences the feasibility of low energy buildings



## Introduce building energy levels and sustainable certifications

- Several international sustainable certification schemes exist, but all BUILD\_ME countries have as well national schemes in operation

# Policy instruments for climate-friendly buildings



Photo by [Lukas Blazek](#) on [Unsplash](#)

# Key take-aways 2 – Policy instruments session



**Principles of policy instrument formulation**



**Diversity of possible instruments**



**Several indicators to measure success**

# Carrot, Stick and Tambourine Principle



# Different types of policy instruments



## **Carrot = Incentives**

Subsidy programs  
Investment grants  
Tax rebates



## **Stick = Regulations**

EEBC  
Performance standards Solar  
energy ordinance



## **Tambourine = Information**

Awareness programs  
Trainings  
Labels

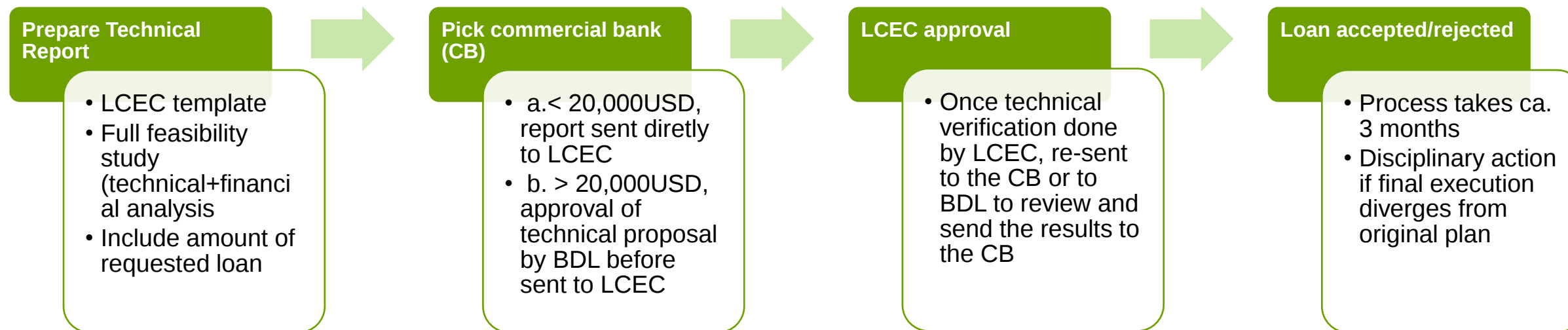
# Carrot = Incentives

| Instrument               | Features and characteristics                                                                                                                                                                                                                                                                                                                                                                       |
|--------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Soft loans</b>        | <ul style="list-style-type: none"><li>• Soft loans are loans offered at subsidised interest rates (i.e. lower than the market rate) to consumers who invest in energy efficient technologies</li><li>• Implemented by banking institutions</li></ul>                                                                                                                                               |
| <b>Investment grants</b> | <ul style="list-style-type: none"><li>• A financial award to facilitate a goal or incentivise performance</li><li>• Do not have to be paid back under most conditions</li><li>• Some have waiting periods before the grantee can take full ownership of the financial reward</li></ul>                                                                                                             |
| <b>Tax rebates</b>       | <ul style="list-style-type: none"><li>• Amount of money that project developers can subtract directly from the income taxes that they owe</li><li>• Tax credits are more favourable than tax deductions because they actually reduce the tax due, not just the amount of taxable income</li><li>• Three basic types of tax credits: non-refundable, refundable, and partially refundable</li></ul> |

Source: Invstopedia

# Carrot = Incentives

## Example Lebanon: NEEREA



### NEEREA RESULTS

- By June 2020, **1,000+ projects** approved by NEEREA financing mechanism with a total amount of **USD 600M+**.
- Ca. **76% of the projects** for **solar PV**
- **42% of loans amount** for **green buildings**.
- Projects all together contribute to an **annual saving of USD 73M+**.
- To date NEEREA has achieved a reduction in annual energy consumption of **260 GWh** and **281 ktonnes CO<sub>2</sub>**

# Stick = Regulations

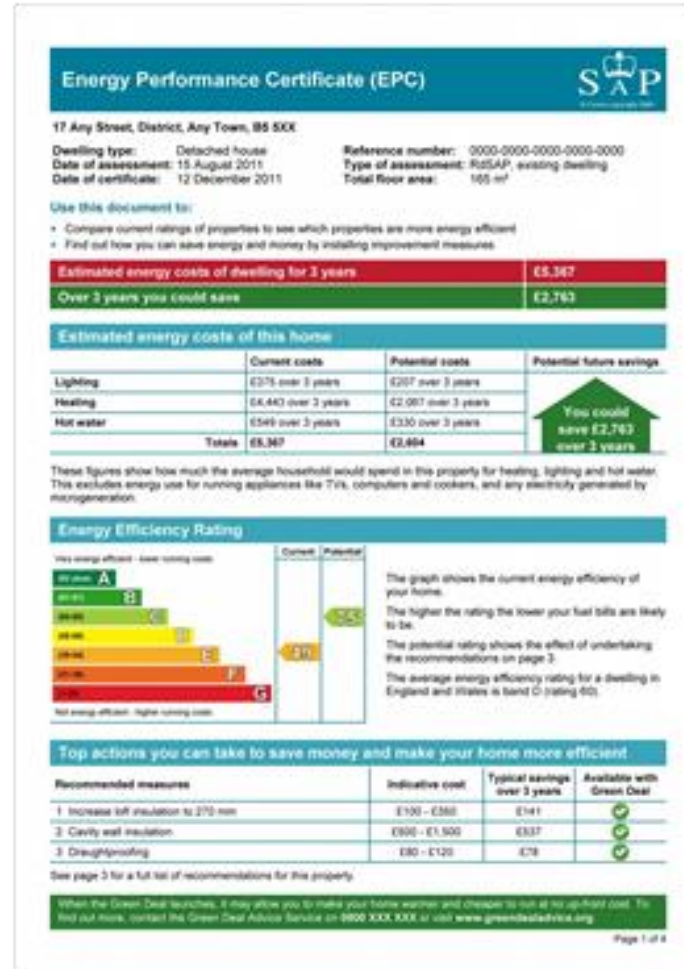
| Instrument                                  | Features and characteristics                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Energy Efficiency Building Codes</b>     | <p>Building standards can be classified in four categories:</p> <ol style="list-style-type: none"><li>1. Maximum heat transfer through individual building components (e.g. walls, roof, windows)</li><li>2. Limit on the overall heat transfer through the building envelope</li><li>3. Limitation of heating/cooling demand (taking into account the contribution from ventilation losses, passive solar gains and internal heat sources (maximum demand per m<sup>3</sup> or m<sup>2</sup>).</li><li>4. Energy performance standards</li></ol> |
| <b>Minimum energy performance standards</b> | <p>These standards consider the whole building as a system and also include building equipment such as heating and air conditioning systems, ventilation, water heaters, and in some countries even pumps and elevators e.g. maximum energy consumption per m<sup>3</sup> or m<sup>2</sup> per year</p>                                                                                                                                                                                                                                           |
| <b>Solar Thermal Ordinance</b>              | <p>Regulate the incorporation of solar thermal energy and its use for the production of sanitary hot water in the city's buildings</p> <p>Many of existing STOs are related to national or regional energy laws and implemented through municipal building codes</p>                                                                                                                                                                                                                                                                              |

# Tambourine = Information

| Instrument                   | Features and characteristics                                                                                                                                                                                                                                                 |
|------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Awareness raising programmes | <ul style="list-style-type: none"><li>• Methods for monitoring energy consumption and possible energy savings</li><li>• Demonstrate that there are proven technologies, methods and services that can substantially and cost-effectively reduce energy consumption</li></ul> |
| Building energy certificates | <ul style="list-style-type: none"><li>• Mandatory / Voluntary</li><li>• Enable the buyer to obtain information about the energy consumption of the dwelling they are going to buy or rent</li></ul>                                                                          |
| Trainings                    | <ul style="list-style-type: none"><li>• Capacity building programs, training courses</li><li>• Develop culture of literacy in energy efficiency</li></ul>                                                                                                                    |

# Tambourine= Information

## Energy Performance Certificate Example



### YOUR BER CERT EXPLAINED

Version of software used to rate this home.

Actual Building Energy Rating for this home.

Home Address

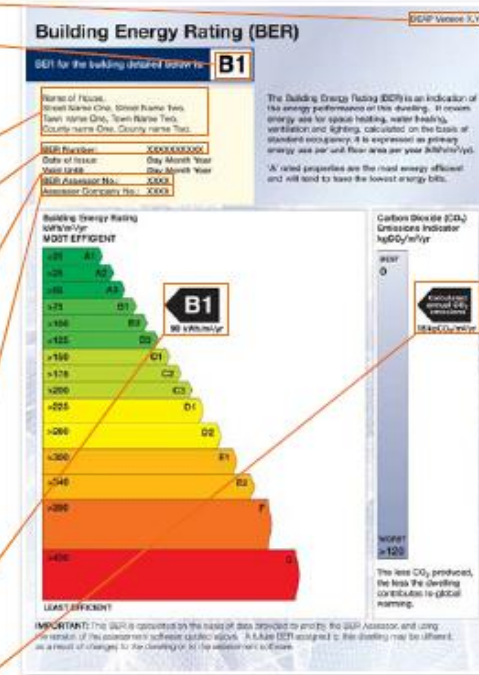
Official BER Number - this is unique to this home

BER Assessor Number - This is the registration number for the assessor who carried out this assessment.

Assessor Company Number - This is the registration number for the assessor company who carried out this assessment.

BER Rating A-G  
A1 = Most Efficient  
G = Least Efficient

CO<sub>2</sub> emissions for your home. Lower is best and it's an indication of how green your home is.



- S: <https://selfbuild.ie/advice/basics/energy-ratings/>

# Success factors

There is no such thing as an 'optimal' policy instrument...but rather typical circumstances for applying different types of instruments.

Generic characteristics that determine success or failure can be identified.

# Important indicators for policy evaluation

Effectiveness and cost-effectiveness/efficiency



## Impact effectiveness

The extent to which a policy instrument made/makes a difference



## Target effectiveness

To what extent do/did a policy instrument contribute to achieving the targets?



## Cost-efficiency:

Could targets have been reached at lower costs?

# Recommendations for the choice of instruments

- 1 Consider the whole implementation process
- 2 Set "SMART" objectives for the (new) policies  
(specific, **measurable**, **ambitious**, **realistic** and **time-bound**)
- 3 Organise workshops to discuss the envisaged policy with involved stakeholders and market actors
- 4 Set boundaries and preliminary objectives for each instrument

# Recommendations for the choice of instruments

- 5 Identify the need for a combination of different policy instruments
- 6 Perform an ex-ante evaluation of the expected outcome
- 7 Analyse the relationship and possible overlap with other instruments (already) in place
- 8 Identify the crucial indicators that must be monitored

# Conclusion



## Principles of policy instrument formulation

Carrot, Stick and Tambourine principle



## Diversity of possible instruments

Selection requires national/regional adaptation



## Several indicators to measure success

Need „SMART“, holistic and transparent planning and implementation

# Climate-friendly buildings from a technology perspective

*Francois Farage, Green Essence*



# Key Learnings



Principles of a holistic planning



Measures to reduce energy consumption



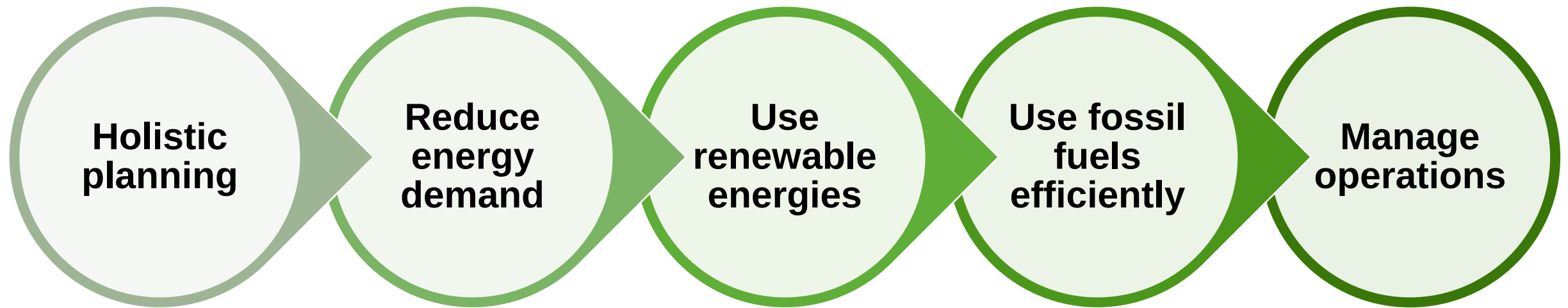
Renewable energy measures



Cost efficiency measures

# General principles to conceive a low energy building

Embed Trias energetica, „*The most sustainable energy is saved energy*“



# Legend allowing a quick assessment of the measures

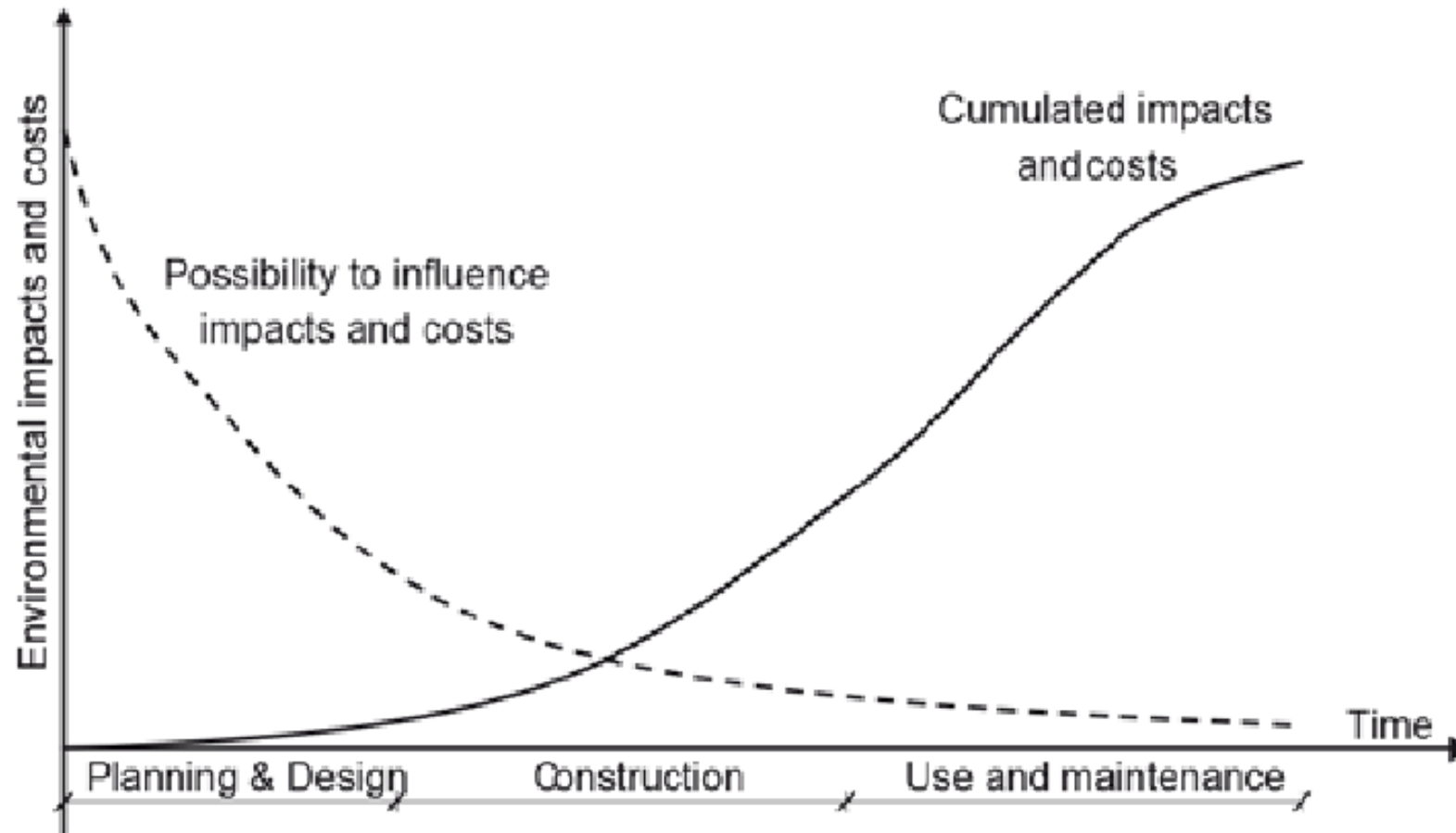
| Energy performance      |                                                                                   | Investment          |       | Payback period     |                                                                                     |
|-------------------------|-----------------------------------------------------------------------------------|---------------------|-------|--------------------|-------------------------------------------------------------------------------------|
| Small energy savings    |  | Small investment    | €     | Less than 5 years  |  |
| Moderate energy savings |  | Moderate investment | € €   | 5 to 15 years      |  |
| High energy savings     |  | High investment     | € € € | More than 15 years |  |



Source: [https://unsplash.com/photos/KqEY1VHA\\_o](https://unsplash.com/photos/KqEY1VHA_o)

# Step 1: Holistic planning

# Influence of design decisions on life cycle impacts and costs



Source: Kohler & Moffatt, 2003



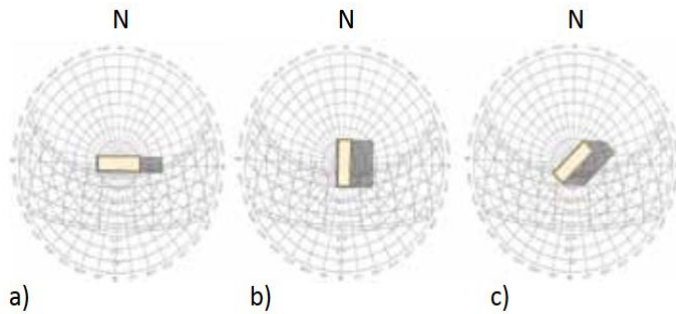
Source: <https://unsplash.com/photos/0MKzwPmehRE>

## Step 2: Reduce energy demand

# „Smart Planning“

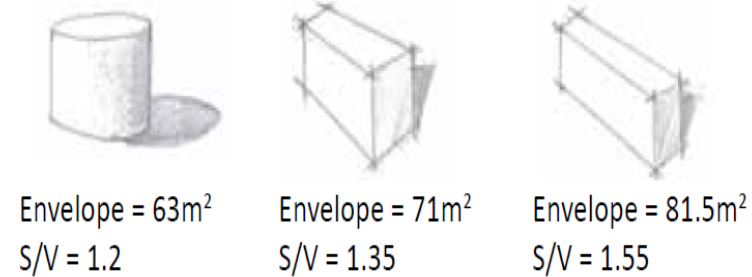


| Orientation                                                                       |                                                                                   |                                                                                   |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
|  |  |  |
|  |  |  |
|  |  |  |



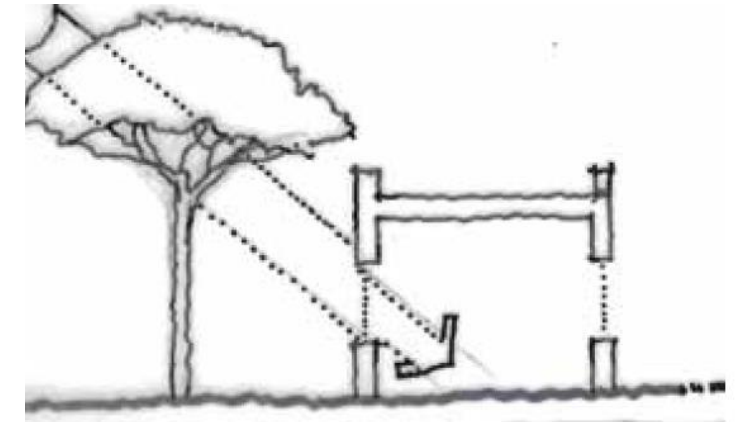
Orientation on the east-west axis to reduce cooling load a)

| Building form and typology                                                          |                                                                                     |                                                                                     |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|   |  |  |
|  |  |  |
|  |  |  |



Compact building form has a lower surface/volume ratio (S/V)

| Landscape design                                                                    |                                                                                     |                                                                                     |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |
|  |  |  |
|  |  |  |

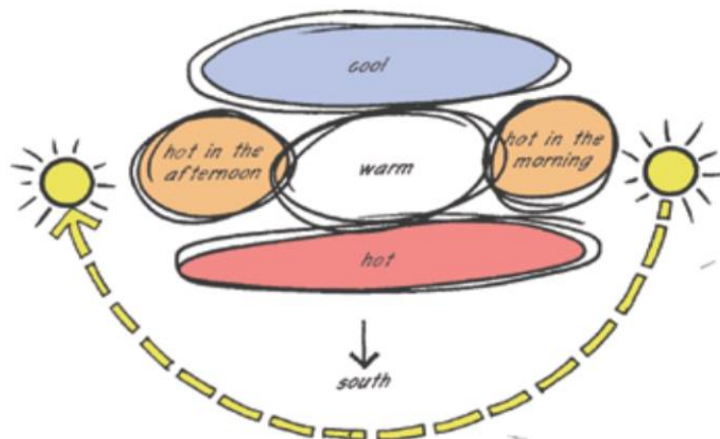


Use vegetation for a better microclimate, shading, thermal mass

# „Smart Planning“

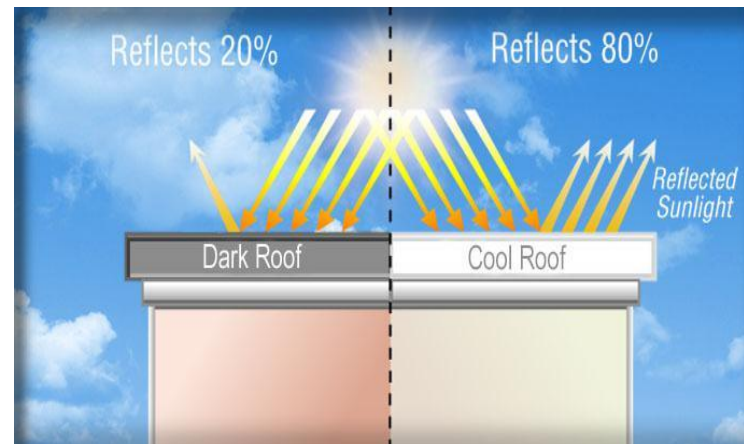


| Thermal zoning                                                                                                                                                                                                                                        |       |                                                                                                                                                                                                                                                       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | € € € |    |



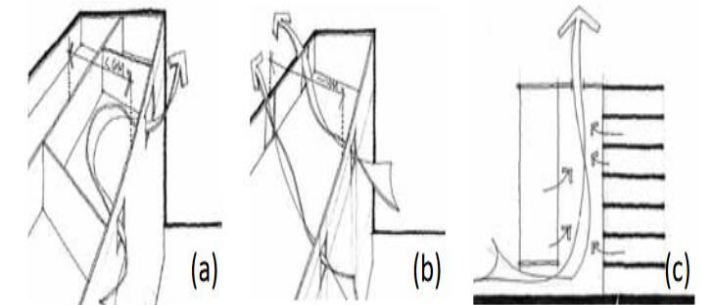
Organise space according to time of use and sun exposure

| Colours                                                                                                                                                                                                                                                    |       |                                                                                                                                                                                                                                                             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | € € € |    |



The lighter the colour, the higher/lower the reflection/absorption

| Natural ventilation                                                                                                                                                                                                                                         |       |                                                                                                                                                                                                                                                             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | € € € |    |



Strategies: single-sided (a), cross (b), stack ventilation (c)

Source: <http://www.comfortfutures.com/urban-heat-island-effect>

# Material selection

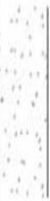
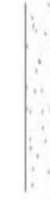
## Building Shell Quality



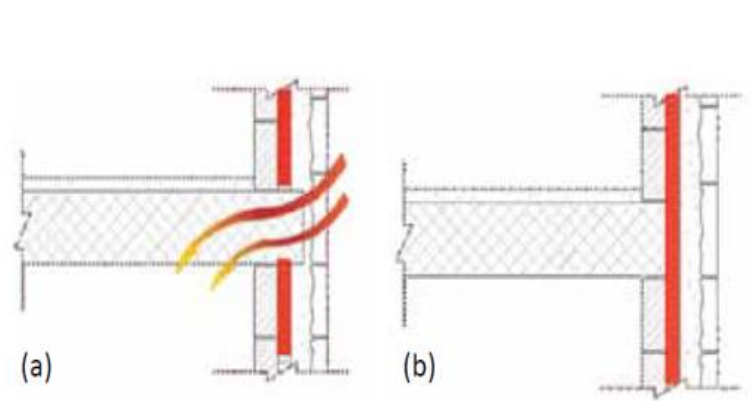
| Thermal insulation                                                                |                                                                                   |                                                                                   |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
|  |  |  |
| €                                                                                 | €                                                                                 | €                                                                                 |
|  |  |  |

| Thermal bridges                                                                     |                                                                                     |                                                                                     |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|   |  |  |
| €                                                                                   | €                                                                                   | €                                                                                   |
|  |  |  |

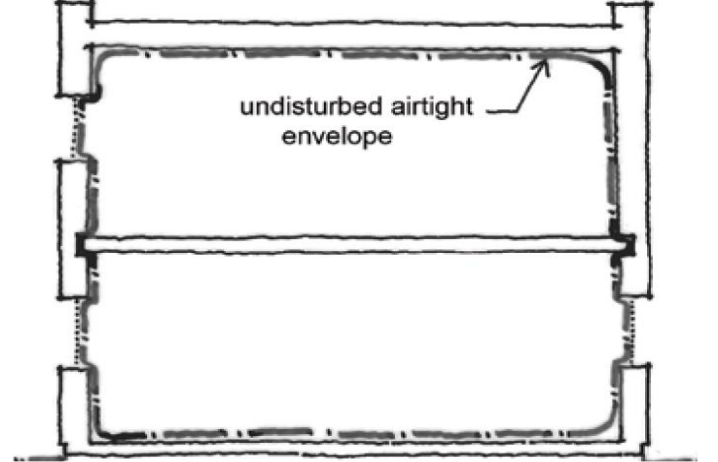
| Air tightness                                                                       |                                                                                     |                                                                                     |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |
| €                                                                                   | €                                                                                   | €                                                                                   |
|  |  |  |

|                                                                                   |                                                                                   |                                                                                   |                                                                                   |                                                                                   |                                                                                   |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
|  |  |  |  |  |  |
| a) Solid wall                                                                     | b) Un-insulated wall                                                              | c) Cavity wall                                                                    | d) Un-insulated wall                                                              | e) Insulated wall                                                                 | f) Insulated cavity wall                                                          |
| U=3.03 W/m²K                                                                      | U=2.6 W/m²K                                                                       | U= 2.02 W/m²K                                                                     | U= 1.73 W/m²K                                                                     | U= 0.61 W/m²K**                                                                   | U= 0.49 W/m²K                                                                     |
| 20 cm concrete                                                                    | 23 cm concrete                                                                    | 10 cm hollow concrete block                                                       | 1.5 cm gypsum board                                                               | 1.5 cm gypsum board                                                               | 10 cm hollow concrete block                                                       |
|                                                                                   | 7 cm stone cladding                                                               | 5 cm air gap                                                                      | 5 cm air gap                                                                      | 5 cm rockwool                                                                     | 5 cm polystyrene                                                                  |
|                                                                                   |                                                                                   | 8 cm concrete                                                                     | 23 cm concrete                                                                    | 23 cm concrete                                                                    | 8 cm concrete                                                                     |
|                                                                                   |                                                                                   | 7 cm stone cladding                                                               |                                                                                   |                                                                                   | 7 cm stone cladding                                                               |

The lower the U-Value, the more energy can be saved



Avoid an interruption of the thermal insulation layer



Avoid leakages

# Material selection

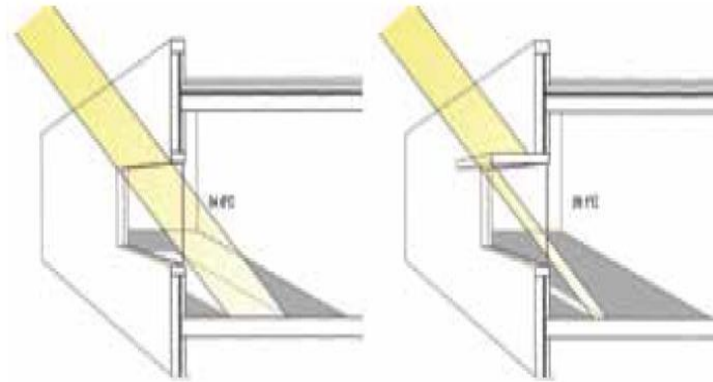


| Windows and their ratio                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    |    |    |



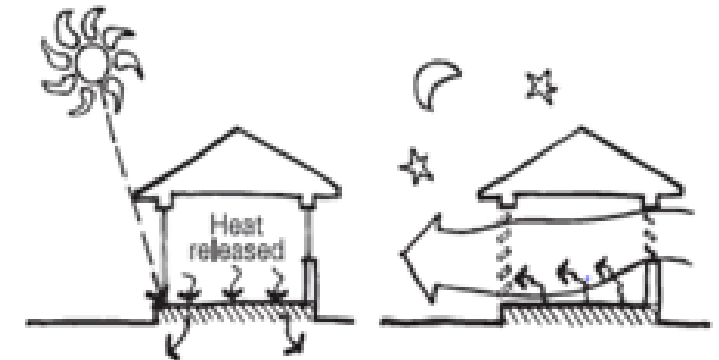
Reduction of solar heat gain due to reduced openings  
Lower U-values, reduce the transmission losses

| Shading                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    |    |    |



Reduction of solar heat gain due to window shading

| Thermal mass                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    |    |    |



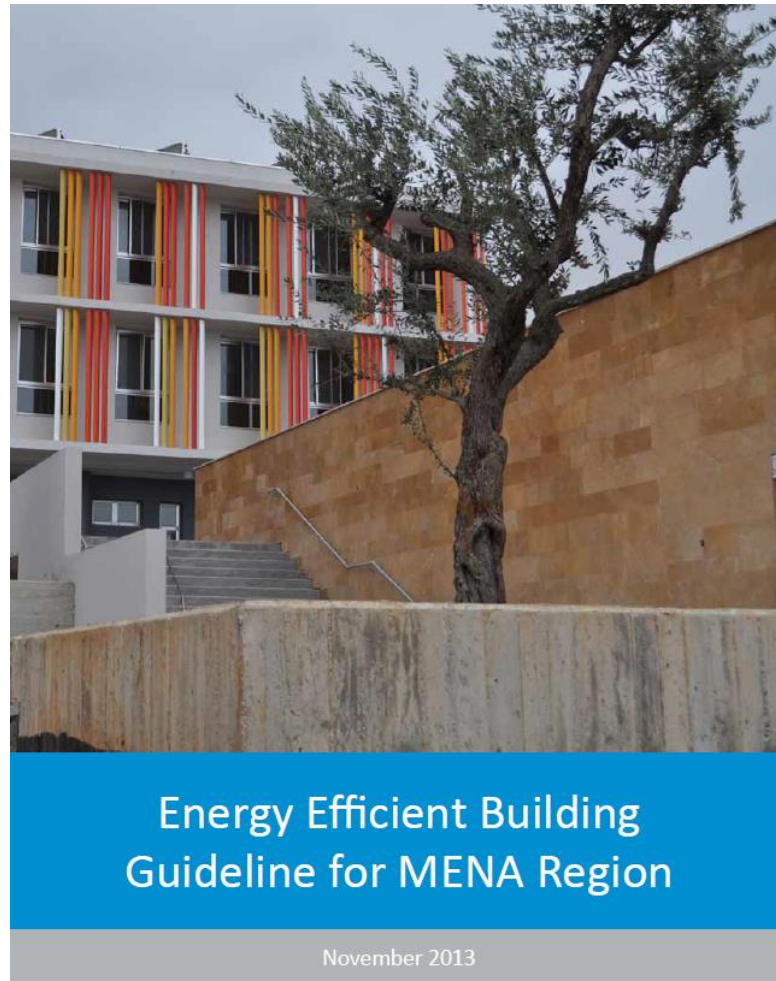
Use night ventilation to maximize buffer

Source: <http://www.yourhome.gov.au/passive-design/thermal-mass>

# Further reading: Climate Responsive Strategies



MED-ENEC Brochure 2013, EE Building Guideline for MENA Region



1. Orientation
2. Natural ventilation
3. Thermal zoning
4. Building form and typology  
Compactness, WWR
5. Shading
6. Material selection  
Insulation, thermal bridges, air tightness,  
thermal mass
7. Landscape design

Source: [https://www.climamed.eu/wp-content/uploads/files/Energy-Efficient-Building\\_Guideline-for-MENA-Region-NOV2014.pdf](https://www.climamed.eu/wp-content/uploads/files/Energy-Efficient-Building_Guideline-for-MENA-Region-NOV2014.pdf)

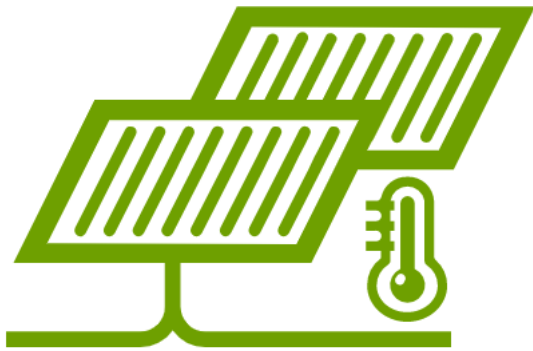


Source: <https://unsplash.com/photos/BB0mMC8y0Pc>

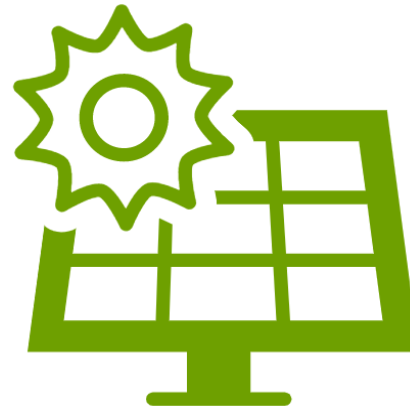
## Step 3: Integrate renewable energies

# Renewable energies

## Scope of training



Solar thermal  
systems



Photovoltaics



Heat pumps

# Renewable energies

## Overview of selected systems



| Solar thermal systems                                                             |                                                                                   |                                                                                   |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
|  |  |  |
| €                                                                                 | €                                                                                 | €                                                                                 |
|  |  |  |

- Converting solar radiation to thermal energy used for hot water or heating purposes
- Thermosiphon (most common in MENA) or Pumped Systems available
- Solar yield: 400 – 800 kWh/m<sup>2</sup> (collector surface)

| Photovoltaics                                                                       |                                                                                     |                                                                                     |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |
| €                                                                                   | €                                                                                   | €                                                                                   |
|  |  |  |

- Converting solar radiation to electricity
- Grid-connected or stand-alone systems
- Different cells available: Mono Crystalline, Poly Crystalline and Thin Films
- Solar yield: 1,500 – 2,000 kWh/kWp (MENA region)

| Heat pumps                                                                          |                                                                                     |                                                                                     |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |
| €                                                                                   | €                                                                                   | €                                                                                   |
|  |  |  |

- Using different sources temperature (air, earth or water) and convert it into thermal energy
- Air to Air most common type (also known as Split Unit)
- COP mainly depending from delta of source and room temperature, varying from 2 – 10

# Renewable energies

## Discussion of selected systems



### Solar thermal systems

#### Advantage

- High solar radiation in the MENA region
- Visible technology also supports marketing of the building asset

#### Disadvantage

- Maintenance needed to ensure proper operation
- Costs are still moderate/high

### Photovoltaics

#### Advantage

- High solar radiation in the MENA region
- Sharp cost decrease makes PV cost efficient
- Visible technology also supports marketing of the building asset

#### Disadvantage

- Maintenance needed to ensure proper operation

### Heat pumps

#### Advantage

- Low operational costs
- Heating and cooling possible
- Key technology in combination with PV to decarbonise heating and cooling supply

#### Disadvantage

- High investment costs
- Limited availability in the national market
- Lack of experts / craftsmen

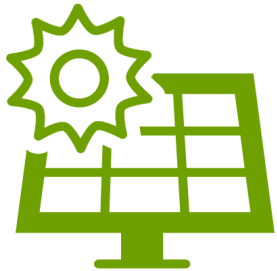
# Renewable energies

## Conclusion



Solar Thermal Systems (ST) already **mature technology** in the MENA region.

In some MENA countries **specific incentive programs needed** to accelerate the deployment of ST.



Photovoltaics have experienced a **sharp decrease in system costs**.

And in major parts of the MENA region **regulative frameworks are in place**. So PV is currently experiencing a big push in the MENA region.



Heat pumps are **still rare** in the MENA region (besides air/air). Main reasons are the **high investment costs** and the lack of experienced craftsmen. Best practices can be drawn from **Lebanon HP stimulus programme** comprised of awareness raising measures, training, and financial support.



Source: <https://unsplash.com/photos/JUAVCUMY008>

## Step 4: Use high efficiency HVAC appliances

# HVAC

## Overview of selected systems



### Heating

- Gas non-condensing
- Gas condensing
- Oil non-condensing
- Oil condensing
- Portable LPG (gas) heater
- Portable kerosene heater
- Heat pumps (*already covered*)



### Hot Water

- Combined with heating system
- Dedicated gas heater
- Dedicated electric heater
- Solar Thermal (*already covered*)



### AC (Air-Conditioning)

- Movable system
- Mounted single split or window air conditioner
- Centralised multi-split system
- VRF – centralised multi-split
- Central systems



### Ventilation

- Natural ventilation
- Mechanical ventilation
- Mechanical ventilation incl. heat/cold recovery

# Heating

## Overview of qualitative assessment

| Heating System            | Energy performance                                                                   | Investment | Payback period                                                                        |
|---------------------------|--------------------------------------------------------------------------------------|------------|---------------------------------------------------------------------------------------|
| Gas non-condensing        |    | € € €      |    |
| Gas condensing            |    | € € €      |    |
| Oil non-condensing        |    | € € €      |    |
| Portable LPG (gas) heater |    | € € €      |    |
| Portable kerosene heater  |   | € € €      |   |
| Air source heat pump      |  | € € €      |  |
| Ground source heat pump   |  | € € €      |  |
| Air-air heat pump         |  | € € €      |  |

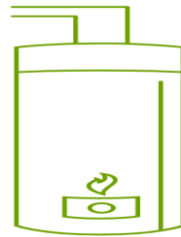
# Hot water



## Combined w. Heating System



- Efficiency depends on heating system and additional transmission (and storage) losses
- Centrally placed in basement or in the apartment



## Dedicated gas heater



- High efficiency: no transmission losses as decentrally installed
- Needs decentral gas connection



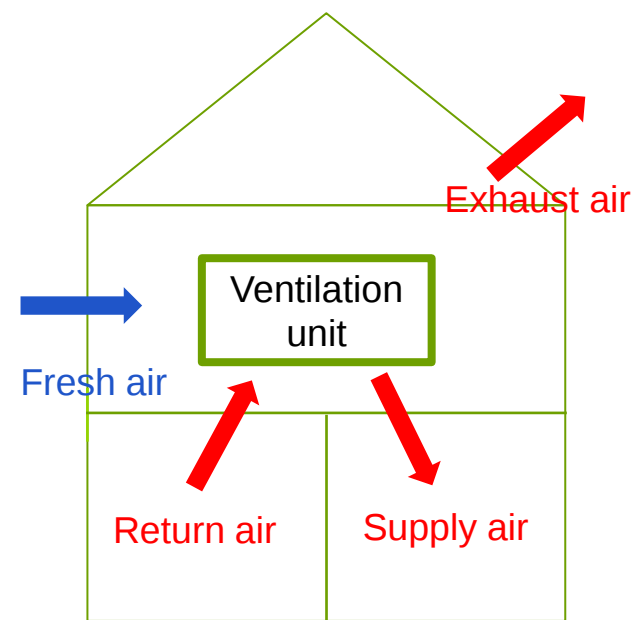
## Dedicated electric heater



- High efficiency: no transmission losses as decentrally installed, CO<sub>2</sub> emissions depend on grid
- Needs high power electric connection

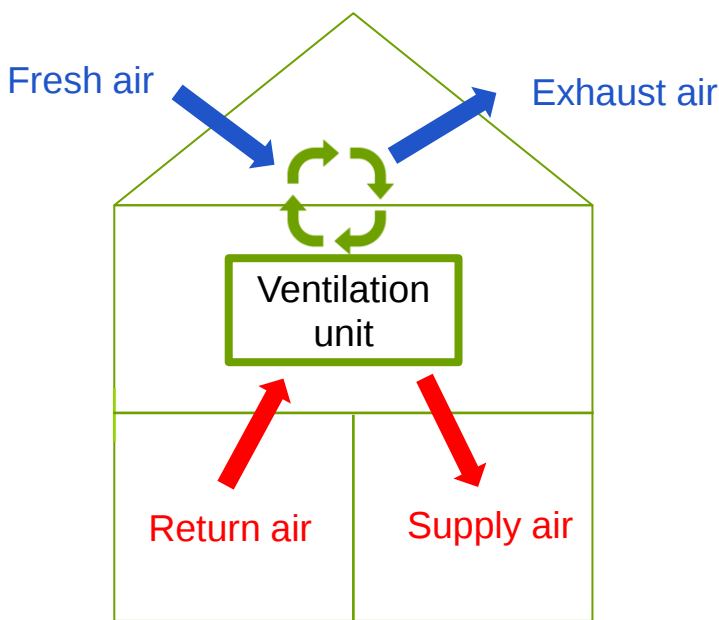
# Ventilation

| Mechanical ventilation                                                            |       |                                                                                   |
|-----------------------------------------------------------------------------------|-------|-----------------------------------------------------------------------------------|
|  | € € € |  |



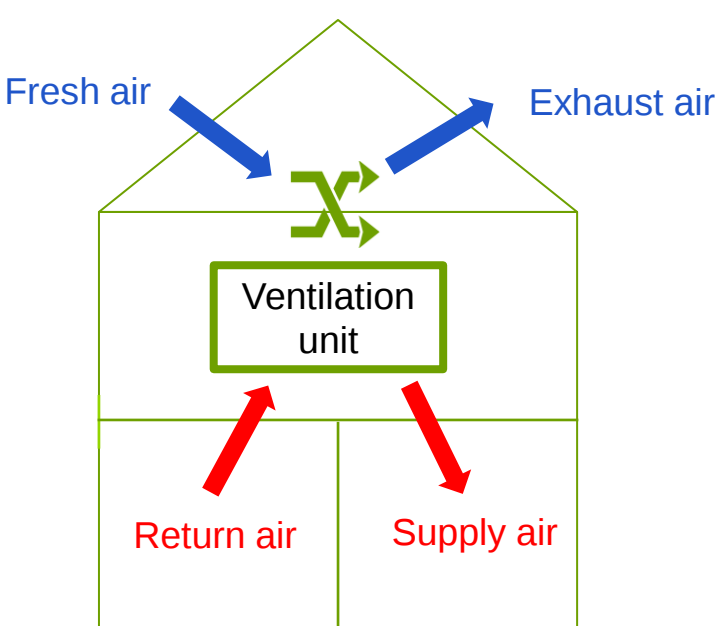
No recovery included

| Mechanical ventilation inc. recovery (rotary or circulation exchanger)              |       |                                                                                     |
|-------------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------|
|  | € € € |  |



Moderate/high efficiency (up to 70%)

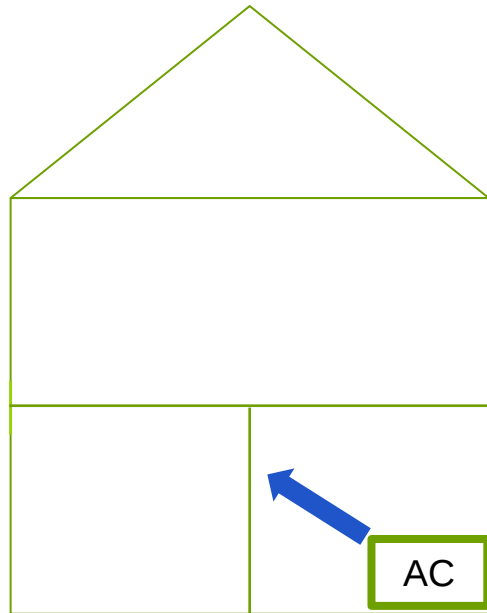
| Mechanical ventilation inc. recovery (cross flow exchanger)                         |       |                                                                                     |
|-------------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------|
|  | € € € |  |



High efficiency (up to 90%)

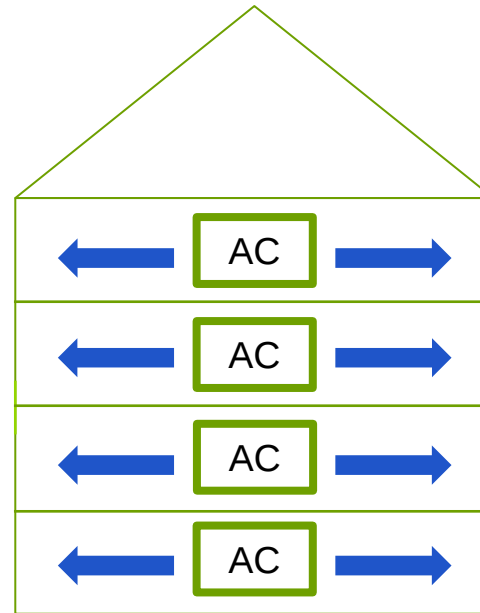
# Air conditioning

## Main technologies



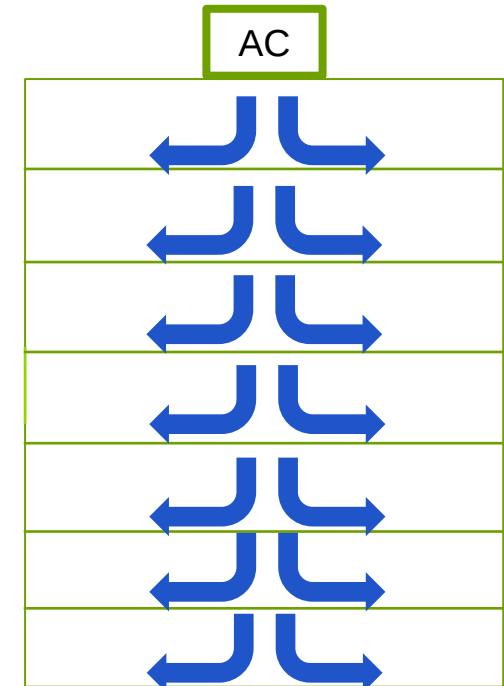
**Decentral**

One AC per room  
(e.g. window or split units)



**Central – small scale**

One AC for a group of rooms  
(e.g. VRF or multi-split units)

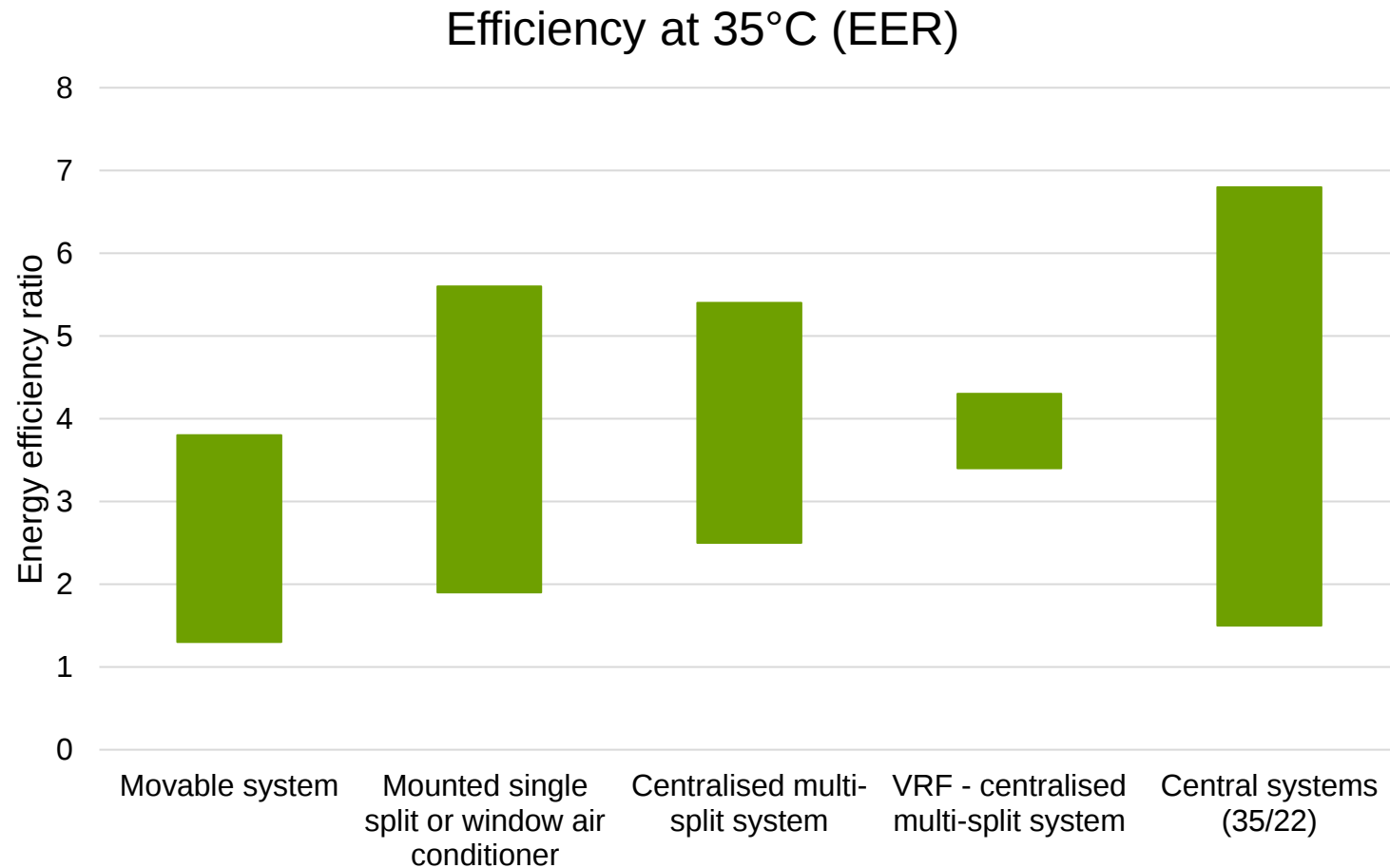


**Central – large scale**

One AC per building  
(e.g. chiller serving VAV, fan coil units or chilled beams or ceilings)

# Air conditioning

## Overview of efficiencies



- Large variety of systems on the market
- Use of labels (A,B,C...) as orientation to select top performers, commonly used also in the BUILD\_ME countries
- Water-based systems are the most efficient
- Efficiency highly dependent on delta of air temperature and room temperature

# Air conditioning

## Overview of qualitative assessment

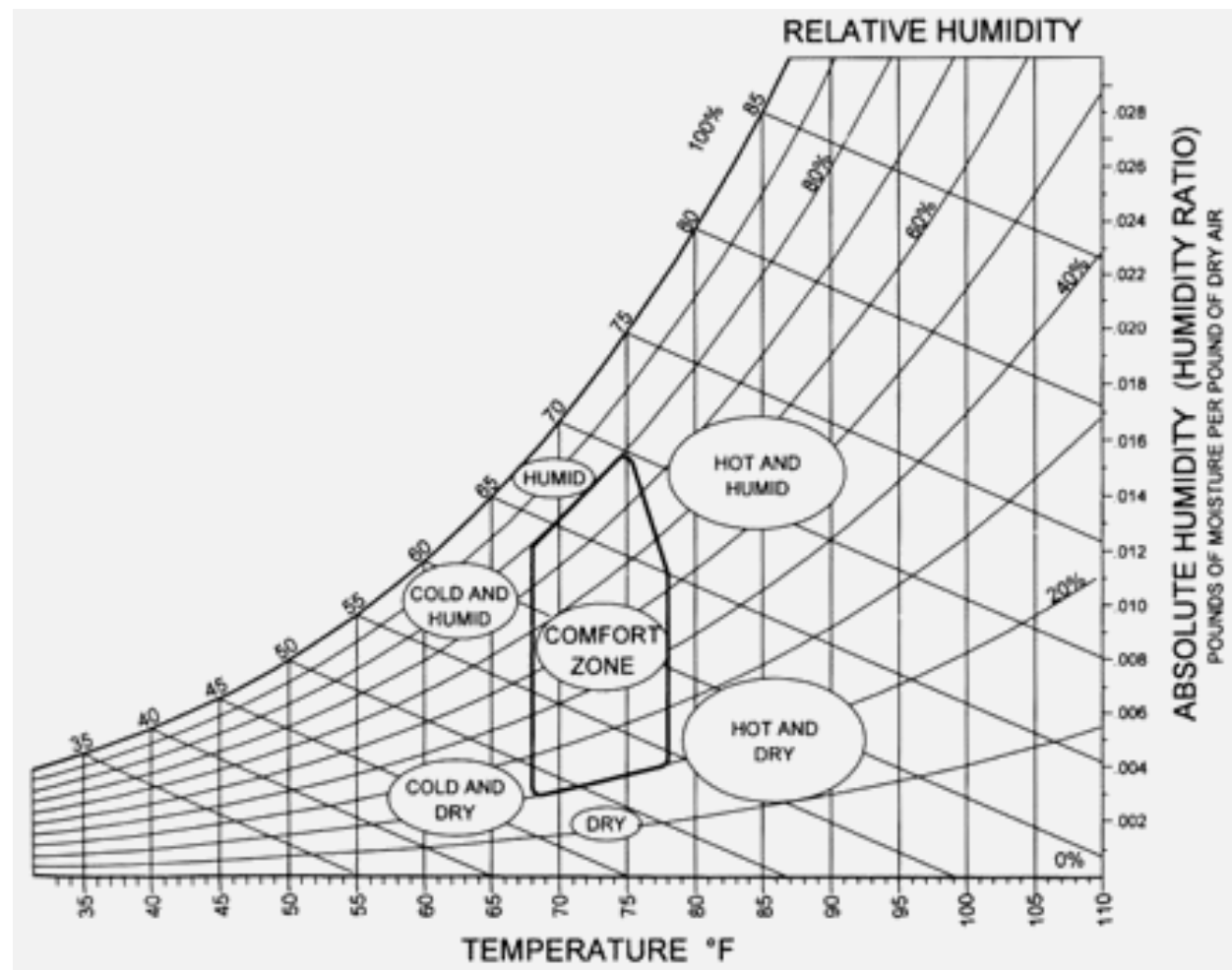
| AC system                                      | Energy performance                                                                   | Investment | Payback period                                                                        |
|------------------------------------------------|--------------------------------------------------------------------------------------|------------|---------------------------------------------------------------------------------------|
| Movable system                                 |    | € € €      |    |
| Mounted single split or window air conditioner |    | € € €      |    |
| Centralised multi-split system                 |    | € € €      |    |
| VRF-centralised multi-split system             |   | € € €      |   |
| Central systems                                |  | € € €      |  |



Source: <https://unsplash.com/photos/mAwE-fqgDXc>

## Step 5: Operation

# Basics of thermal comfort



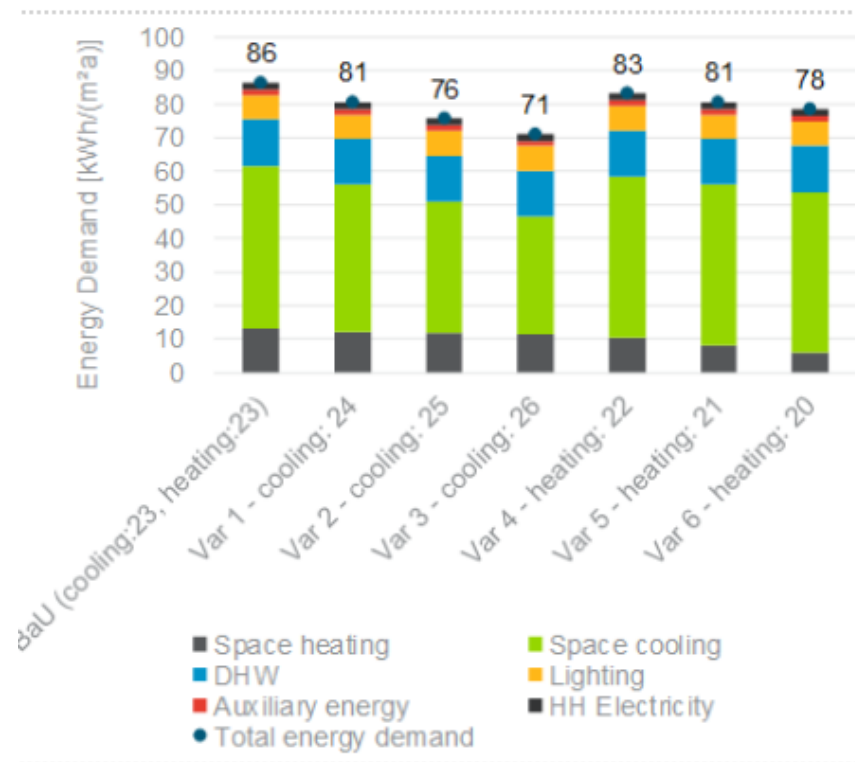
## Example of temperature ranges

| Use/function       |               | Winter  | Summer   |
|--------------------|---------------|---------|----------|
| Residential        | Living room   | 20-22°C | 24-26°C  |
|                    | Sleeping room | 18-20°C | 24-26 °C |
|                    | Bathroom      | 22-24°C | 24-26°C  |
| Office             |               | 20-22°C | 24-26°C  |
| School (classroom) |               | 20-22°C | 24-26°C  |
| Shops              |               | 18-20°C | 22-25°C  |

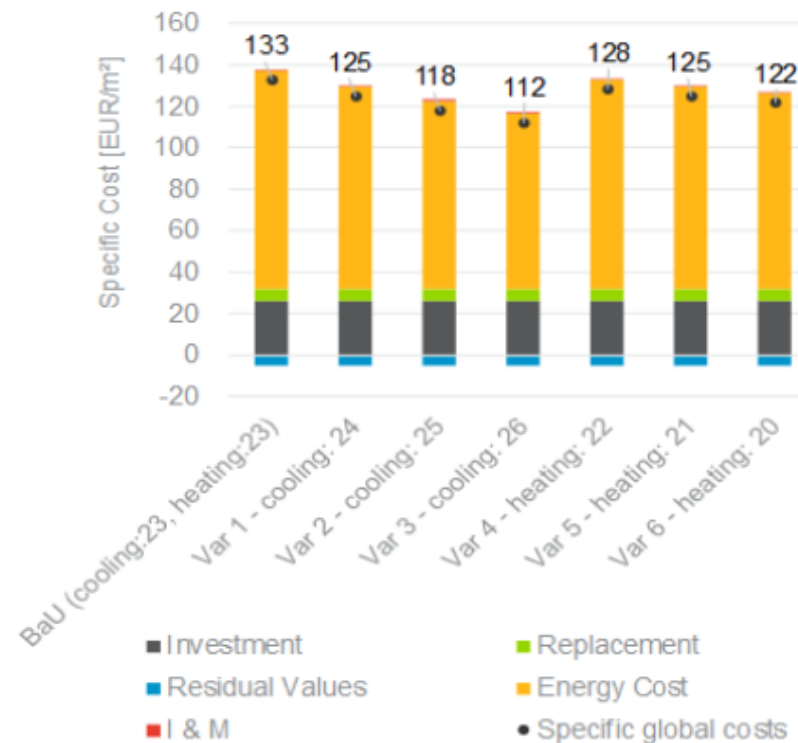
# Cost effectiveness of setting temperatures

## Example of an Egyptian MFH

Final Energy Demand



Global Cost



Selecting the appropriate setting temperature is a no cost measure, which is able to save significant energy

- Cooling: 1K higher can save around 5–7% final energy
- Heating: 1K lower can save around 3–5% final energy

# Conclusion

| Theme                   | Key Lessons                                                                                                                                                                                                                                                                                                                                                                                 |
|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Holistic planning       | <ul style="list-style-type: none"> <li>• <b>Integrate sustainable measures</b> in your planning, <b>the sooner - the more cost-efficient</b> they become</li> </ul>                                                                                                                                                                                                                         |
| Passive EE measures     | <ul style="list-style-type: none"> <li>• Consider passive EE measures as they <b>are highly cost attractive with no or only limited upfront capital costs</b>, but significant saving potential</li> <li>• Utilize thermal insulation, shading measures as they do not only save energy, but also improve thermal comfort</li> </ul>                                                        |
| Renewable energies (RE) | <ul style="list-style-type: none"> <li>• Incorporate RE as they are <b>relevant measures to decarbonise the energy supply</b> for the building <ul style="list-style-type: none"> <li>• Increasingly cost attractive (learning curve)</li> </ul> </li> </ul>                                                                                                                                |
| Active EE measures      | <ul style="list-style-type: none"> <li>• Look always for <b>top performers in the market</b>: higher upfront costs generally compensated by increased savings over lifetime <ul style="list-style-type: none"> <li>• Check best practice and <b>consider labels</b> (A,B,C...) as orientation to select top performers, commonly used also in the BUILD_ME countries</li> </ul> </li> </ul> |
| Operation               | <ul style="list-style-type: none"> <li>• Use always <b>appropriate temperature setting</b> <ul style="list-style-type: none"> <li>• Too low temperatures (for ACs in summer) or too high temperatures (for heating appliances in winter) can have a significant impact on the energy demand, ranging between 5-10% for 1 K</li> </ul> </li> </ul>                                           |

# Climate-friendly buildings from a financing perspective

Hadi Abou Moussa, LCEC



# Key learnings



**Terminology**

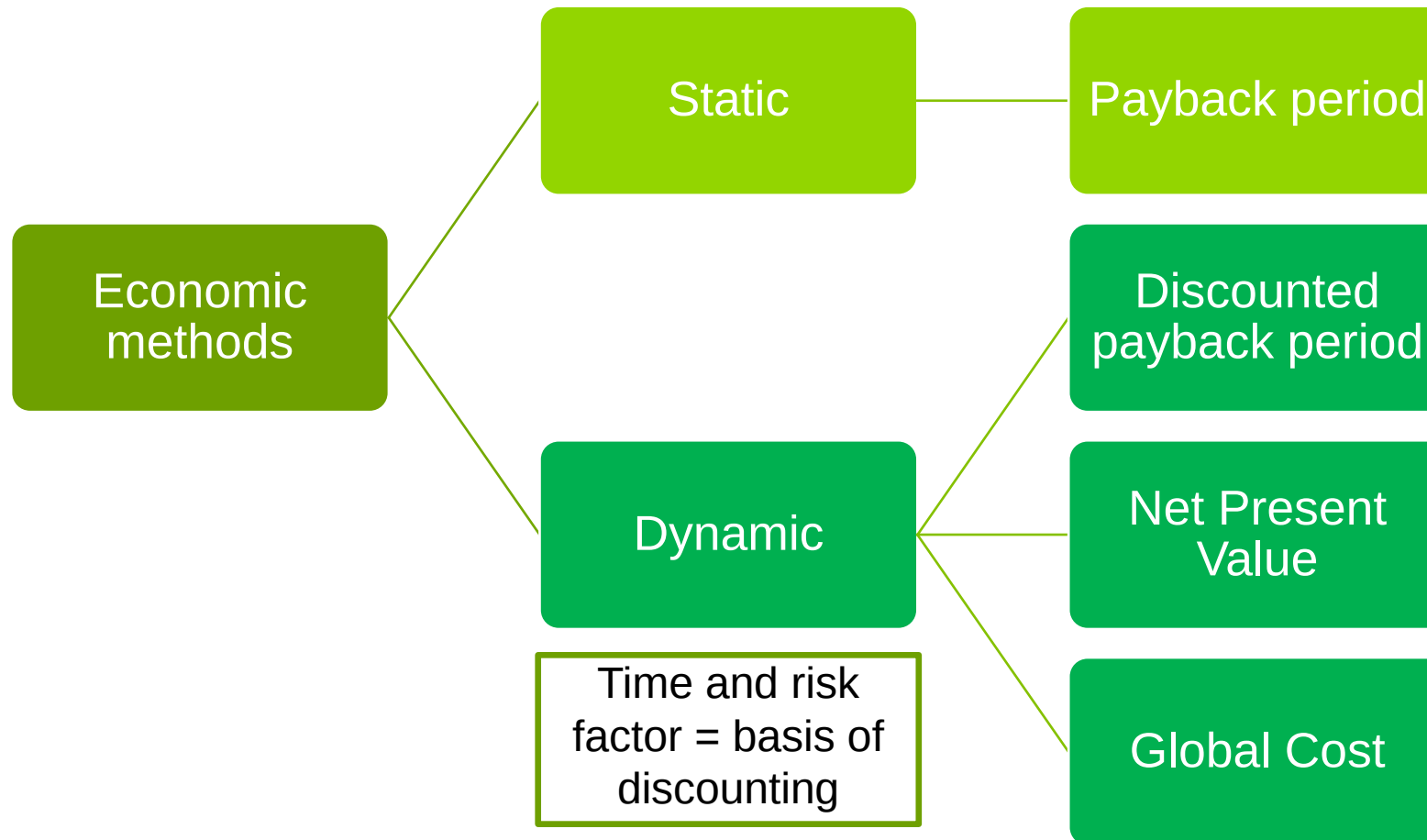


**Global Costs**



**Case Studies**

# Overview of economic evaluation methods



# Payback period

## Definition

- The **amount of time** it takes to recover the cost of an investment, meaning **to reach break-even point**
- Calculated by dividing the amount of the investment by the annual cash flow.
- The desirability of an investment is directly related to its payback period. **Shorter paybacks mean more attractive investments.**



### Advantages

- Simple to calculate and compare options
- Useful for '*back of the envelope*' calculations



### Disadvantages

- Disregards time value of money
- Ignores overall profitability of investment

Source: Investopedia

# Discounted Payback Period

## Definition

- A discounted payback period provides the **number of years** it takes to **break even** from the initial expenditure, **by discounting future cash flows** and recognising the **time value of money**.
- Shows **how long** it will take **to recoup an investment** based on observing the present value of the project's projected cash flows
- The shorter a discounted payback period is, the sooner a project or investment will generate cash flows to cover the initial cost.



### Advantages

- More accurate picture than simple payback period



### Disadvantages

- Highly sensitive to discount rate
- Challenging to arrive at discount rate that accurately represents investment's true risk premium

Source: Investopedia

# Net Present Value

## Definition

- Difference between the **present value of cash inflows** and the **present value of cash outflows** over a period of time
- NPV is the result of calculations used to find today's value of a future stream of payments.
- To calculate NPV you need to estimate future cash flows for each period and determine the correct **discount rate**.

$$NPV = \sum_{t=1}^n \frac{R_t}{(1+i)^t}$$

where:

$R_t$  = Net cash inflow-outflows during a single period  $t$

$i$  = Discount rate or return that could be earned in alternative investments

$t$  = Number of timer periods



### Advantages

- Indicates the profitability of future cash



### Disadvantages

- Highly sensitive to discount rate
- Challenging to arrive at discount rate that accurately represents investment's true risk premium

Source: Investopedia

# Global Cost Definition

- **All cost elements are considered:** Operational and investment cost incurred over a relevant time period
- The different types of costs incurred each year, respectively, are summed by using the NPV methodology, in order to express them in terms of value in the first year.

## Cost elements:

- Initial investment cost
- Annual cost
  - Replacement of systems
  - Running cost (energy, maintenance & operation)



## Advantages

- All costs incurred over a relevant period are considered
- Costs are comparable because their value is calculated back to the same base year > ideal to identify cost-optimal solution
- Lifetime of the elements is explicitly considered

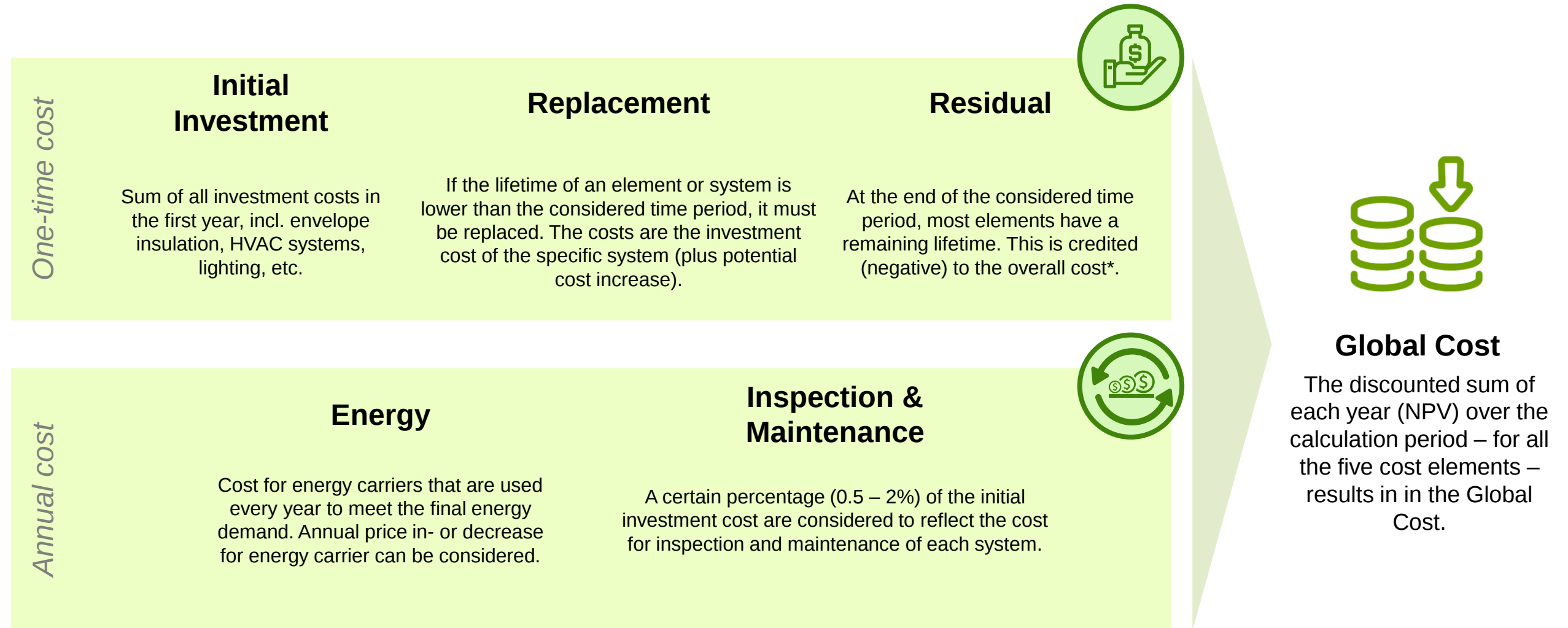


## Disadvantages

- Sensitivities of NPV (described before)
- Sensitive to assumed cost and price increase

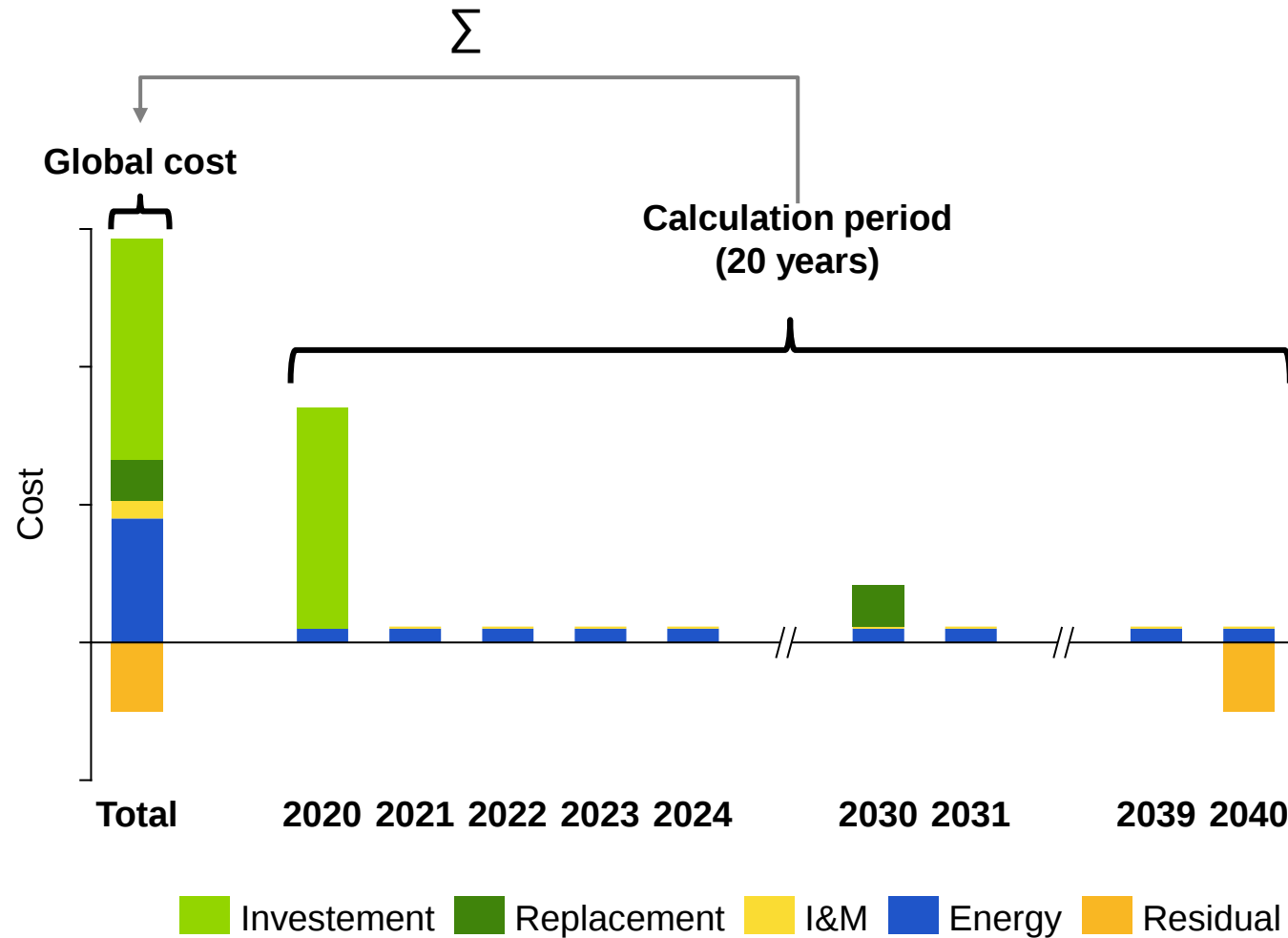
# Global Costs

## Details



# Global Costs

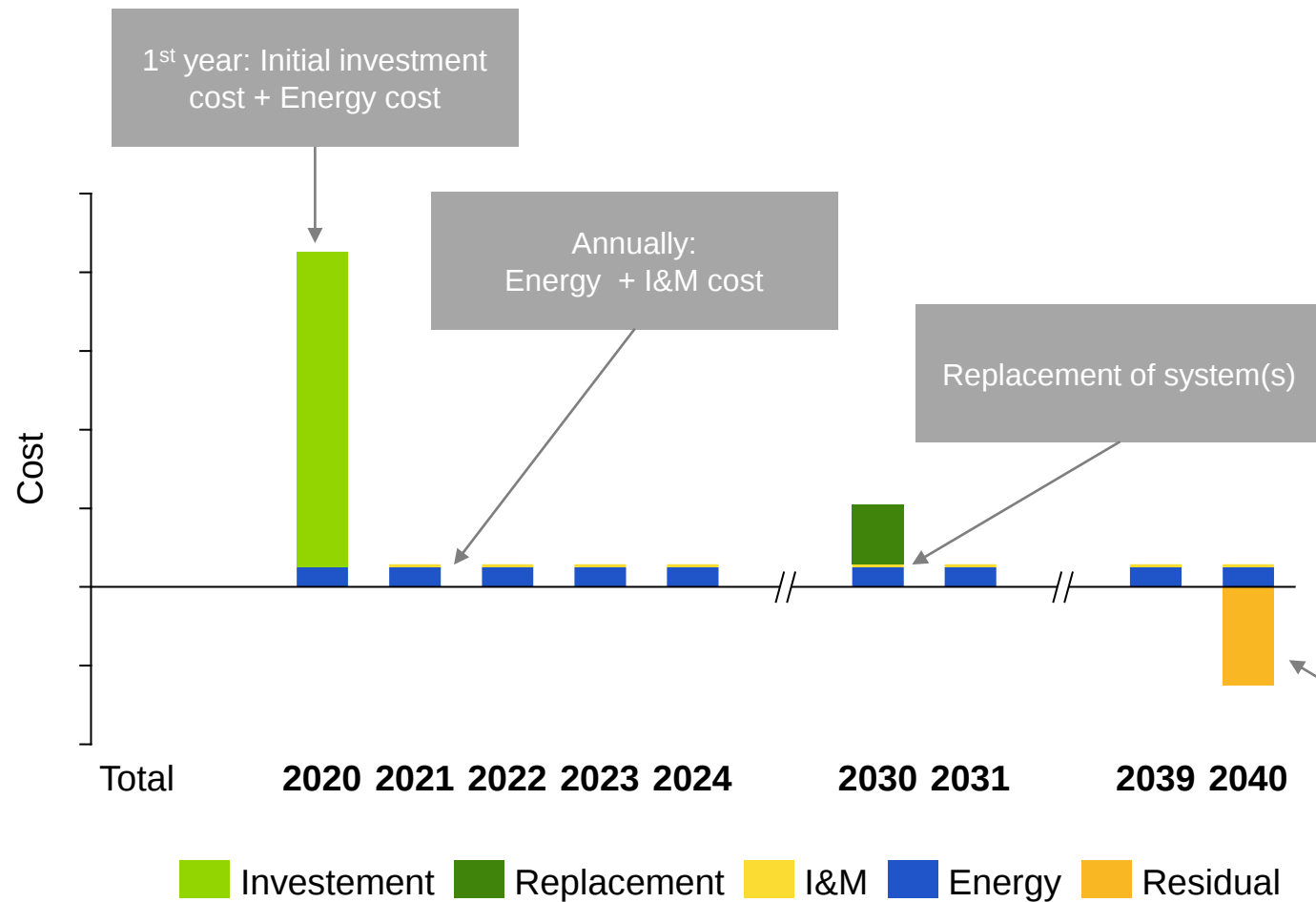
Example case – without discount rate and price increase



- The global cost represent the sum of all cost and values that occur over the considered calculation period

# Global Costs

## Example case – without discount rate and price increase



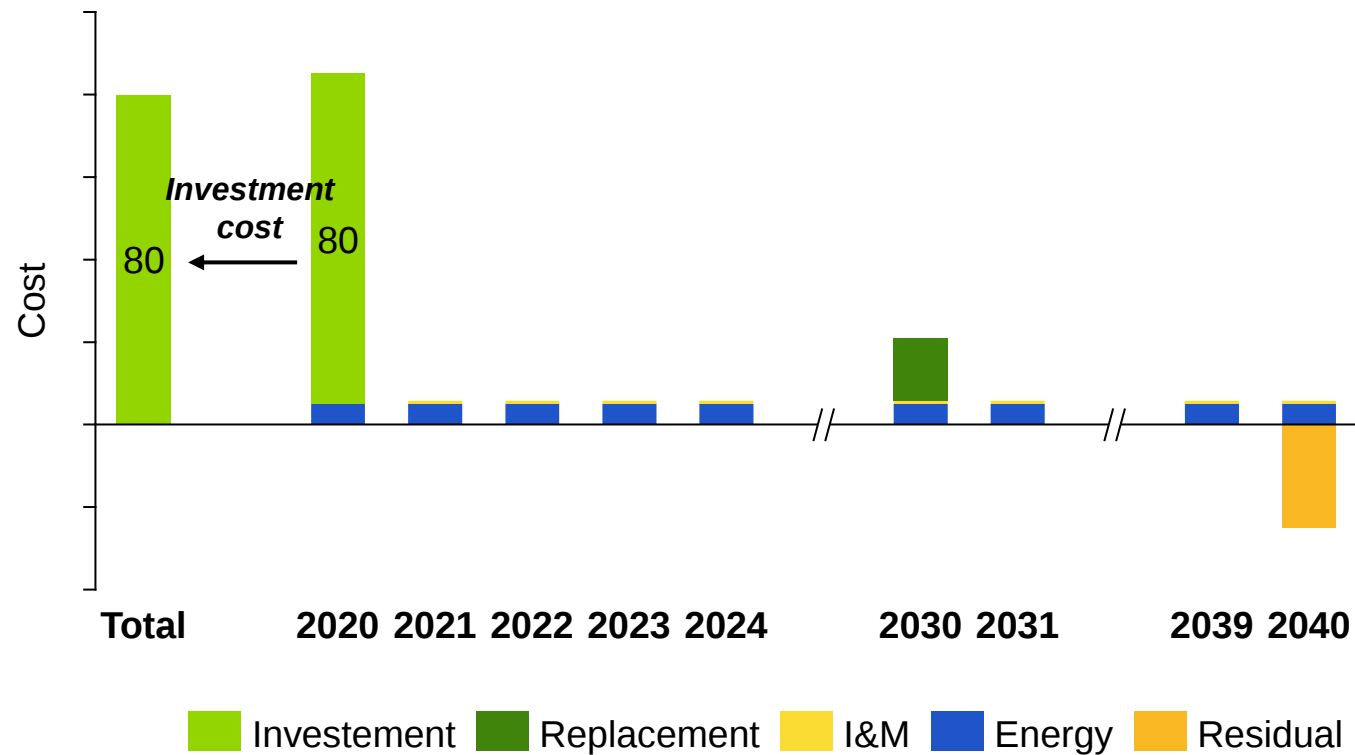
- Year 1: The initial investment cost are paid
- Annually the cost for energy and inspection and maintenance (I&M) are payed
- If systems have a lifetime of less than the calculation period (<20 years) the invest incurred again after the lifetime is over
- In the last year, the residual value of the systems that will still function in future years is considered a negative value on the global cost

# Global Costs

Example case – without discount rate and price increase

How to get to the total global cost?

- Investment cost from first year

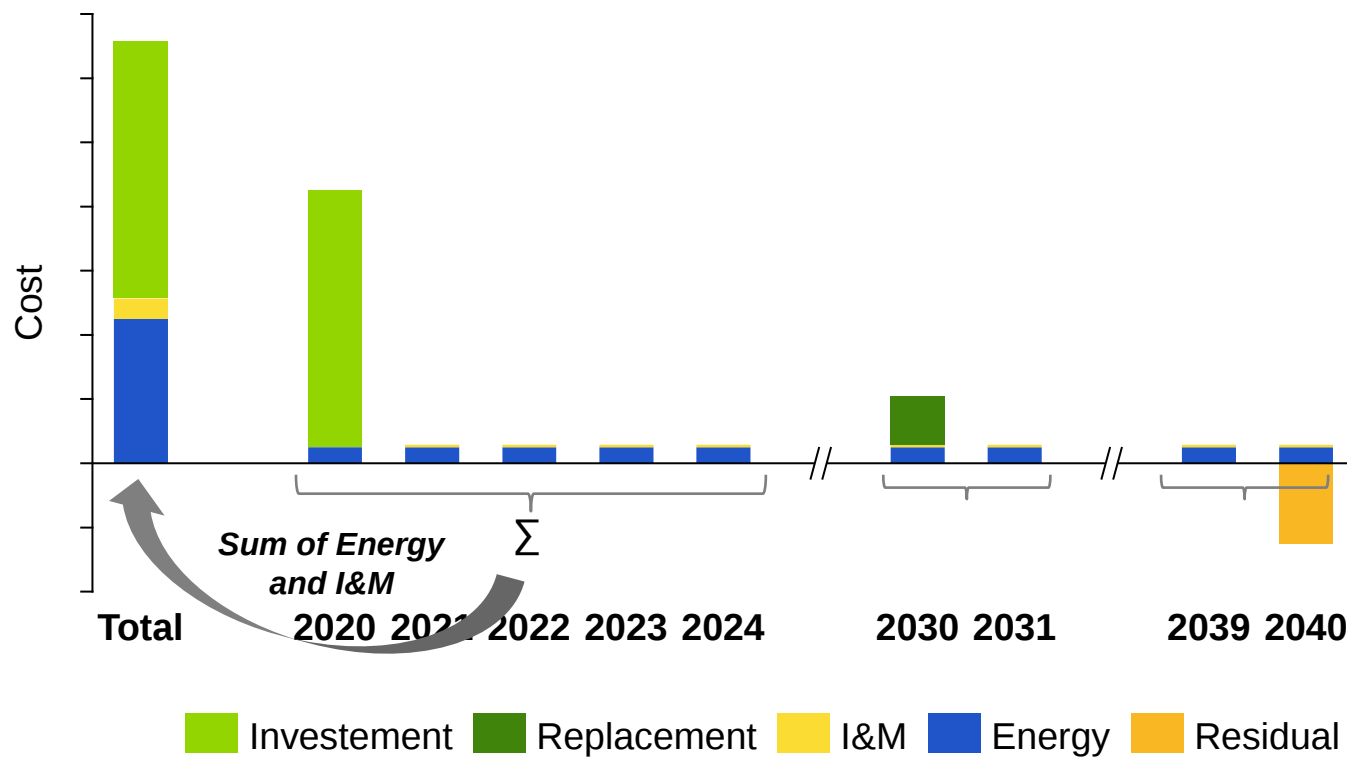


# Global Costs

Example case – without discount rate and price increase

How to get to the total global cost?

- Investment cost from first year
- **Sum of energy and I&M cost of all years**

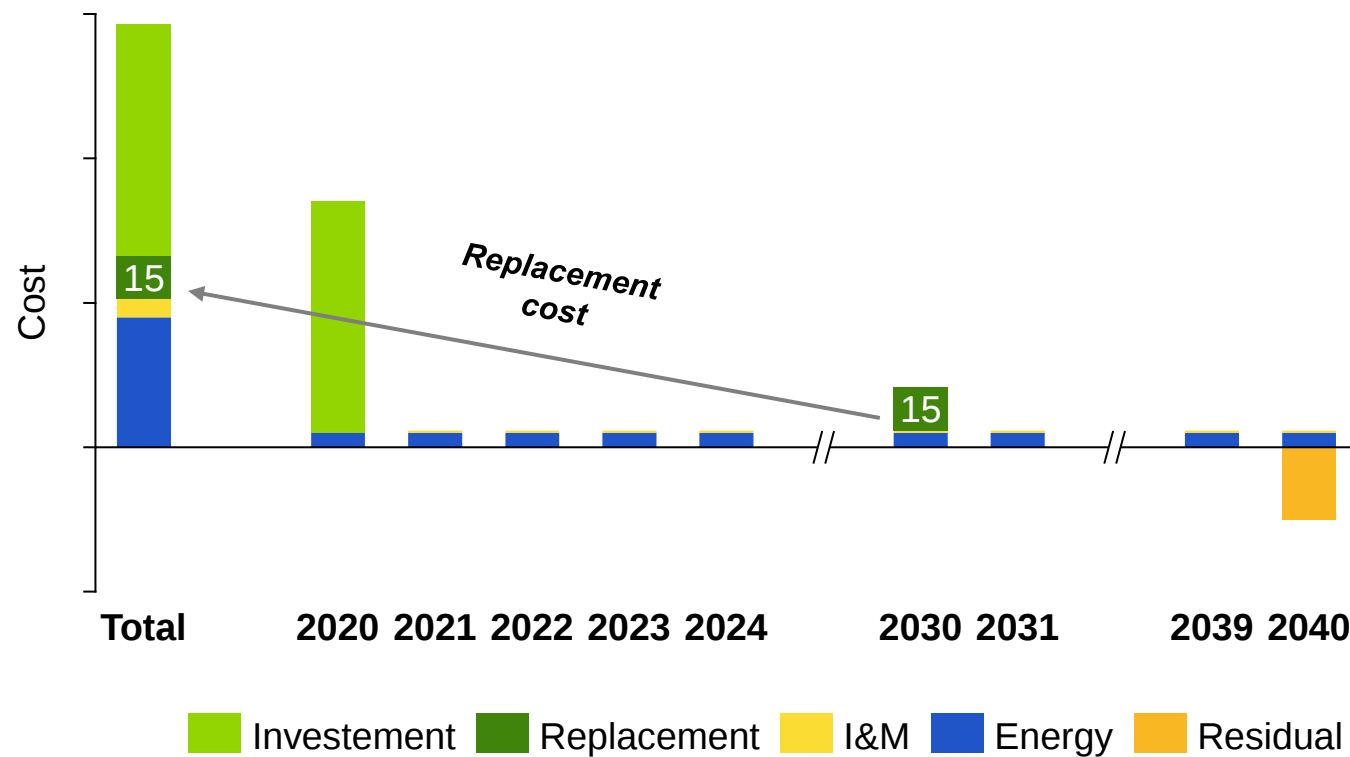


# Global Costs

Example case – without discount rate and price increase

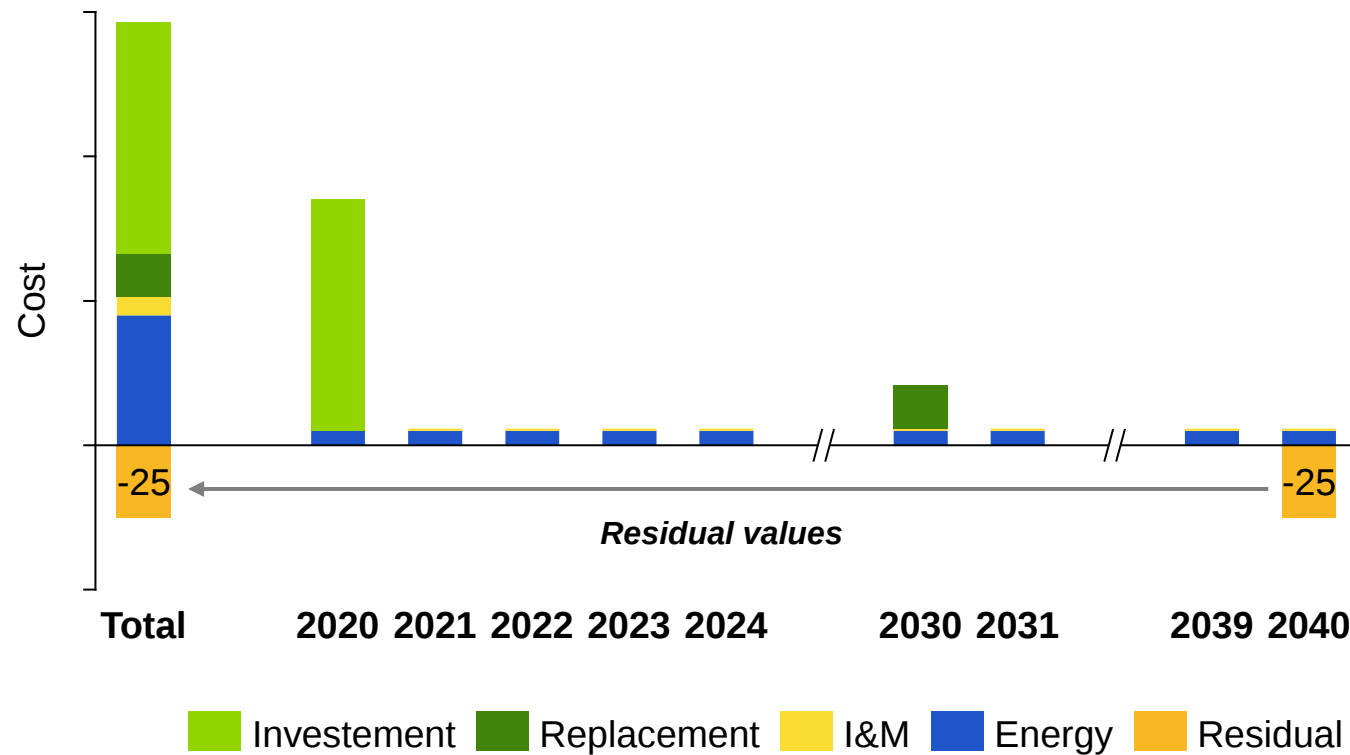
## How to get to the total global cost?

- Investment cost from first year
- Sum of energy and I&M cost of all years
- **Replacement cost of systems**



# Global Costs

Example case – without discount rate and price increase

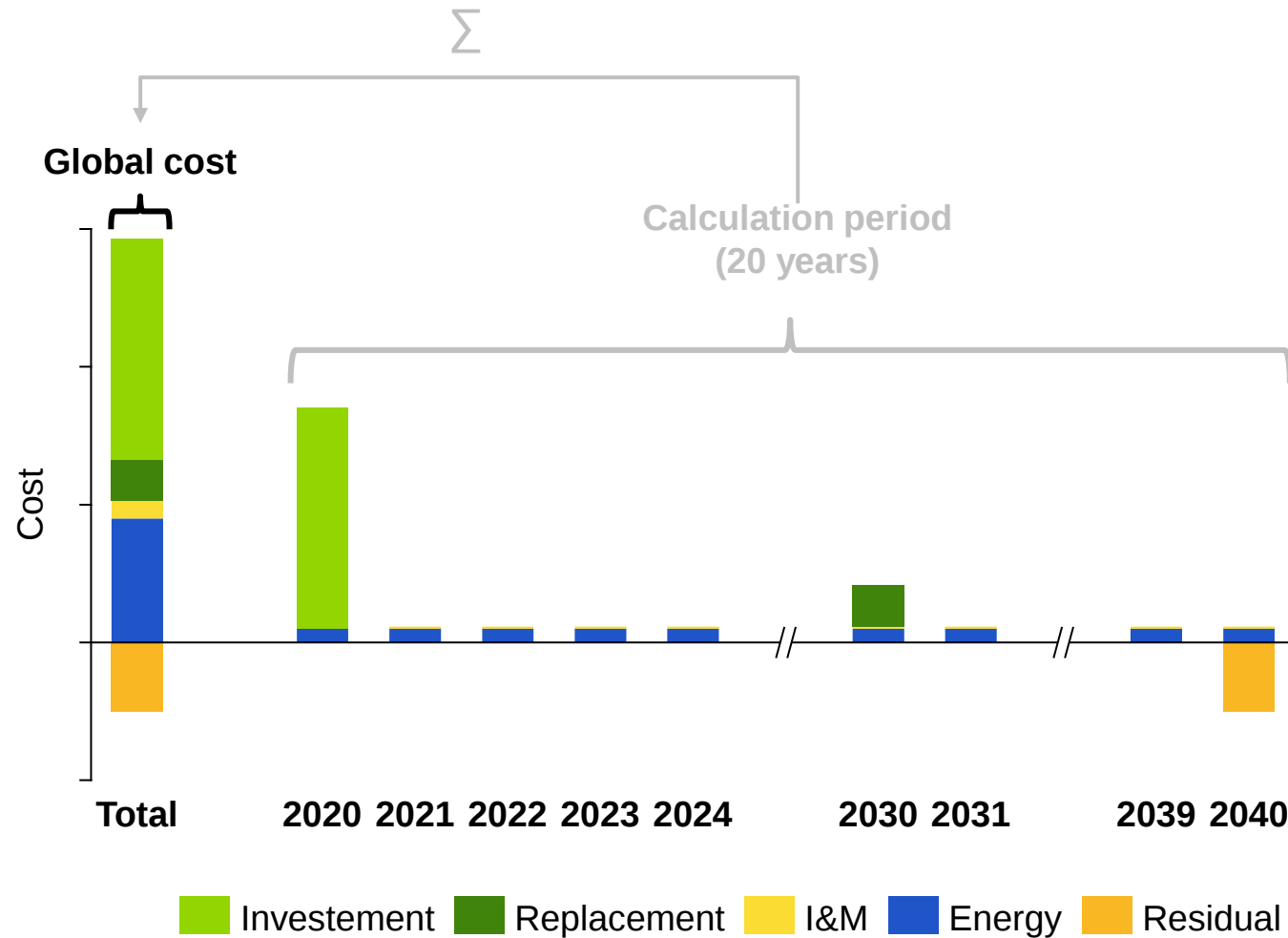


## How to get to the total global cost?

- Investment cost from first year
- Sum of energy and I&M cost of all years
- Replacement cost of systems
- **Residual value of the systems with remaining life time is subtracted**

# Global Costs

Example case – without discount rate and price increase



## How to get to the total global cost?

- Investment cost from 1<sup>st</sup> year
- Sum of energy and I&M cost of all years
- Replacement cost of systems
- Residual value of the systems with remaining life time is subtracted
- **Global cost are complete**



# Lebanon

# Lebanon | Investment cost and lifetime

## Envelope elements

| Type               | Measure              | Investment cost | Unit                                 | Lifetime in years |
|--------------------|----------------------|-----------------|--------------------------------------|-------------------|
| Thermal insulation | External walls       | 3               | EUR/cm/m <sup>2</sup>                | 40                |
|                    | Roof                 |                 |                                      | 40                |
|                    | Floor                |                 |                                      | 50                |
| Windows            | Single glazing (5.7) | 114             | EUR/m <sup>2</sup> <sub>Window</sub> | 30                |
|                    | Double glazing (2.9) | 136             | EUR/m <sup>2</sup> <sub>Window</sub> |                   |
|                    | Double glazing (2.0) | 150             | EUR/m <sup>2</sup> <sub>Window</sub> |                   |
|                    | Double glazing (1.1) | 164             | EUR/m <sup>2</sup> <sub>Window</sub> |                   |
|                    | Triple glazing (0.9) | 182             | EUR/m <sup>2</sup> <sub>Window</sub> |                   |
|                    | ... + solar glazing  | 30              | EUR/m <sup>2</sup> <sub>Window</sub> |                   |

# Lebanon | Investment cost and lifetime

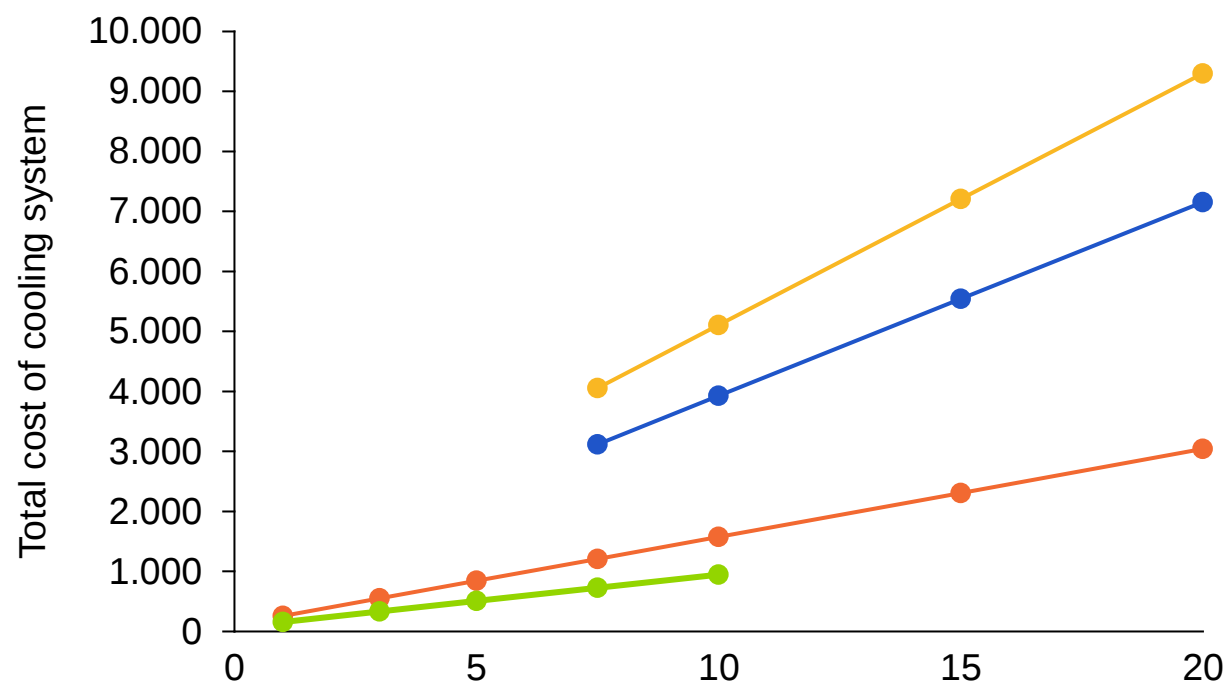
## Envelope elements

| Type             | Measure           | Investment Cost | Unit               | Lifetime in years |
|------------------|-------------------|-----------------|--------------------|-------------------|
| Shading elements | Fixed shading     | 80              | EUR/m <sup>2</sup> | 20                |
|                  | Manual shading    | 100             | EUR/m <sup>2</sup> | 20                |
|                  | Automatic shading | 250             | EUR/m <sup>2</sup> | 20                |

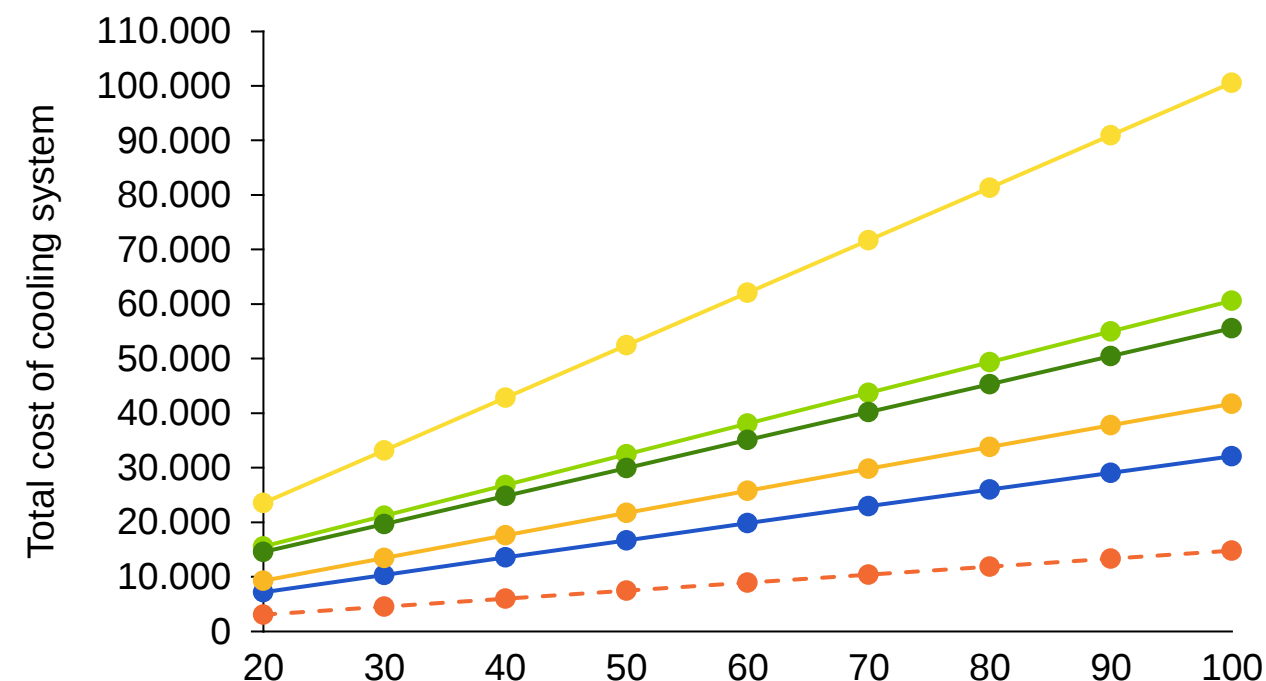
# Lebanon | Investment cost and lifetime

## HVAC systems - cooling

Cooling systems 1 – 20 kW



Cooling systems 20 - 100 kW

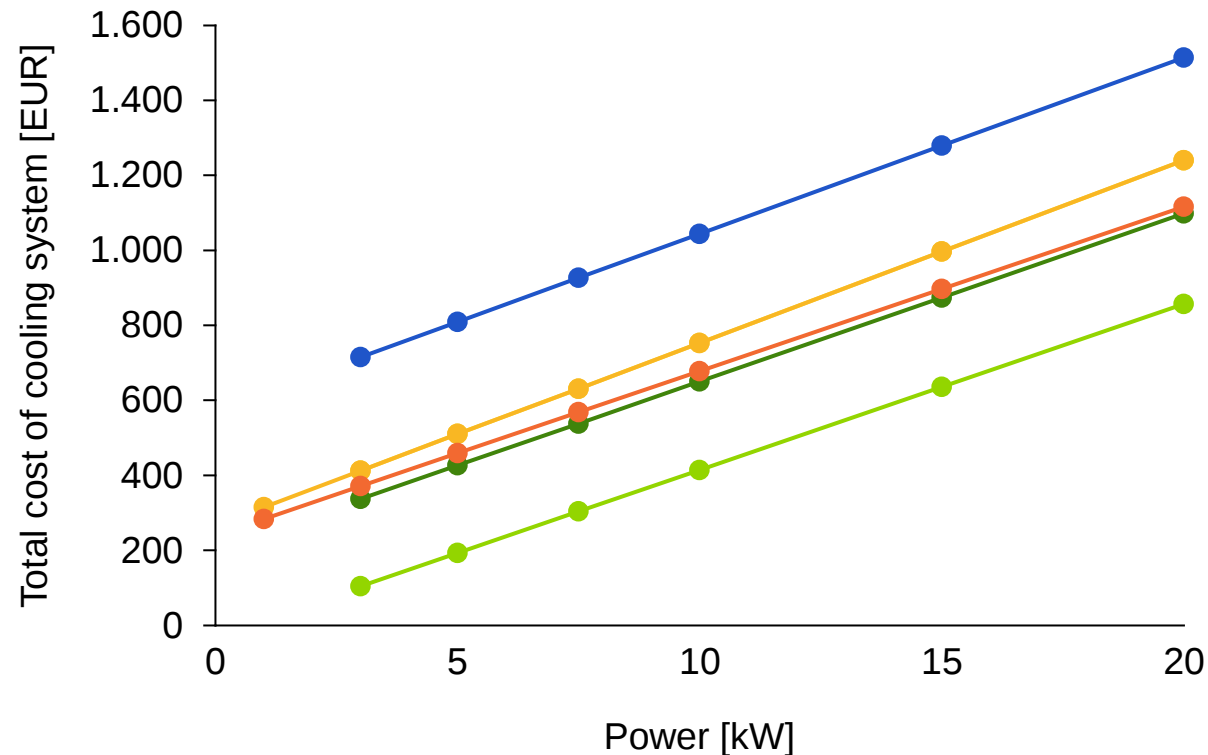


- Movable system
- Mounted single-split
- VRF
- Multi-split
- Central system | Surface
- Central system | Air vent
- Central system | Fan coil

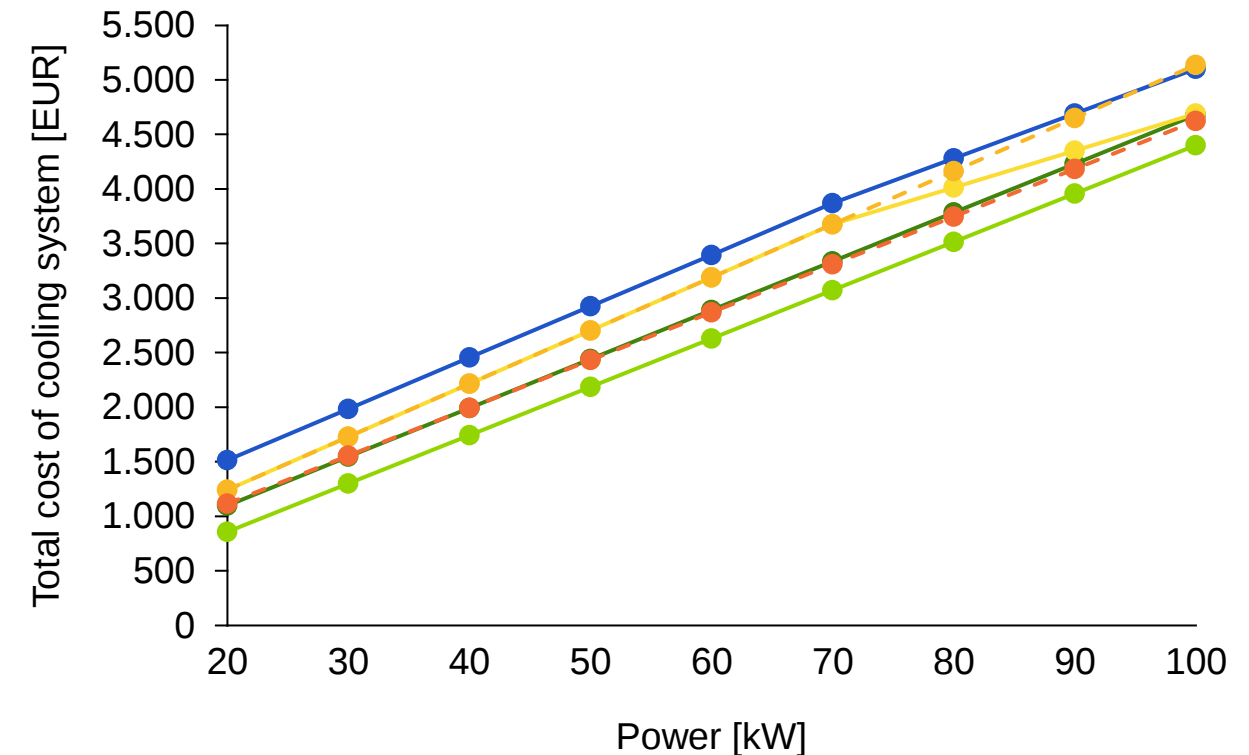
# Lebanon | Investment cost and lifetime

## HVAC systems – heating

Heating systems 1 – 20 kW



Heating systems 20 - 100 kW

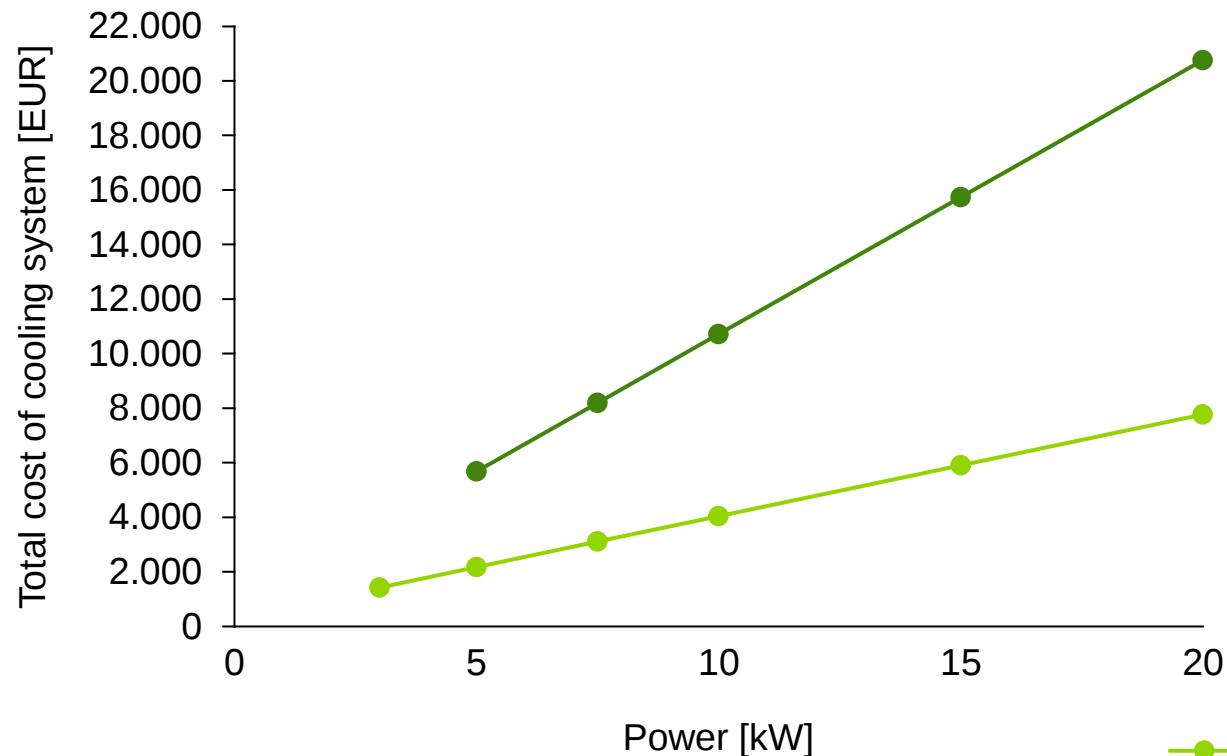


- Portable kerosene heater
- Oil condensing
- Gas condensing
- Portable LPG (gas) heater
- Oil non-condensing
- Gas non-condensing

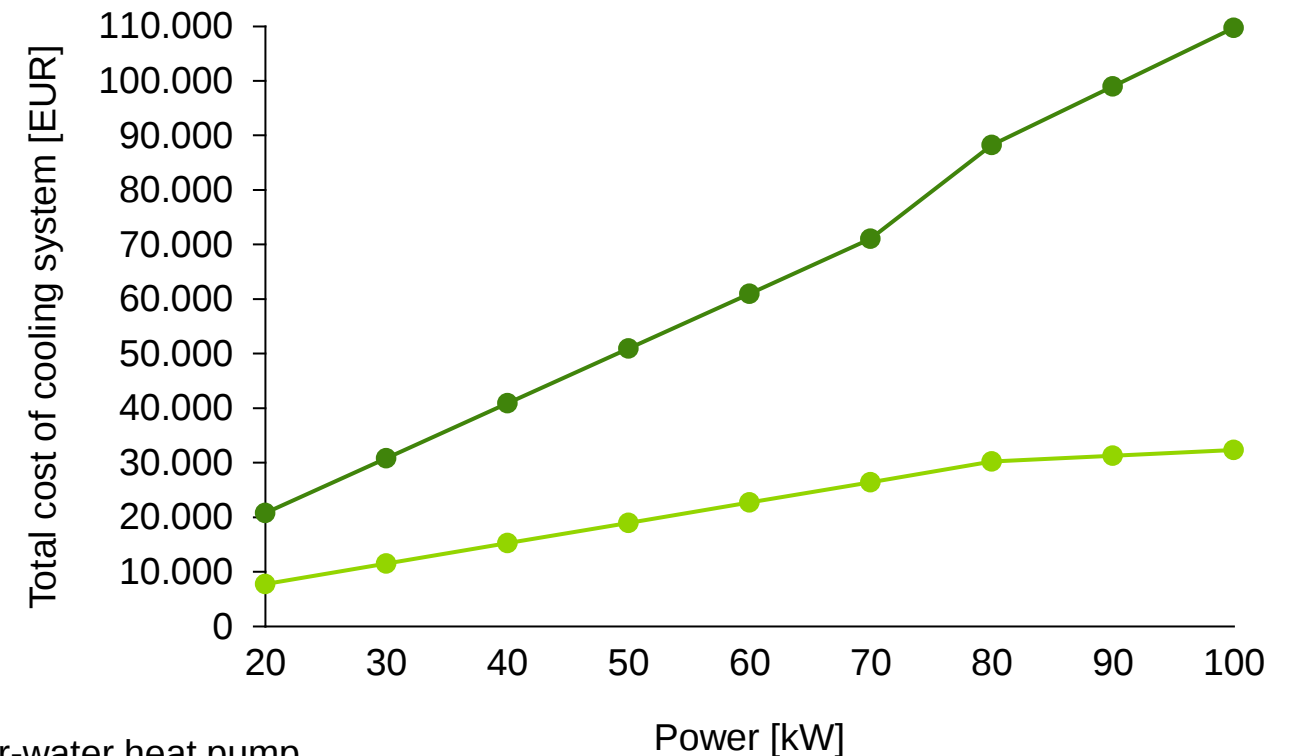
# Lebanon | Investment cost and lifetime

## HVAC systems – heating: heat pumps

Heat pumps 1 – 20 kW



Heat pumps 20 - 100 kW

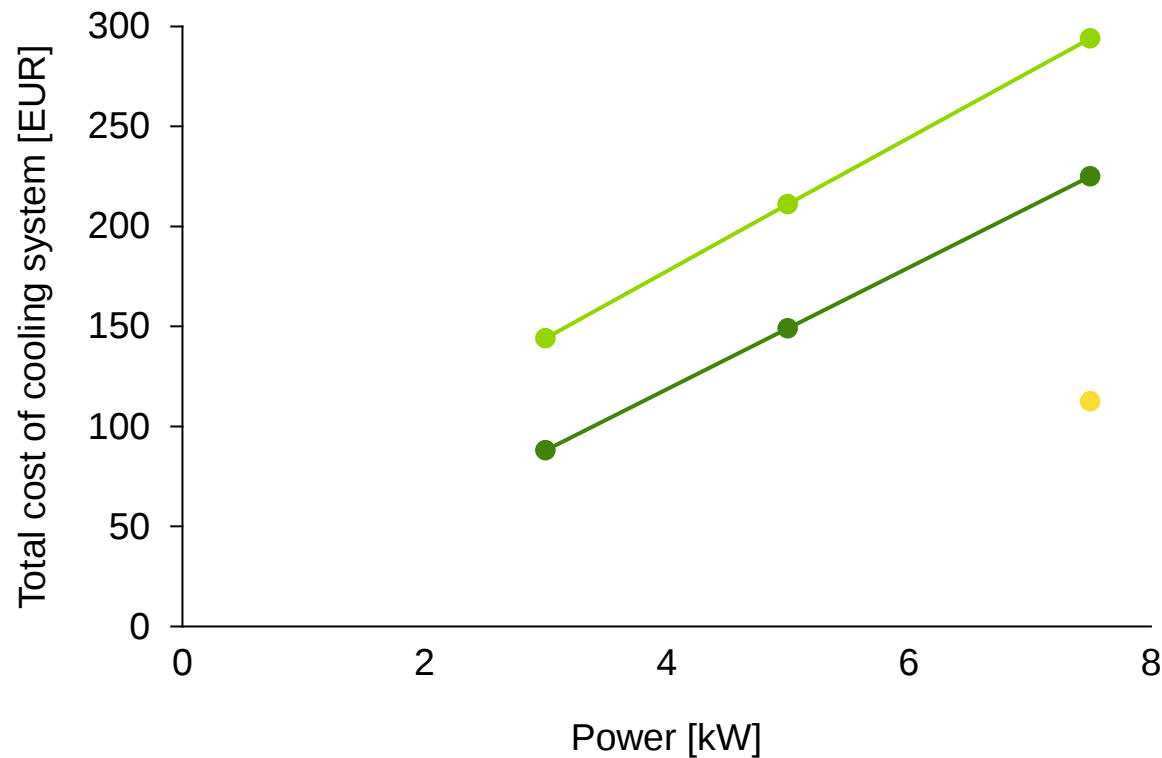


● Air-water heat pump  
● Heat pump (ground source)

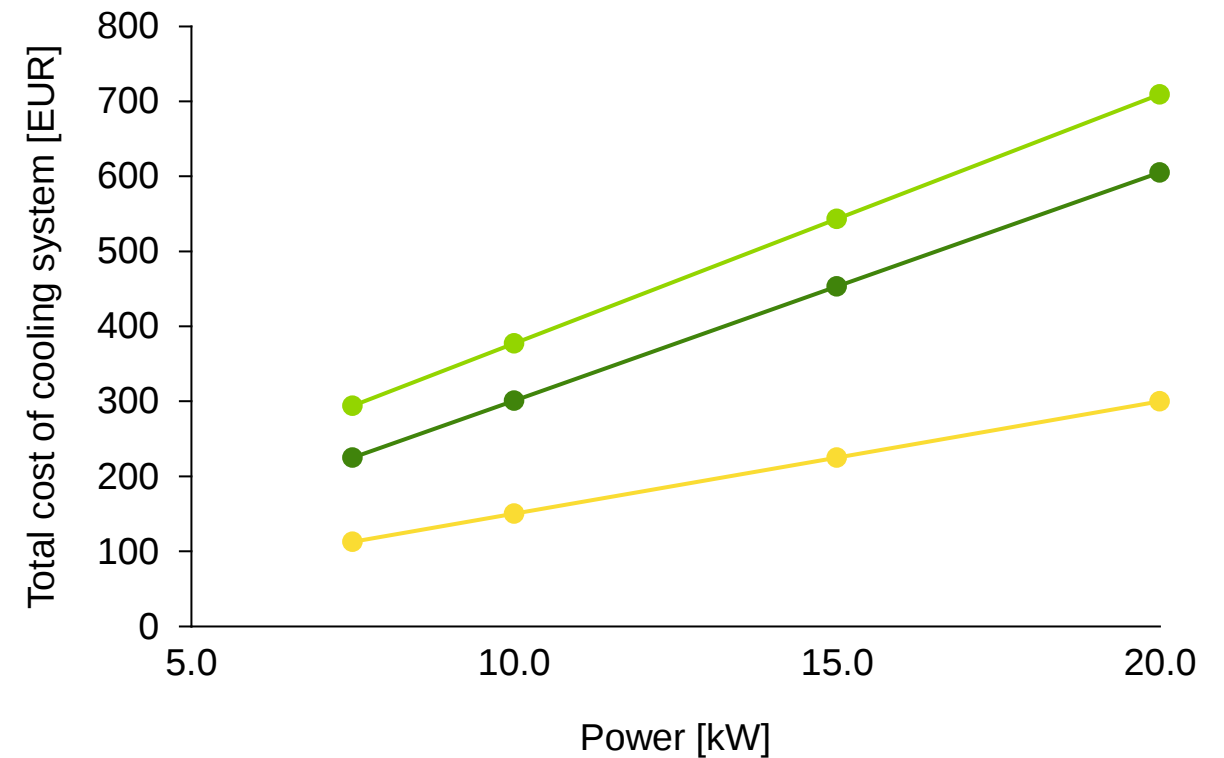
# Lebanon | Investment cost and lifetime

## HVAC systems – hot water

DHW systems 1 – 7.5 kW



DHW systems 7.5 - 20 kW



- Dedicated gas heater
- Dedicated electric heater
- Combi system (add. cost to space heating boiler)

# Lebanon | Investment cost and lifetime

## Renewable energies

| Type                                           | Measure              | Investment Cost | Unit                                    | Lifetime in years |
|------------------------------------------------|----------------------|-----------------|-----------------------------------------|-------------------|
| Solar for hot water<br>Thermo syphon<br>system | Tube collector       | 280             | EUR/m <sup>2</sup> <sub>collector</sub> | 20                |
|                                                | Flat collector       | 324             | EUR/m <sup>2</sup> <sub>collector</sub> | 20                |
|                                                | Upfront installation | 50              | EUR/system                              | 30                |
| Solar for hot water<br>–<br>Pumped System      | Tube collector       | 1,171           | EUR/m <sup>2</sup> <sub>collector</sub> | 20                |
|                                                | Flat collector       | 1,061           | EUR/m <sup>2</sup> <sub>collector</sub> | 20                |
|                                                | Upfront installation | 100             | EUR/system                              | 30                |
| Photovoltaic                                   | PV (< 30 kWp)        | 998             | EUR/kWp                                 | 20                |
|                                                | PV (> 30 kWp)        | 832             | EUR/kWp                                 | 20                |
|                                                | Upfront installation | 100             | EUR/system                              | 30                |

# Lebanon | Investment cost and lifetime

## Lighting

| Type     | Measure                    | Investment cost | Unit     | Lifetime in years |
|----------|----------------------------|-----------------|----------|-------------------|
| Lighting | Linear fluorescent (LFL)   | 0.9             | EUR/bulb | 10                |
|          | Compact fluorescent (CFL)  | 2.4             | EUR/bulb | 10                |
|          | Halogen lamps              | 1.4             | EUR/bulb | 3                 |
|          | Incandescent lamps         | 0.6             | EUR/bulb | 1                 |
|          | Light emitting diode (LED) | 3.3             | EUR/bulb | 30                |

# Case Study Lebanon | Multi-family house in Beirut

## Roof insulation | Analysis of energy and global cost savings

### Var 1

U-Value = 3.2 W/m<sup>2</sup>K (no insulation)

### Var 2

U-Value = 2.0 W/m<sup>2</sup>K (no insulation)

### Var 3

U-Value = 0.95 W/m<sup>2</sup>K (3 cm insulation)

### BaU

U-Value = 0.6 W/m<sup>2</sup>K (5 cm insulation)

### Current

U-Value = 0.48 W/m<sup>2</sup>K (8 cm insulation)

### Var 4

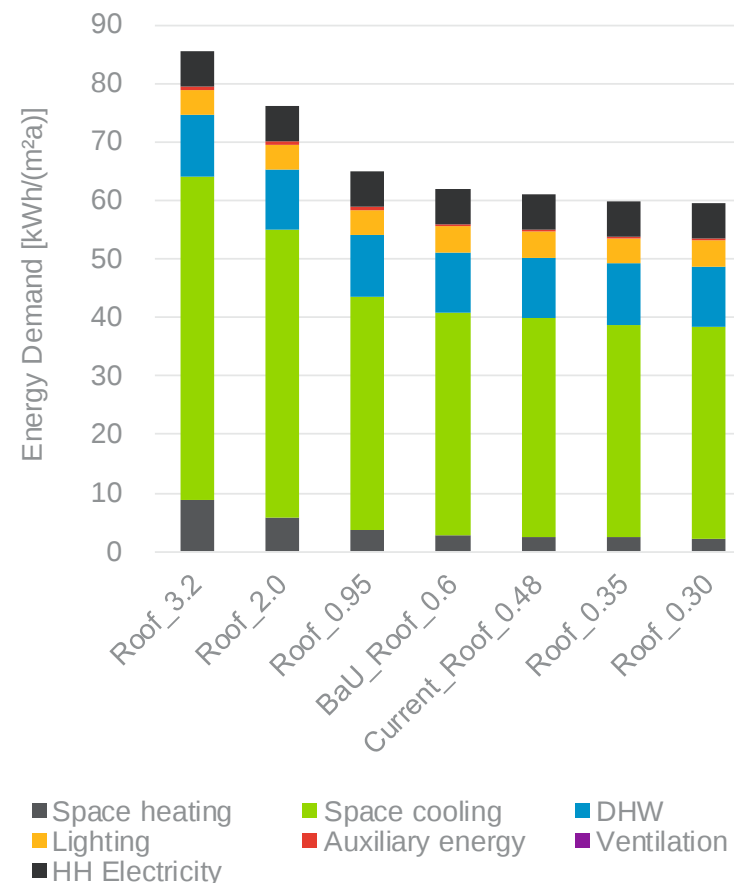
U-Value = 0.35 W/m<sup>2</sup>K (10 cm insulation)

### Var 5

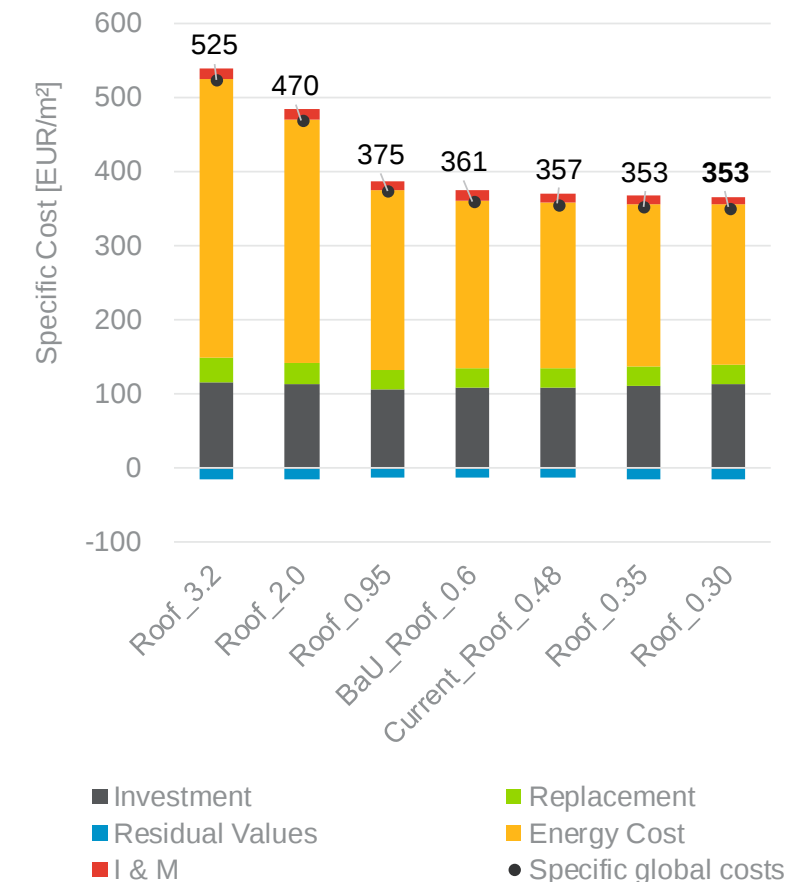
U-Value = 0.30 W/m<sup>2</sup>K (12 cm insulation)

**Result: Var 5 is the most cost effective measure.**

### Final energy demand



### Global cost



# Case Study Lebanon I Multi-family house in Beirut

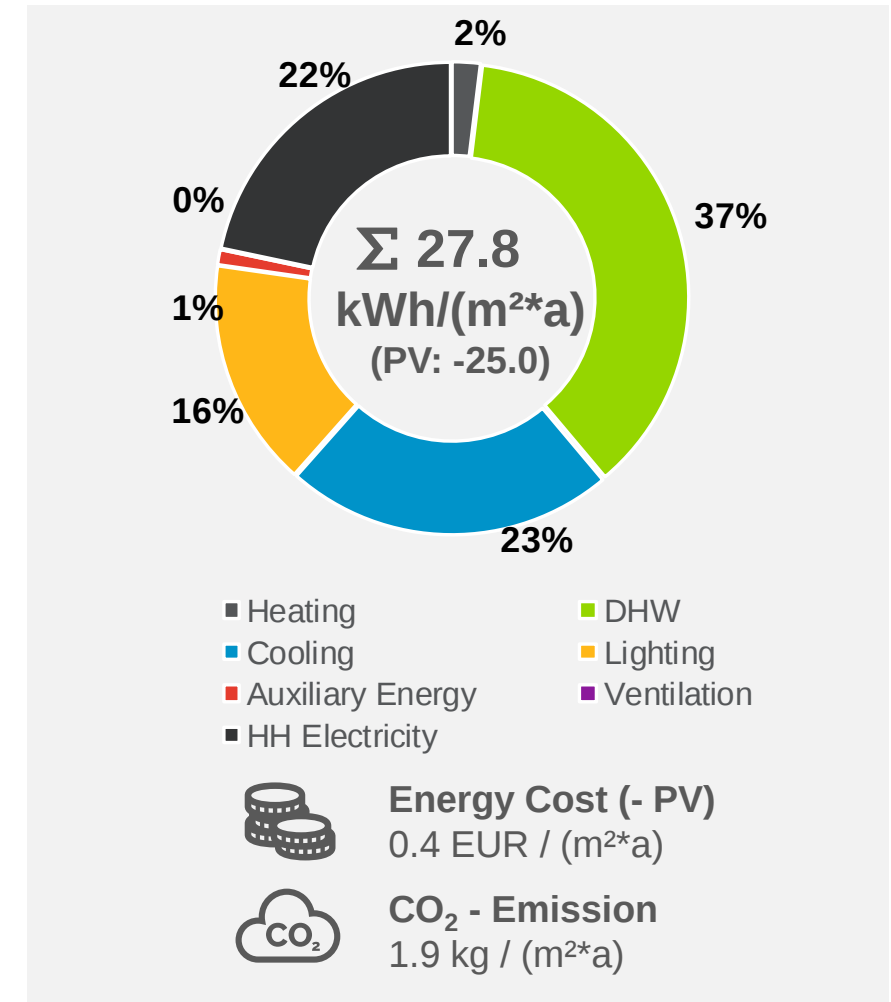
## Results of an optimised solution

The key components of the energy concept are illustrated in this table. It shows that the building envelope is significantly enhanced compared to BaU.

Special attention is given to the use of renewable energy sources, particularly PV (for electricity) and solar collectors (for hot water).

This leads to energy savings and emissions reductions.

| Parameters                        | Optimised                      |
|-----------------------------------|--------------------------------|
| Roof insulation (U-Value)         | 0.3 W/m²K (light color)        |
| Wall insulation (U-Value)         | 0.4 W/m²K                      |
| Floor insulation (U-Value)        | 1.78 W/m²K                     |
| Windows (U-Value; G-Value)        | 0.9 W/m²K; 0.3 (solar glazing) |
| Window fraction                   | Ø 15%                          |
| Shading                           | solar glazing                  |
| Air infiltration through leakages | 0.20 1/h                       |
| Heat supply                       | reversible unit - COP 5        |
| Cold supply                       | reversible unit - COP 5        |
| Hot water                         | electric instantaneous         |
| Ventilation systems               | No                             |
| Lighting systems                  | LED                            |
| Renewable energy                  | 17.5 kWp (PV, maximum)         |
| Set temperature cooling/heating   | 26°C / 20°C                    |



# Case Study Lebanon I Multi-family house in Beirut

## Comparative overview of BaU vs. current vs. optimised

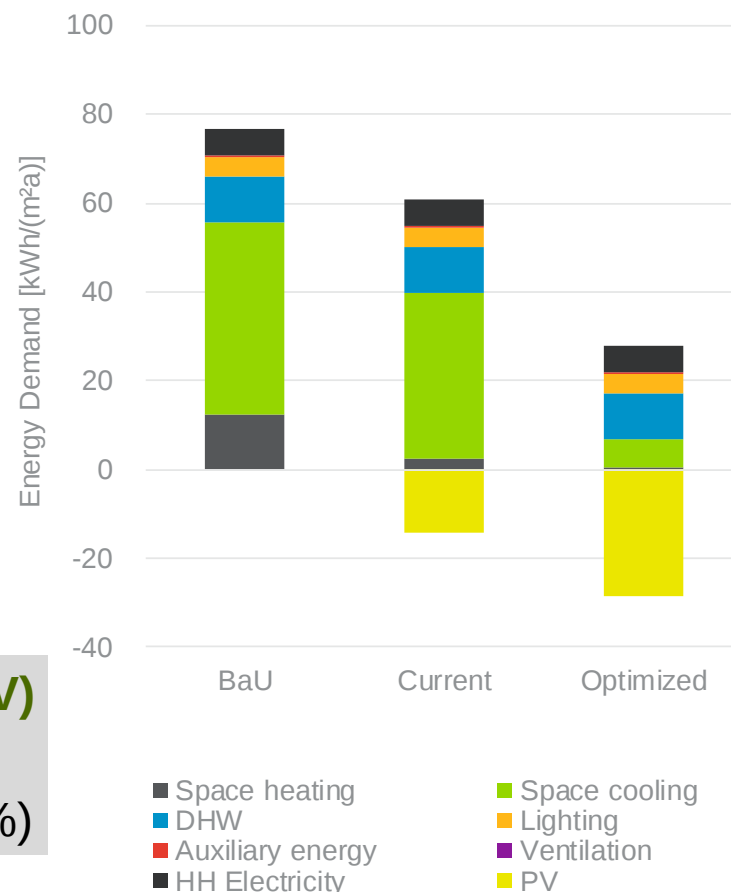
### Conclusion

- The suggested measures and the current situation lead to a **significant decrease in energy demand**
- The optimised solution, detected **the most cost effective efficiency measures**

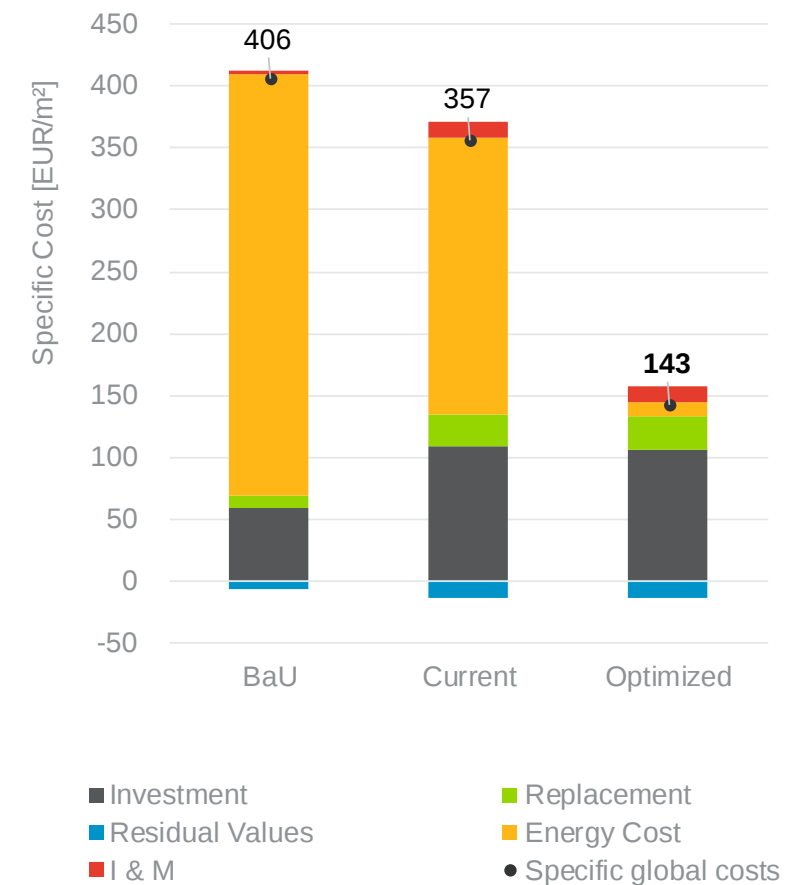
### Savings BaU to Optimised (incl. PV)

- Energy: **77 ► 3 kWh/m<sup>2</sup>a (-95%)**
- E-Cost: **10.1 ► 0.4 EUR/m<sup>2</sup>a (-95%)**

Final energy demand

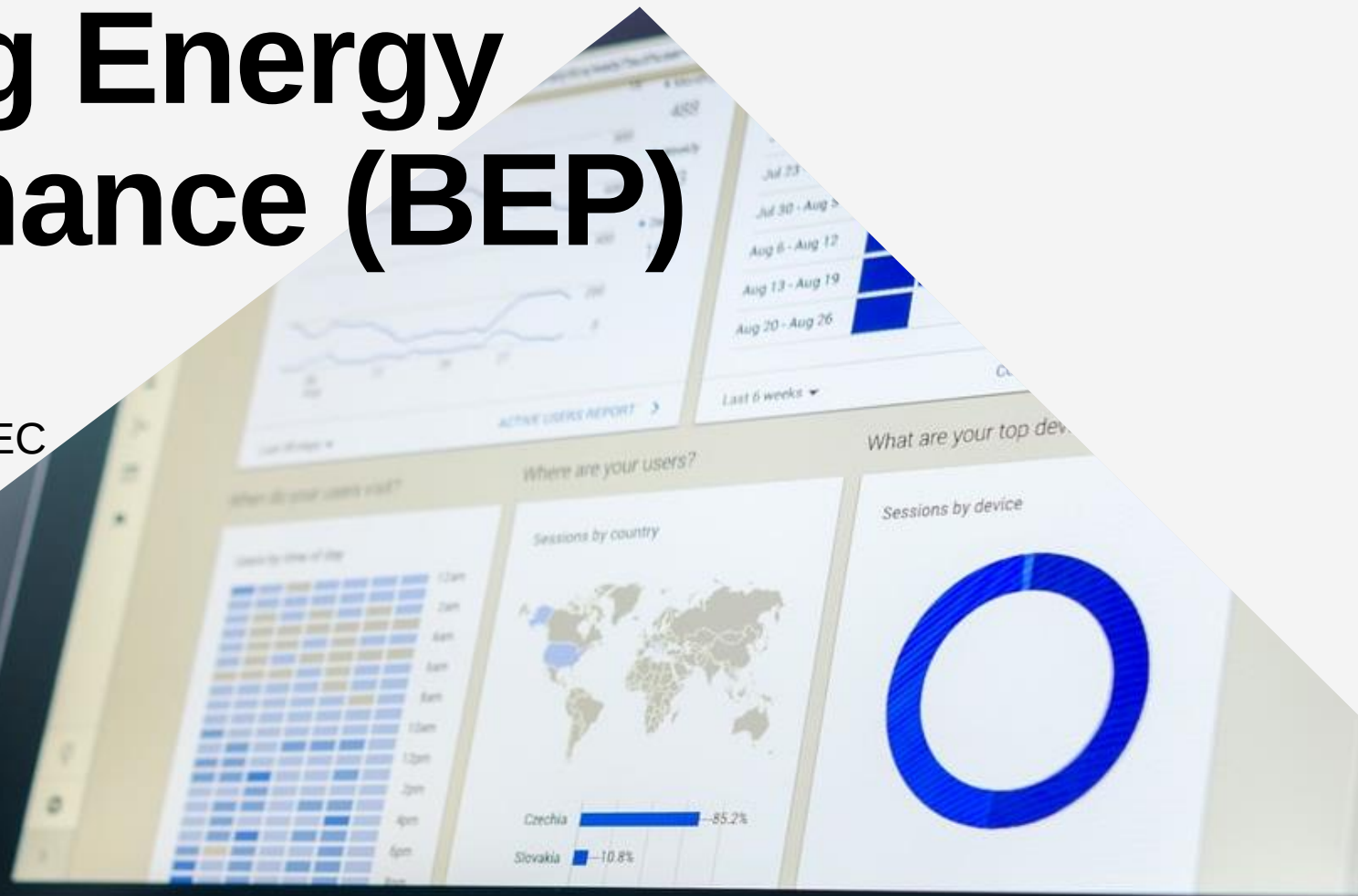


Global cost



# Building Energy Performance (BEP) tool

Mohammad Hammad, LCEC



# Logic of the BEP tool (1)

Customisable, transparent, adapted to the MENA region



## Performance of energy efficiency measures & RE

- Calculate **energy demand** of building
- Compare it to the **country's baseline** buildings or other personal projects
- Determine the **energy savings** of single or multiple efficiency measures and the use of renewable energies



## Calculation of monetary savings

- Identify **cost savings** resulting from the energy efficiency measures and get the **cost-optimal** case
- **Local market data** is already available for Egypt, Jordan and Lebanon (investment cost, energy prices) ...
- ...or enter the real investment cost and energy prices of the specific project (*not in beta*)



## Free web application

- Tool is **free to use as browser application**
- Optimized for **mobile devices**
- Provides **default input values** for faster application, but also **advanced mode** for experienced user



## Proven methodology

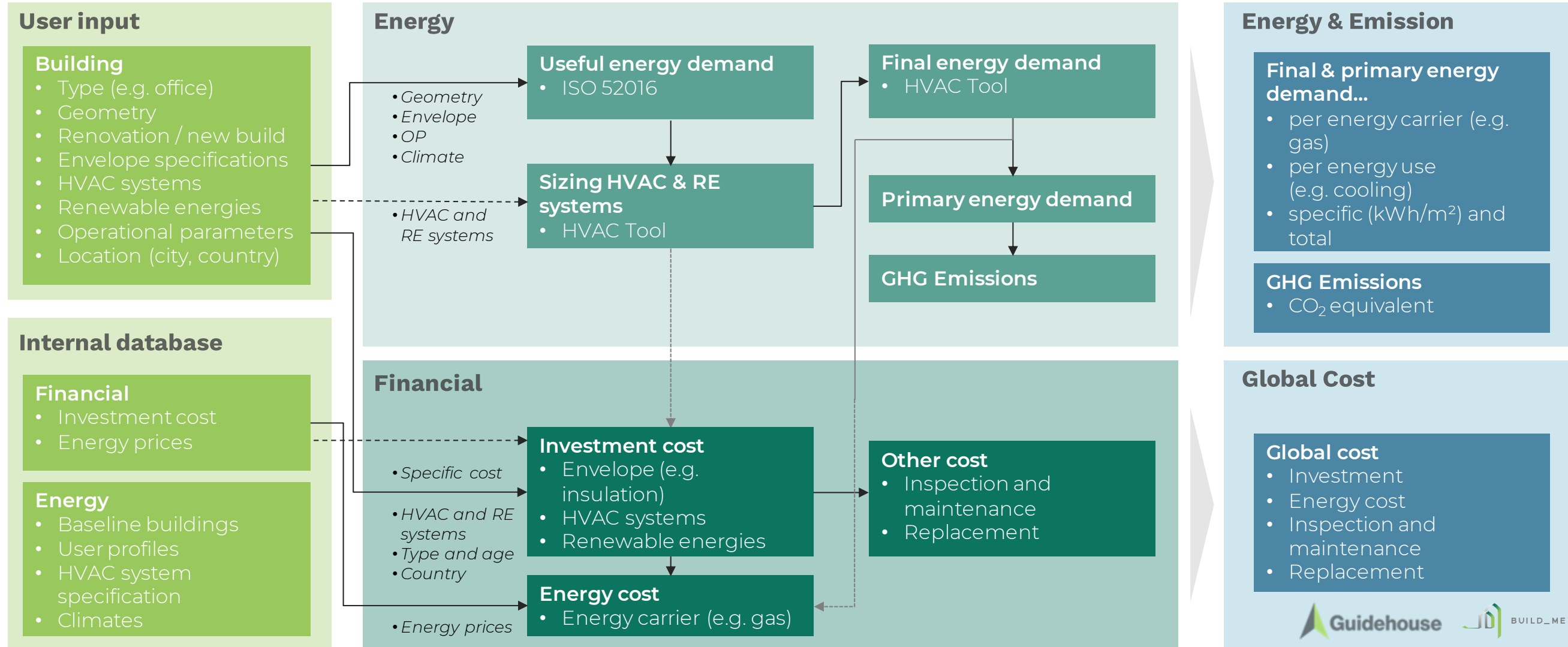
- Energy calculation is based on the **international norm** for modelling thermal building performance (EN ISO 52016)
- The BEP-Tool was already **successfully applied** in various projects and countries
- **Full transparency** with a detailed user manual, incl. all calculation steps and internal assumptions.

# Calculation methodology

## Input

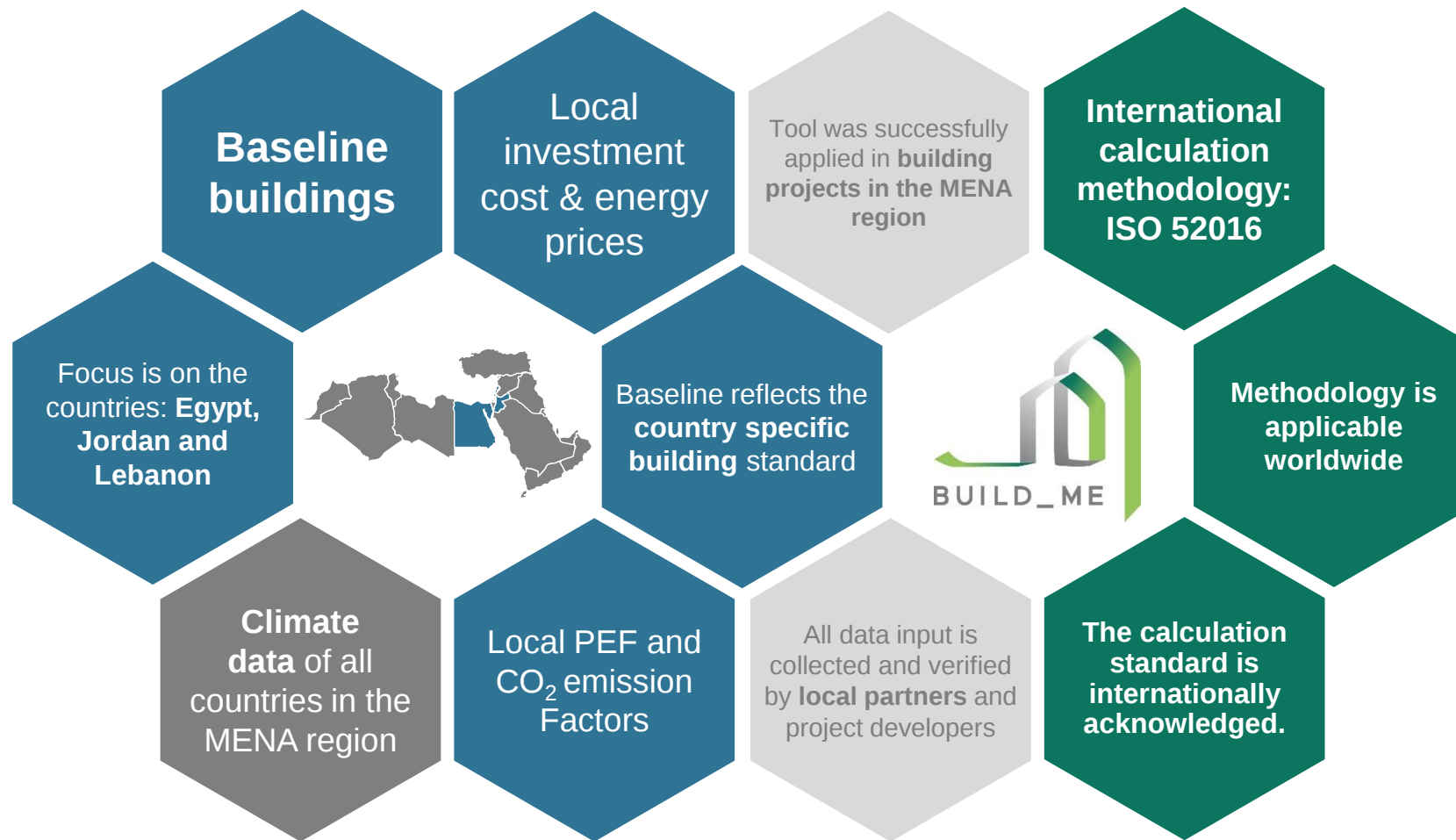
## Calculation engine

## Output



# Developed for the MENA region

Database from **local partners** & **international** calculation methodology



Internal market data is **collected from local partners** for Egypt, Jordan and Lebanon.



**International energy calculation methodology.**



**Country specific climate data**, incl. multiple climate zones within each country.

# Online Web App - Input

1

General Information

Input

Results

version: 1.0.9.3 [Previous](#) [Next](#)

**PROJECT** [?](#)

Project Name

**BUILDING TYPE** [?](#)

Select building type 



Age group

**LOCATION** [?](#)

Country

Reference city (representative climate for the selected climate region)

Specify region (e.g. urban)

General Information

2 Input

Results

version: 1.0.9.3 [Previous](#) [Next](#)

**GEOMETRY-RELATED PARAMETERS** [?](#)

Building levels (floors)

-

Number of dwellings

-

Net floor height (Floor to ceiling)

m

Net floor area (i.e. living area)

m<sup>2</sup>

Roof area opaque

m<sup>2</sup>

Façade area opaque (excluding windows)

m<sup>2</sup>

Window area (Total = transparent + frame)

m<sup>2</sup>

Area floor slab (ground plate)

m<sup>2</sup>

**WALL** [?](#)

Wall renovation

-

Type (material)

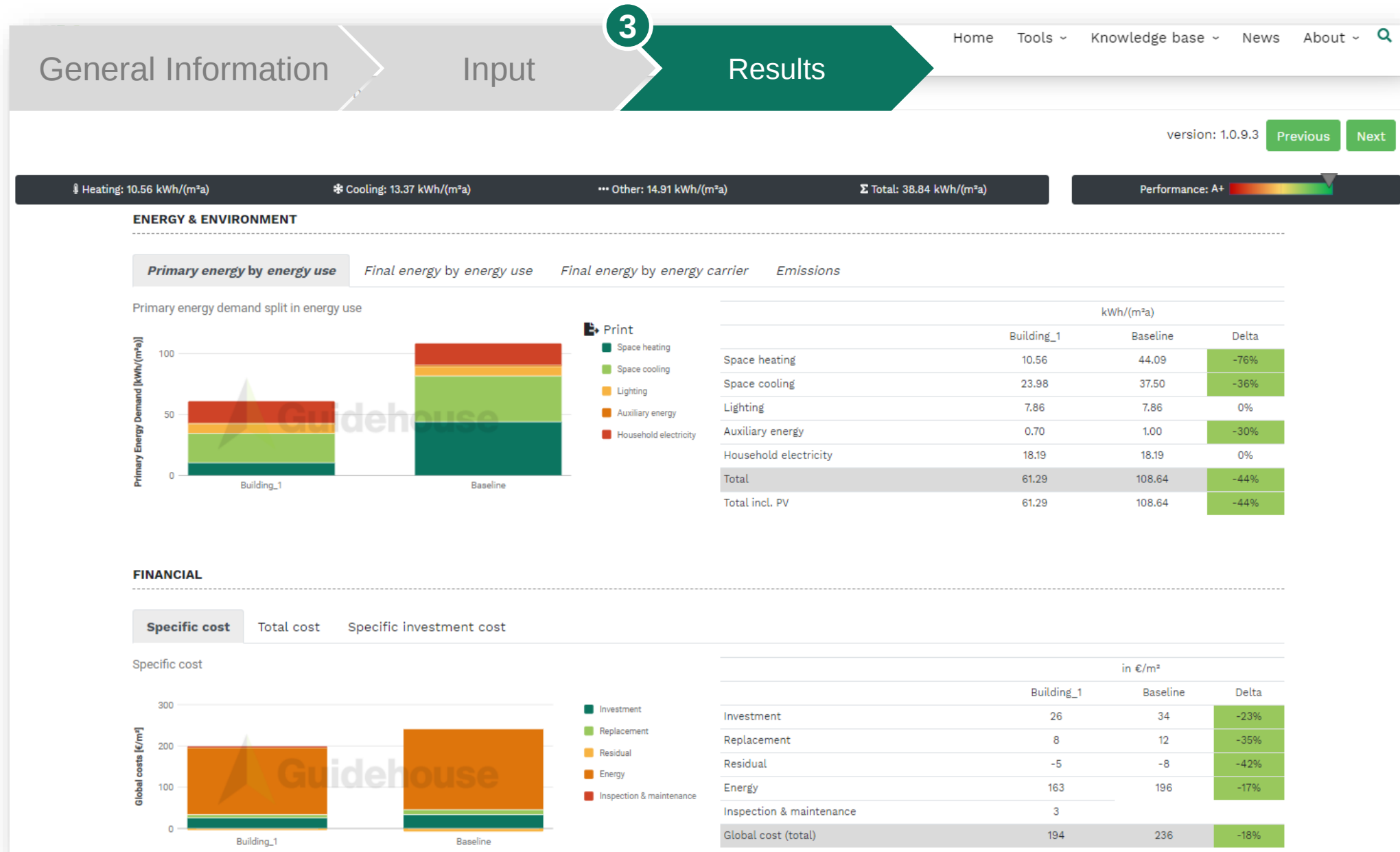
-

U-value (wall)

W/(m<sup>2</sup>K)

**ROOF** [?](#)

# Online Web App – Results



# Online Web App – Results detail

## 1| Quick overview

The main facts.

## 2| Output selection

4 tabs to select the energy performance indicator.

## 3| Overview chart

Comparison to the baseline building.

## 4| Results table

Detailed results in numbers.

## 7| Performance rating

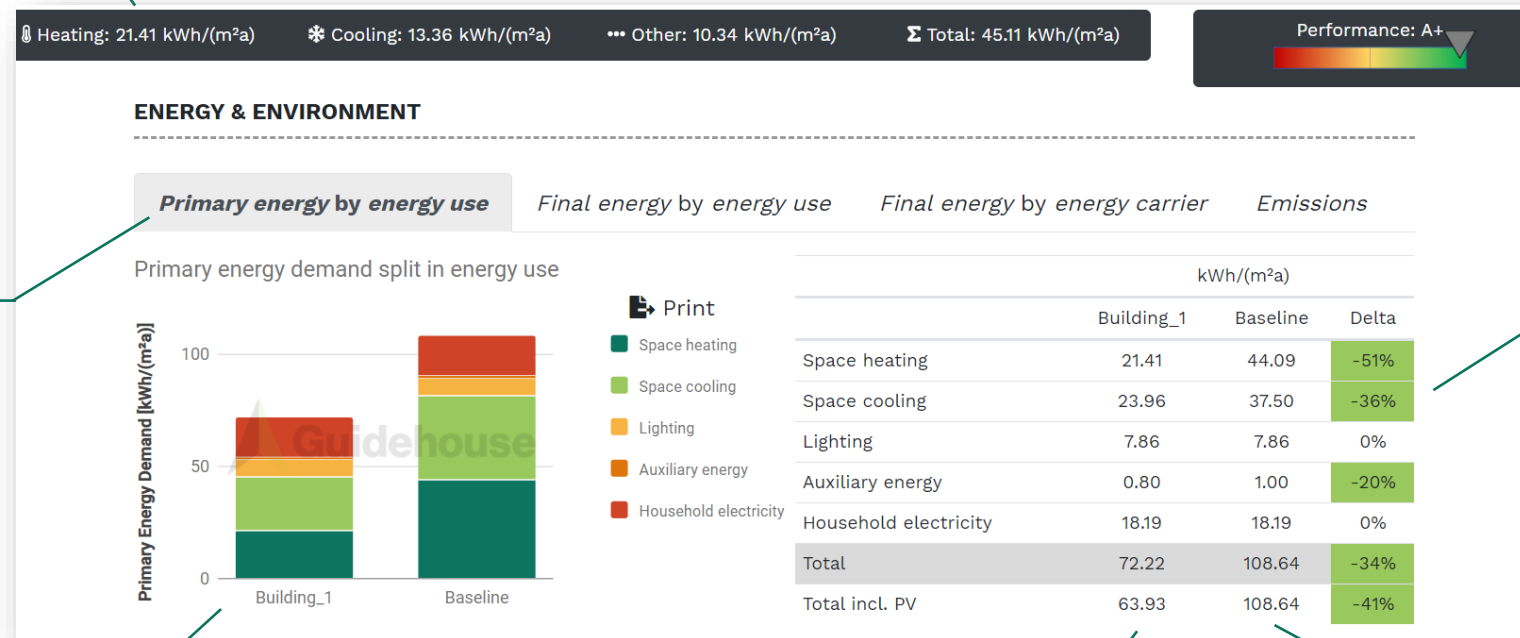
C = equal to baseline

## 6| Comparison

Difference to the baseline buildings.

## 5| Baseline building

Detailed results of the baseline building.



# Wrap up and outlook



Photo by [Martin Adams](#) on [Unsplash](#)

# Conclusion (1)

Several outputs will enable the acceleration of climate-friendly buildings

## WP1 Preparatory Steps

- Developed public and free available software tool
- Developed building typology
- Calculated baseline

## WP2 Support Pilot Projects

- Supported 13 pilot projects with technical and economic assessments of suitable energy concepts

## WP3 Framework Conditions

- Analysed national EEBC
- Conceived voluntary EE classification scheme
- Supported national strategies (NEEAPs & NDCs)

## WP4 Capacity Building and Dissemination

- Developed website
- Performed workshops, trainings, webinars
- Formulated newsletters, brochures, etc
- Developed a database for best practice buildings

## Conclusion (2)

Offered a customisable, transparent tool adapted to the MENA region



**Performance of  
energy efficiency  
measures & RE**



**Calculation of  
monetary savings**



**Free web application**



**Proven methodology**

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*This project is part of the International Climate Initiative (IKI). The Federal Ministry for the Environment, Nature Conservation and Nuclear Safety (BMU) supports this initiative on the basis of a decision adopted by the German Bundestag.*



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